Overtime Offer Tracking

In Maximo

GAMUG June 2023

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People

105,000 Employees



54,000Scientists and Engineers



375+
Facilities
Worldwide



Operating in over **54** Countries

With **7,500+** Employees



Lockheed Martin Business Areas



Aeronautics

- Tactical Fighters
- Tactical /Strategic Airlift
- Advanced Development
- Sustainment Operations



Missiles and Fire Control

- Air and Missile Defense
- Tactical Missiles
- Fire Control
- Combat Maneuver Systems
- Energy



Rotary and Mission Systems

- Maritime Solutions, Radar and Surveillance Systems
- Cyber & Electronic Warfare
- Aviation Systems and Rotorcraft
- Training and Logistics Solutions



Space

- Surveillance and Navigation
- Global Communications
- Human and Deep Space Exploration
- Strategic and Defensive Systems



Lockheed Martin Aeronautics











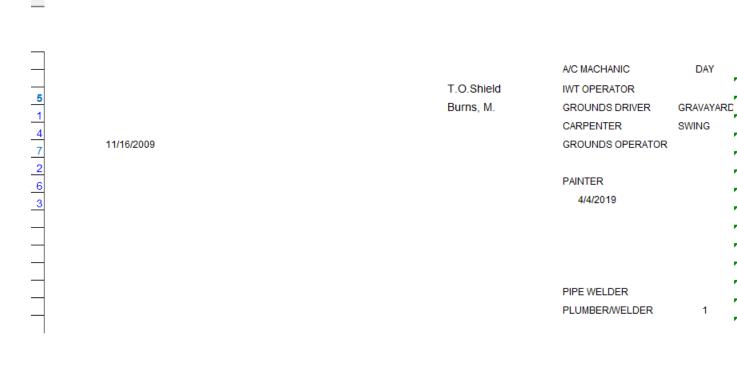
- History Lockheed
- 3 Primary Sites, 6 Secondary Sites

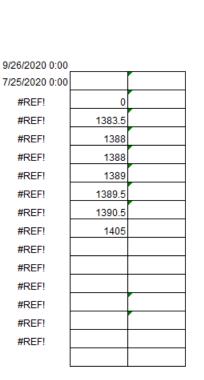
- 5 separate Maximo Instances
 - Instances using 2 version (Maximo 4 and 5) across 3 sites for both Facilities and Plant Engineering
 - Non-Production
- Additional organizations added
 - Transportation (Fleet and Garage services)
 - IT (AskIT)
 - Property Accounting
 - Tool Repair (Project Tooling)



- Existing State (prior to changes) Marietta
 - Overtime calculated on excel spreadsheet
 - Spreadsheet originally created in 1990s in Lotus 123
 - Uses macros with fixed cell ranges
 - Spreadsheet on a shared network drive, used by multiple supervisors per shop
 - Spreadsheet used in weekly overtime meetings to plan following week
 - Call in list printed from spreadsheet, used to call in craftpersons for emergency situations, in order determined by union contract rules
 - Frequently broken when attempting to add or remove craftpersons
 - Errors in overtime offers could result in a grievance with the union, resulting in having to pay another craftperson for the time they could have worked but were not offered in the proper priority order.

Example Spreadsheet





23 9:14

Recorded Macros

```
Sub AIRCONDITIONING()
' AIRCONDITIONING Macro
' Macro recorded 11/14/2001 by
Application.ScreenUpdating = False
    Range("R12:R27").Select
    Selection.Copy
    Range ("AH12") . Select
    Selection.PasteSpecial Paste:=xlValues, Operation:=xlNone, SkipBlanks:=
        False, Transpose:=False
    Range ("D12:Q27") . Select
    Application.CutCopyMode = False
    Selection.ClearContents
    Range ("AH12:AH27") . Select
    Selection.Copy
    Range ("C12") . Select
    ActiveSheet.Paste
    Range ("A12:T27") . Select
    Application.CutCopyMode = False
    Range ("A12:T27") . Select
    Selection.Sort Key1:=Range("C12"), Order1:=xlAscending, Key2:=Range("A12"
        ), Order2:=xlAscending, Header:=xlGuess, OrderCustom:=1, MatchCase:=
        False, Orientation:=xlTopToBottom
        Application.CutCopyMode = False
             Range ("T9") . Select
    Application.CutCopyMode = False
    Selection.Copy
```

Call In List

RFM7 DAYSHIFT CALL IN LIST				page 1
		DO NOT MODIFY VALUES ON	THIS SHEET!!!	CHANGE ONLY ON THE ORIGINAL TA
Update				
Craft	Name	Name	Hours	Phone #
Boilerhouse	Bunsen, B.	Bunsen, B.	1186.00	H: 555-253-4745 C: 555-694-8245
Boilerhouse	Euler, F.	Euler, F.	1197.03	H: 555-661-5449 C: 555-910-9521
Boilerhouse	Coleman, S.	Coleman, S.	1198.68	H: 555-002-7302 C: 555-147-6531
Boilerhouse	Hill, H.	Hill, H.	1207.40	DNC
IWT	Salazar, L.	Salazar, L.	1705.00	H: 555-295-9276 C: 555-699-6348
IWT	Pollock, J.	Pollock, J.	1718.35	H: 555-785-7208 C: 555-472-4485
IWT	Wright, T.	Wright, T.	1718.86	DNC
AC Shop	Carrier, M.	Carrier, M.	1701.00	H: 555-010-0114 C: 555-412-4317
AC Shop	Rheem, W.	Rheem, W.	1707.46	- C: 555-085-8670
AC Shop	Lennox, L.	Lennox, L.	1721.99	H: 555-713-5802 C: 555-315-0809
AC Shop	Amana, B.	Amana, B.	1729.28	H: 555-278-4622 -
AC Shop	Trane, C.	Trane, C.	1731.32	H: 555-492-7134 C: 555-605-8437
AC Shop	York, M.	York, M.	1744.35	DNC
AC Shop	Ruud, B.	Ruud, B.	1744.88	H: 555-805-0326 C: 555-224-9429
AC Shop	Goodman, J.	Goodman, J.	1755.60	DNC
Sheet Metal	Hill, J.	Hill, J.	1400.50	H: 555-150-5010 C: 555-977-9363
Sheet Metal	Gompers, S.	Gompers, S.	1402.00	H: 555-183-9961
Sheet Metal	Debs, E.	Debs, E.	1401.00	H: 555-833-1834 C: 555-740-1533
Sheet Metal	Garibalidi, G.	Garibalidi, G.	1400.00	DNC
Sheet Metal	Hillman, S.	Hillman, S.	1399.50	H: 555-290-3430 C: 555-560-7459
Sheet Metal	Jones, M.	Jones, M.	1409.50	- C: 555-668-0581
Sheet Metal	Kirkland, L.	Kirkland, L.	1421.00	DNC
RFM7 DAYSHIFT CALL IN LIST				
Plumbing	Plummer, C.	Plummer, C.	1992.00	H: 555-123-9507 -
Plumbing	Mario, M.	Mario, M.	1996.36	
Plumbing	Luigi, M.	Luigi, M.	1998.39	
Plumbing	Wario B	Wario B	2005.08	

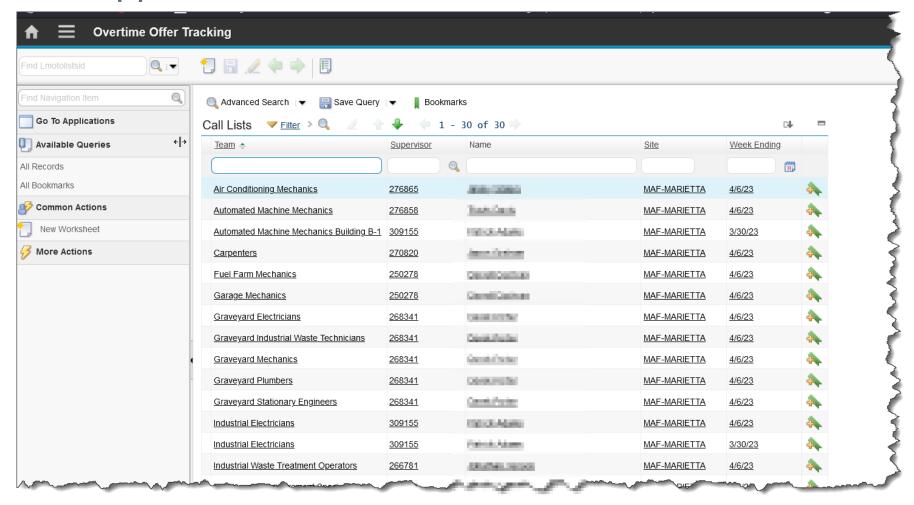
- Proposed Solution
 - Track Overtime Offers in Maximo
 - Maximo Existing Overtime Offer Tracking feature:
 - LABOR.YTDOTHRS
 - LABOR.YTDHRSREFUSED
 - These fields offer basic tracking and yearly reset, but do not provide any additional features, they must be manually updated on the labor record, and do not track dates and times of offers, use priority tiebreakers or other requirements we have from union contracts.
 - Deemed insufficient for needs of Overtime Offer Tracking
 - New solution in Maximo create new custom application and tables and scripts to handle overtime offer tracking

New Tables:

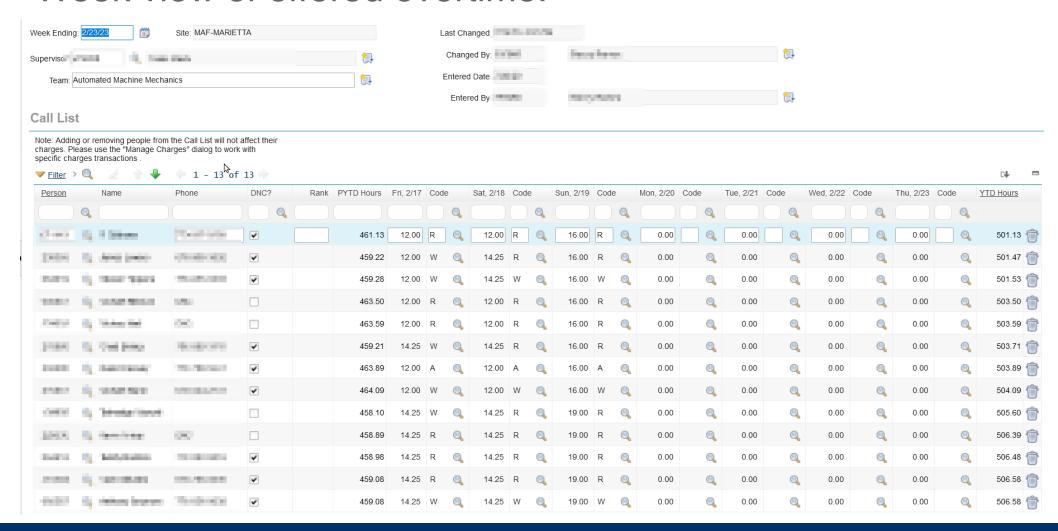
<u>OBJECTNAME</u>	DESCRIPTION
LMOTOCHARGES	Overtime Tracking Charges
LMOTOINITHOURS	Overtime Tracking Initial Hours
LMOTOLISTS	Overtime Tracking Lists Table
LMOTOLISTTEAM	Overtime Tracking List Team

Live Demo

New Custom Application:



Week view of offered overtime:



Call In List via Report



Automated Machine Mechanics



May 4, 2023 at 2:50:48 PM CDT

Observations

- Reduced Errors in Tracking
- Reduced Time spent correcting spreadsheets
- More reliable archives
- Approval from both Supervisors and Craftpersons

Next Steps

- Roll out to other sites:
 - Fort Worth
 - Palmdale
- Additional Tracking Options
- Additional Reports

Questions?



10 + Years of Maximo at Great Dane Trailers

POWERED BY PROJETECH'S MAXIMO AS A SERVICE OFFERING

Agenda

Great Dane Trailers – who are we – Primary Product Lines

Implementation Go-Live Milestones

Implementation Areas

Different Approaches taken by sites

Successes & Challenges

Changes made



Primary Product Lines



Implementation Milestones

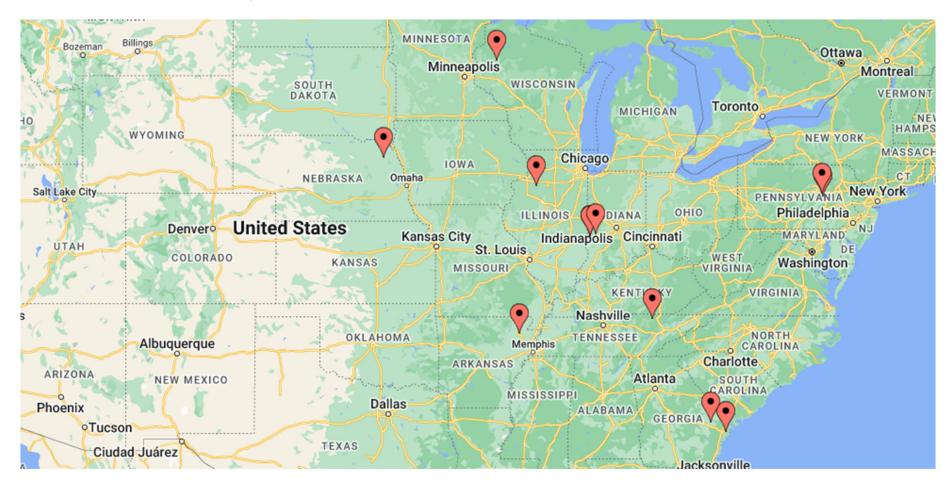
Wor	k	Management
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2023 – CIE - Norfolk

Inventory

2011 – Statesboro, Georgia	2012 – Savannah / Corporate Engineering
2012 – Wayne, Nebraska	2014 – Statesboro, Georgia
2013 – Danville, Pennsylvania	2017 – Terre Haute, Indiana
Kewanee, Illinois	2018 – Wayne, Nebraska
2014 – Savannah / Corporate Engineering	Kewanee, Illinois
Huntsville, Tennessee	Huntsville, Tennessee
Jonesboro, Arkansas	2019 – Jonesboro, Arkansas
2017 – Brazil, Indiana	Brazil, Indiana
2018 – Terre Haute, Indiana	2021 – Central Fab (Terre Haute, IN)
2019 – Elysburg, PA	Elysburg, Pennsylvania
2021 – Central Fab (Terre Haute, IN)	
2022 – Rice Lake, Wisconsin	
Kewanee, Illinois	

Locations Implemented so far





Common Implementation Startup Areas – Work Management

Resources (Labor / Crafts)

Locations and Assets

Sites have different approaches to naming

Work Management

- Preventive Maintenance
- Work Orders
- Job Plans



Secondary Implementation Area 1 – Inventory

Using Inventory Well

- Statesboro (clerk/planner)
- Terre Haute (clerk & strong mgmt.)
- Central Fab (small inv; strong mgmt.)

In Progress

- Wayne (good progress; fair cooperation)
- Brazil (well controlled but not tracked on w.o.'s)
- Huntsville (good control; some on w.o.'s but not consistent)
- Kewanee (slow; not on w.o.'s)
- Jonesboro (ramping up with new supv and clerk/planner in place)

Not using Inventory

- Danville (limited site support; clerk in place)
- Elysburg (limited site support; no clerk/planner



Secondary Implementation Area 2 - Procurement

Using Purchasing well

- Statesboro (Clerk & Planner in place)
- Terre Haute (clerk in place, strong management)
- Central Fab (small & manageable, good purchaser)
- Wayne (although tech cooperation is spotty, their planner cycle counts and uses purchasing to run reorder successfully)

Sites still getting Purchasing controls in place

Huntsville (rollout will happen in the next couple months; strong site support)

Sites not using Purchasing

- Danville & Elysburg (little site support)
- Kewanee & Jonesboro (still working on inventory)
- Brazil (not currently considered a priority at this site)



Different approaches taken per site - successes

Best site rollouts:

- Terre Haute very strong management on site focused on maximizing Maximo and remains the best managed in our opinion
- Statesboro implemented Maximo as plant was built.
 Started from scratch with corporate guidance. Both a clerk and planner in place.
- Central Fab implemented Maximo as plant was built.
 Started from scratch with manager who had used Maximo at another facility and was familiar with its benefits. Computer friendly techs.



Different approaches taken per site - challenges

Biggest challenges are:

- Staffing many sites either refuse to staff a clerk & planner or can't keep the ones they hire
- Site Support depending on the individual plant culture, some sites are on board, and some are not. It boils down to the individual managers and the relationship they have with their techs
- Tech cooperation even with supportive managers, some techs dig their heels in



Changes made to how business is done

Upper management supports Maximo for its transparency

- Maximo provides data for monthly "maintenance governance packs" which display downtime by plant and the offending machines. Managers verify sites know where the problems are.
- Upper management has sites provide Maximo data when submitting Expense Authorizations for new equipment. Good way to quickly prove how much time and money goes into failing equipment.

Transparency at site level is also important. Sites which have lost valuable, long-time employees like that Maximo can be used to 'download' tribal knowledge

This was a problem before we implemented a CMMS

Work order history used by corporate engineers to make design adjustments



Asset & Production Downtime Template

Total Asset Downtime:	105:55	
Total Production Downtime:	17:12	
Total Labor Cost:	33,122.37	
Total Material Cost:	25,043.81	

Work Order	Description	Asset	Location	R	eported Date	Status	Work Type		Actual Finish	Asset Downtime Duration	Production Downtime Duration	Actual Labor Cost	Actual Material Cost
75902	DECK DRILL #11 ON BENCH FOR REPAIR	DECKDRL19	_	12/22/21	1:20:26 AM	CLOSE	СМ		11:30:00 AM	00:00	00:00	12.50	0.00
76325	CHECK GREASE POINTS ON MACHINES	DECKS2	1233	12/31/21	2:55:34 AM	CLOSE	PM	1/7/22	7:10:00 AM	00:00	00:00	11.27	0.00
76374	DRILLS AND DRIVERS PM - LINE 2 WEEKLY THURSDAY		1233	12/31/21	3:00:07 AM	CLOSE	PM	1/13/22	1:08:07 PM	00:00	00:00	0.00	0.00
76399	DAILY DECK MACHINE PM (LINE 1) MONDAY	DECKS1	1211	12/31/21	3:02:59 AM	CLOSE	PM	1/4/22	6:07:39 AM	00:00	00:00	0.00	0.00
76400	DAILY DECK MACHINE PM (LINE 2) MONDAY	DECKS2	1233	12/31/21	3:03:11 AM	CLOSE	PM	1/4/22	6:08:22 AM	00:00	00:00	0.00	0.00
76475	DAILY DECK MACHINE PM (LINE 1) TUESDAY	DECKS1	1211	12/31/21	3:07:51 AM	CLOSE	PM	1/5/22	2:38:39 PM	00:00	00:00	0.00	0.00
76476	DAILY DECK MACHINE PM (LINE 1) WEDNESDAY	DECKS1	1211	12/31/21	3:08:02 AM	CLOSE	PM	1/5/22	10:29:00 AM	00:00	00:00	31.56	0.00
76477	DAILY DECK MACHINE PM (LINE 2) TUESDAY	DECKS2	1233	12/31/21	3:08:14 AM	CLOSE	PM	1/5/22	2:39:16 PM	00:00	00:00	0.00	0.00
76478	DAILY DECK MACHINE PM (LINE 2) WEDNESDAY	DECKS2	1233	12/31/21	3:08:27 AM	CLOSE	PM	1/5/22	8:54:00 AM	00:00	00:00	23.67	0.00
76578	NUMBER1 FEEDER HOSE LOOSE	DECKS2	1233	1/4/22	6:16:30 PM	CLOSE	CM	1/4/22	6:44:00 PM	00:00	00:00	11.67	0.00
76591	DRIVER #5 IS OUT OF ALIGNMENT	DECKDRV24	1211	1/4/22	8:47:32 PM	CLOSE	СМ	1/4/22	9:00:00 PM	00:00	00:00	11.27	0.00



Changes to culture

Culture has changed at sites which use Maximo well in that they've become accustomed to having work history and inventory info at their disposal.

Reduced time WMATL; easier to find spare parts (especially with clerks)

From Production standpoint, Production Supervisors and Team Leads like the Portal notifications for greater work order transparency

 Some sites also issue "shift notes" to the production team to show what work was done that shift with the tech's work logs







TERRE WOs COMP or PENDING - NIGHT SHIFT

Work Order: 109	192		Actual Labo Hour						
Description	Asset	Location	Repo	orted Date	Status	St	atus Date	Lead	Summary
LINE 2 DECKS B2 DRIVE ERROR	DECKS2	L2 DECKS / FLOORS	5/16/23	5:03:51 PM	COMP	5/16/23	7:44:31 PM	40003811	same comm error/ reseated cable at motor and drive
LINE 2 DECKS B2 DRIVE ERROR	DECKS2	L2 DECKS / FLOORS	5/16/23	5:03:51 PM	COMP	5/16/23	7:44:31 PM	40003811	watched run and analyzed didn't see an issue

Work Order: 109	193		Actual Labo Hour						
Description	Asset	Location	Repo	orted Date	Status	S	tatus Date	Lead	Summary
MAIN BEAM SCREEN DOWN	GEN0217	UPPER COUPLER	5/16/23	5:26:03 PM	INPRG	5/16/23	8:14:49 PM	30024022	hard reset twice with no luck
MAIN BEAM SCREEN DOWN	GEN0217	UPPER COUPLER	5/16/23	5:26:03 PM	INPRG	5/16/23	8:14:49 PM	30024022	added mouse to seeif we could use it without touchscreen with no luck
MAIN BEAM SCREEN DOWN	GEN0217	UPPER COUPLER	5/16/23	5:26:03 PM	INPRG	5/16/23	8:14:49 PM	30024022	need Allen Bradley panelview 5510 CAT 2715P-T10CD

Work Order: 109194 Actual Labor 00:20 Hours:									
Description	Asset	Location	Repo	orted Date	Status	St	tatus Date	Lead	Summary
NOT CUTTING CORRECTLY	SH01	FRONTS	5/16/23	5:39:07 PM	COMP	5/16/23	8:38:03 PM	40003811	checked back gage cut piece and was good

QUESTIONS?



Maximo Capabilities often forgotten

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About Projetech

<u>Projetech</u>, a <u>Gold IBM Business Partner</u>, offers IBM Maximo: the global standard in software for Enterprise Asset Management and maintenance. Since 1999, Projetech has been providing Maximo as a Service (MaaS), which allows clients to manage, maintain and scale their solution requirements while benefiting from flexible services and lower operating costs.

- 5 datacenters worldwide
- Maximo as a Service since 1999
- 150+ clients worldwide
- Manage 700+ VMs daily
- Manage 350+ instances daily
- Audited ISMS Policies
- IBM business partner since 1995
- Partner network of industry experts





Maximo comes with tools to alter it to fit your use cases

- Configuration & Tailoring
- -Customization



Organization Options – maybe too many

Work Order Options

Work Type

Edit Rules

Other Organization Options

Site Options

Everyplace Work Query Opti...

Inventory Options

Item Options

Inventory Defaults

Reorder

Inventory Costs

Transfer Options

Count Books Options

Crew Assignment Options

Asset Options

Drilldown Options

PM Options

Safety Plan Options

Purchasing Options

PO Options

Contract Options

Tax Options

PO Labor Options

Invoice Options

Labor Options

Service Desk Options

Global Ticket Solution Option

SLA Options

Ownership Assignment Options

Workflow Options

Autonumber Setup

System Level

Set Level

Organization Level

Site Level

System Settings

Delete Organization

Add to Bookmarks

Calibration Options

Work Order - Other Organiza.

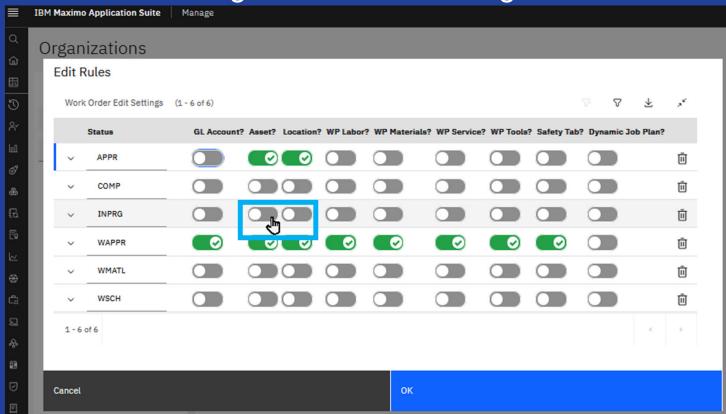
Work Order - Edit Rules

Associate Time Zone



Maximo Edit Rules for consideration

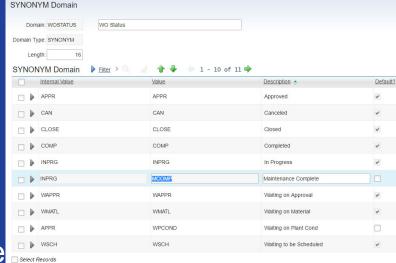
 Need to insert / update the asset number when work is at INPRG? Change the default settings





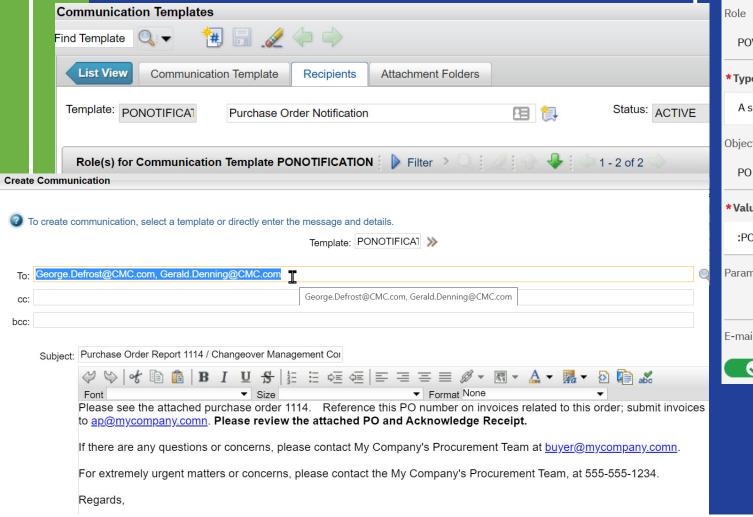
Domains – many delivered, but you can add as too

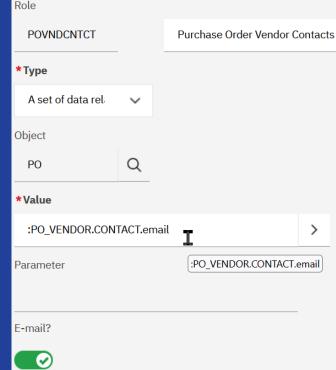
- Over 400 in v7.6.x; Over 550 in v8
- Example of a synonym domain to edit
 - MCOMP (FCOMP, etc.) synonym of INPRG
- Priority Fields have no delivered domains
 - Admin can add them
 - Populate with locally approved value
 - Attached to fields via db config
 - They stay attached through upgrade





Roles & Communication Templates

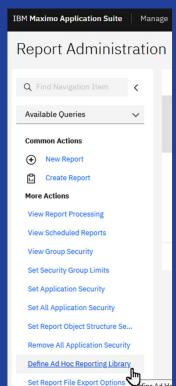


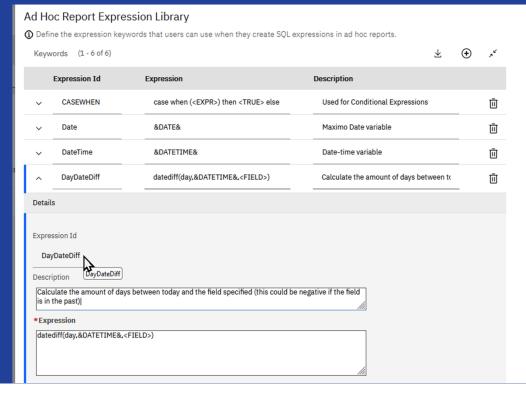




Add Calculations to Reporting Library

- Query Based Reporting can be enhanced with additional calculation expressions by adding them to the library
- Confirm the syntax is correct and be sure to test and re-test before adding to production







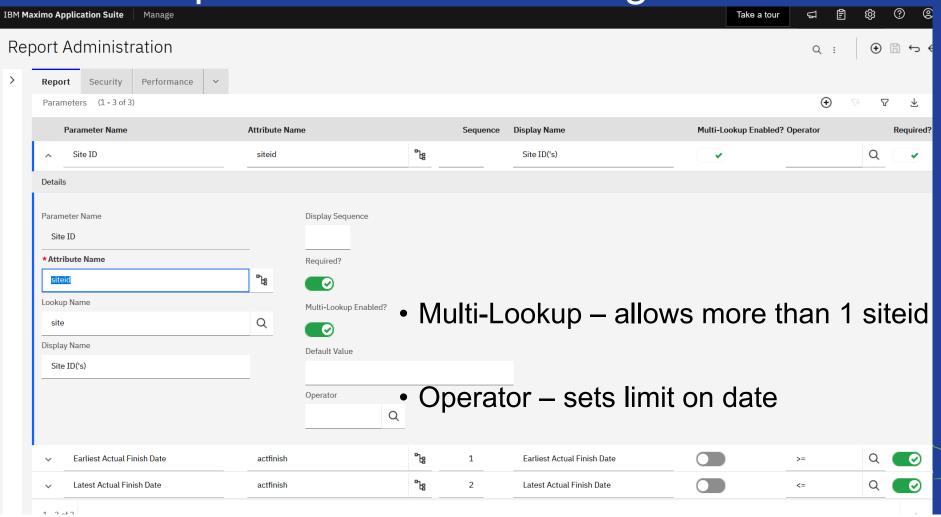
Query Based Reporting – Runtime Paramaters

How is this done?

- Create and Save QBR
- In Report Administration, add Parameters
- Set Attributes as needed
 - For Dates, remember to enter Earliest and Latest parameters to allow for date range
 - Enter a display name so that the user can tell the difference between fields
 - Set operator as needed (>= for Earliest / <= for Latest/ etc.)
 - Add the lookup as needed (datelookup, site, etc) to simplify usage
 - Save and then click on 'Generate Request Page'
- Resulting QBR may also be run from Start Center

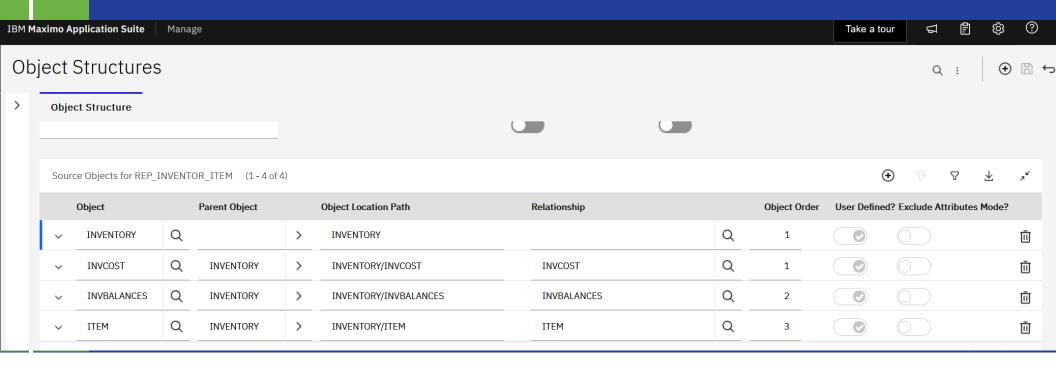


QBR Report Administration Page



Integration Module: Object Structures

- Should be used for:
 - Start Center Results Sets
 - Query Based Reporting



Substitution Variables for Q's and QBR's

related to the current user's default insert site:

• ...(siteid in (select defsite from maxuser where userid= :USER))

related to the current user being the person assigned as lead (replace 'lead' below with reportedby, supervisor, owner, etc., as needed)

• ...lead = (select personid from person where personid = (select personid from maxuser where userid = :USER))

related to the current user being the person on a team assigned as owner group (replace ownergroup with persongroup if needed)

• ownergroup in (select persongroup from persongroup where persongroup in (select persongroup from persongroupteam where respparty in (select personid from person where personid = (select personid from maxuser where userid = :USER))))

You can also have other substitution variables in the same query such as, a query for work awaiting approval over 90 days (replace getdate() with SYSDATE for Oracle)

...status = 'WAPPR' and reportdate > getdate()-90)

Purchase Orders with open receiving (use in Receiving and PO apps)

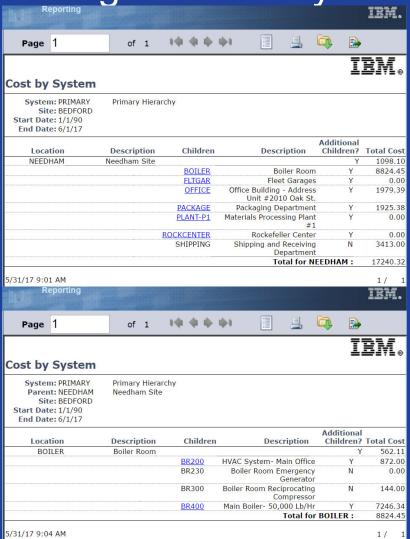
((status in ('APPR', 'INPRG') and (upper(receipts) = 'NONE' or upper(receipts) = 'PARTIAL') and historyflag = 0)



Locations, Assets and Primary System Hierarchy

- Build Primary System First
- Build Location Hierarchy for Primary System
- Each Asset should be assigned to a location
- Each Work Order should be assigned an asset whenever possible
 - Builds Better history
 - Supports gathering Total Cost of Ownership
 - Opportunity to associate spare parts automatically

Drilling down into your costs

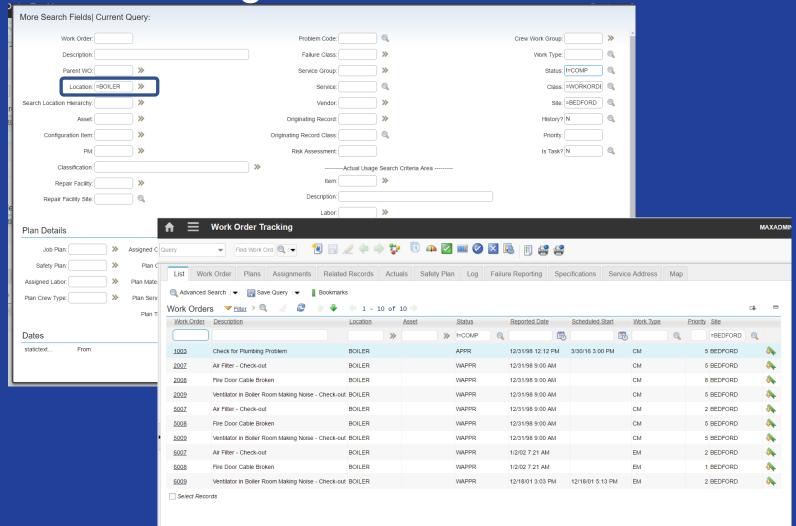


At the top level, the <u>BOILER</u> appears to be taking up almost half the maintenance cost

A single click on the <u>BOILER</u> hyperlink gets me here, to see that BR400 is the biggest \$\$ user, and so on...

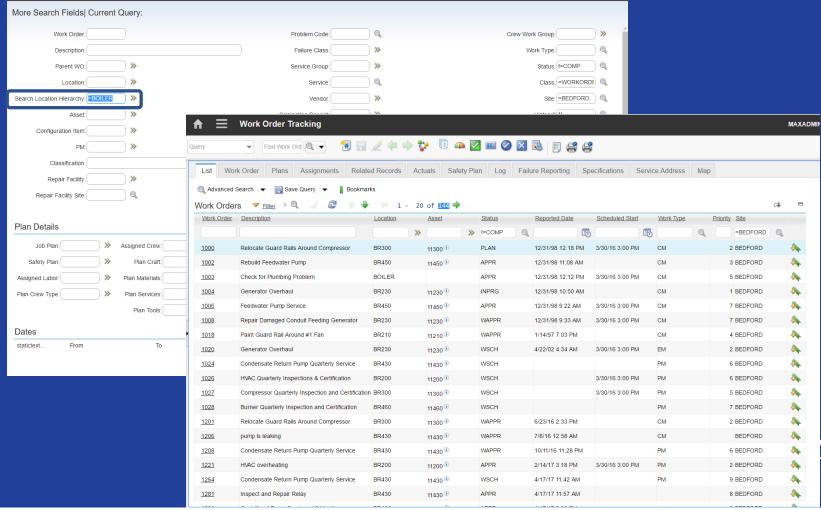


Backlog of Work On BOILER





Backlog of Work on BOILER Hierarchy





Honorable Mentions

Cron Tasks

- KPICronTask generates data point
 System Properties
- *mail.* configure email for send / receive PM Help to Bookmark

<u> https://tinyurl.com/MaximoPMHelp</u>

(https://www.ibm.com/docs/en/mam/7.6.1.2?topic=application-sequences-pm-job-plans)

DEMONSTRATION







Oglethorpe Power Corporation E-Sourcing Initiative







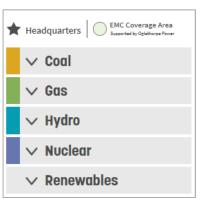


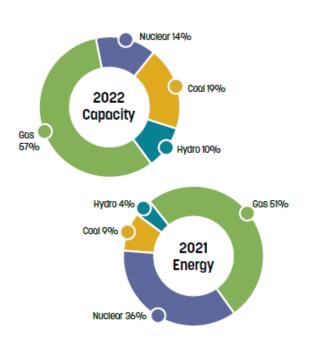


Oglethorpe Power Corporation

GENERATING FACILITIES







- ► Oglethorpe Power is one of the nation's largest power supply cooperatives with approximately \$16 billion in assets serving 38 Electric Membership Corporations which, collectively, provide electricity to approximately 4.4 million Georgia residents.
- ► Its diverse energy portfolio includes natural gas, nuclear, hydroelectric and coal generating plants with a combined capacity of more than 7,800 MW. Oglethorpe Power was established in 1974 and is owned by its 38 Member Systems.
- Its headquarters are in Tucker, Georgia, an Atlanta suburb.





Oglethorpe Power Corporation

Maximo: Single Organization - Multi-Site (13) - ~275 Users



OPC Headquarters



Thomas A. Smith Energy Facility



Bobby C Smith Energy Facility



Chattahoochee Energy Facility



Rocky Mountain Hydroelectric Plant



Doyle Energy Facility



Hawk Road Energy Facility



Hartwell Energy Facility



Baconton Power



Sewell Creek Energy Facility



Smarr Energy Facility



Talbot Energy Facility



Washington County Power



Business Application Usage On Maximo 7.6.1.2



* Workflow-Enabled

**Add-On Product

*** In Progress

MODULE	APPLICATION
Administration	Calendars, Resources, Classifications, Interloc Solutions Informer**, Interloc Solutions Mailer**
Assets	Assets, Locations, Failure Codes, TK Pro**
Contracts	Terms and Conditions, Master Contracts*, Purchase Contracts*
Financial	Chart of Accounts
Inventory	Inventory, Inventory Usage, Bin Master**, Shipment Receiving, Condition Codes, Item Master*, Service Items, Storerooms
Planning	Job Plans*, Routes, IBM Scheduler**, IBM Calibration**
Preventive Maintenance	Preventive Maintenance
Purchasing	Company Master*, Companies*, Insurance**, ISN**, Purchase Requisitions*, Request for Quotations*, Purchase Orders*, Receiving*, Invoices*, Visa and Expense Reporting**, Knowledge Lake Bot**
Resources	Crafts, Labor, People, Person Groups
Self Service/Service Desk	Desktop Requisition, Plant Access*, Maximo Service Requests*, Facility Service Requests*
HSE Module	Safety Events*, Environmental Incident Reporting*, Capital Scoping Projects*, MOC***
Work Orders	Labor Reporting, Quick Reporting*, Work Order Tracking*, Work Request*
E-Mail Listeners	Receipts, Contracts, work orders, service requests



Not our first attempt...

- ► In 2012, went to market searching for E-Sourcing Tool
 - RFP
 - Analysis
 - Recommendation
- Market Changed
- ► Put Award on hold
- ▶ 9 years later.....



Why did OPC need an E-Sourcing Tool?

OPC NEEDED...

- A tool that was more than getting a faxed/emailed quote
- A solution that provided integration and transparency with Maximo
- A secure bidding tool for both open and sealed bids
- A tool that could handle single quotes and LARGE bids
- A simple tool to use
- A tool that provided audit capabilities
- A tool that was ZERO cost to our vendors



RFP for E-Sourcing Tool

- Formed E-Sourcing team (IT, Maximo BSA, Supply Chain)
- Utilized some of previous RFP requirements
- Identified vendors
- Prepared Documents
 - Submit to select group of vendors
 - Invite vendors to conduct product demos, Q&A session(s)
 - Interview client reference checks
- Compiled advantages/disadvantages
- Produced cost estimate
- Recommended vendor
- Obtain approval from stakeholders & awarded to P2Insight

P2Insight Maximo E-Commerce Enabler



- ► A Maximo business partner focusing exclusively on Supply Chain E-Commerce Enablement of Maximo.
- Maximo veterans helping customers get the most from their investment in Maximo by:
 - Helping requesters find the parts and services they need
 - Helping them quickly source and order the parts and services
 - Helping procurement to source the items required quickly, get price quotes, place orders, and manage the delivery of the orders.
 - Integrate asset managers with their suppliers and vendors so that they get:
 - Visibility
 - With Visibility, you get Control
 - With Visibility and Control, you can manage and automate
 - And with all three, you get productivity, efficiency and **reliability**!
 - Make the demand to fulfillment as efficient and fast as possible!

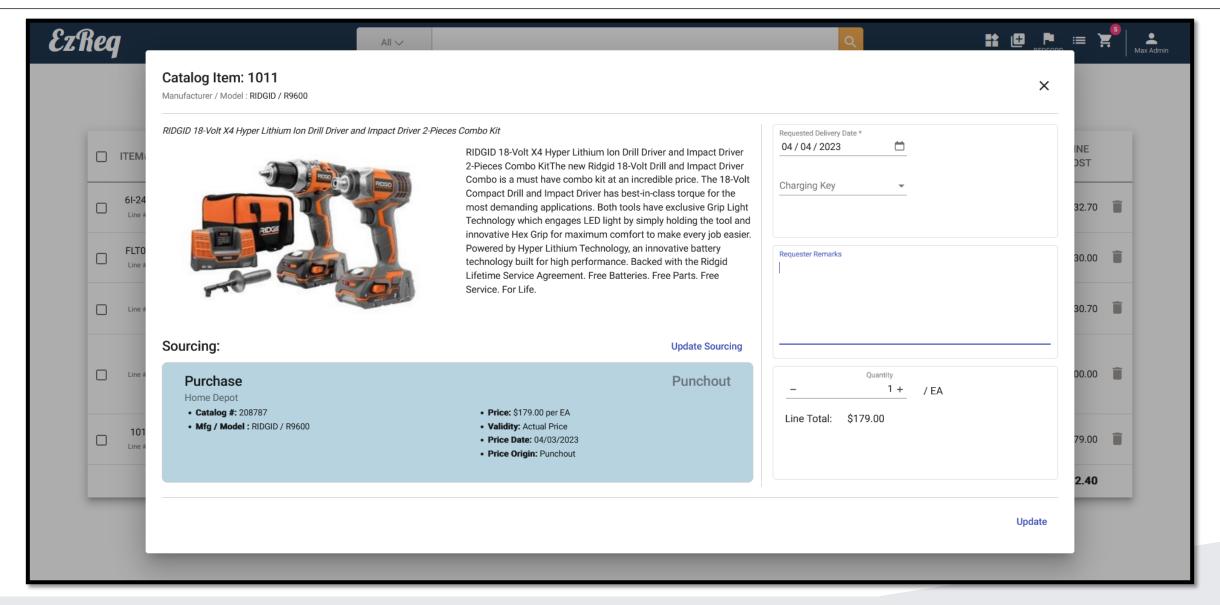
P2Insight delivers visibility into Purchase Requests and Orders...



- Deliver this through three components:
 - cXML Integration Framework and Adapters for integration with advanced vendors
 - Order Hub Procurement Portal for interaction with less advanced vendors
 - Maximo enhancements and process improvements
 - New User Interfaces to Maximo Applications



Example of a Replacement User Interface







Why P2Insight's Order Hub?

- Solution configurable to OPC's needs.
 - Work Flow
 - PR Re-approvals after bids
- Solution utilizes the functionality in Maximo
- Allows for designation of sealed bids
- Provides varied bid analysis
- Buyers and contract agents never leave Maximo to create, to analyze and award a bid event.
- Allows for approval of bid event prior to issuing contract
- The solution provides a hub that the vendors use to create and submit their bids without accessing Maximo (so no licensing issues)
- Cost
 - Zero Cost to Vendors/Contractors
 - Lowest Owning Cost to OPC





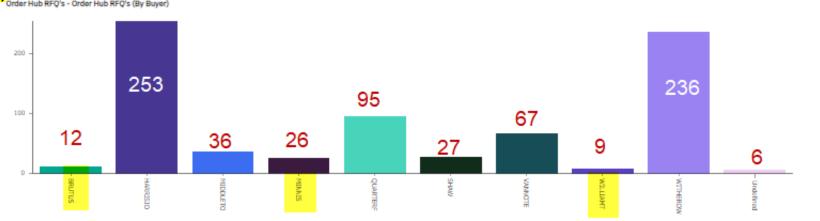
Implementation Schedule

Activity	2020 Q3	2020 Q4	2021 Q1	2021 Q2	2021 Q3	2021 Q4	2022 Q1	2022 Q2
Bids	X							
Demo's		Χ						
Recommendation		Χ						
Contract Negotiations			X					
Award			X					
Design Meetings				X				
Phase 1 & Phase 2 Testing					X	X		
Invite Vendors to Subscribe							X	
Conducted Vendor Training							X	
Go-Live							X	
Follow-up on issues								X



Current Status (as of June 1, 2023)

- 2000 Active Vendors
- ~600 flagged as potential order hub vendors
- 304 Invited to Order Hub
- 224 Active Registered Vendors
 - 161 of Registered: \$83M spent in 2022
- 268 Events since Go-Live
 - Contracts
 - 27 Awarded (\$11.4M)
 - 29 In Progress (\$104M) Chart Type: BAR
 - Non-Contract
 - 701 Awarded (\$1.8M)
 - 14 In progress (\$40K)





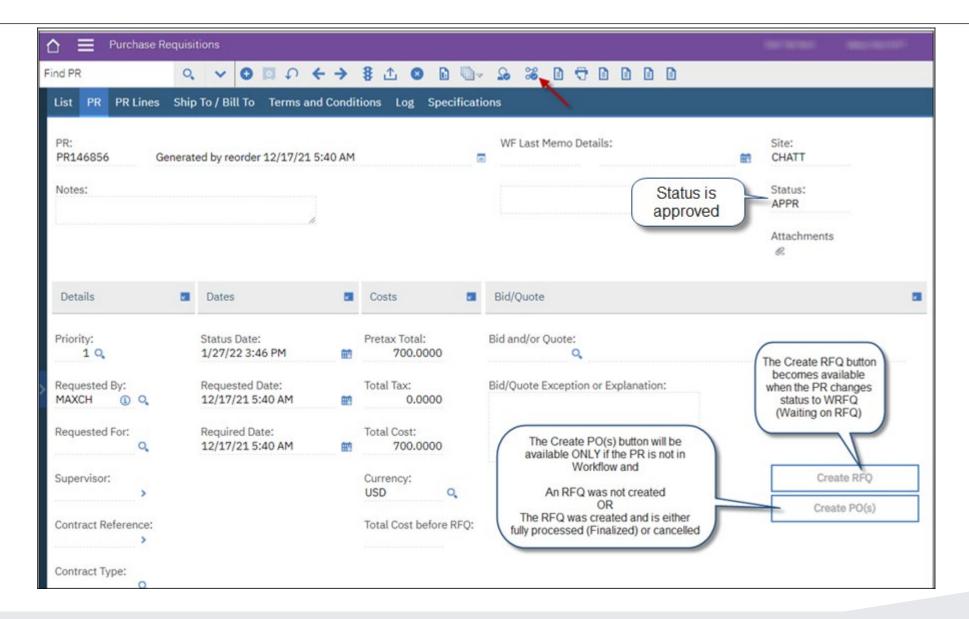


RFQ Inventory Items & Direct Issue Materials





Sample RFQ: Inventory Items/Materials

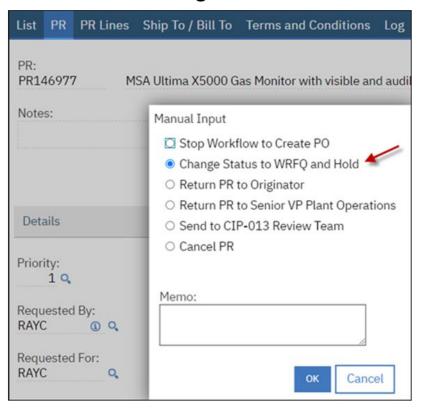




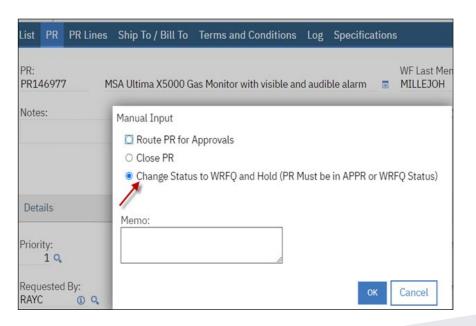


Sample RFQ: Inventory Items/Materials

If the PR is approved and in workflow, the buyer should workflow the record and select Change Status to WRFQ and Hold



If the PR is approved or in WRFQ status and not in workflow, the buyer should workflow the record and select Change Status to WRFQ and Hold



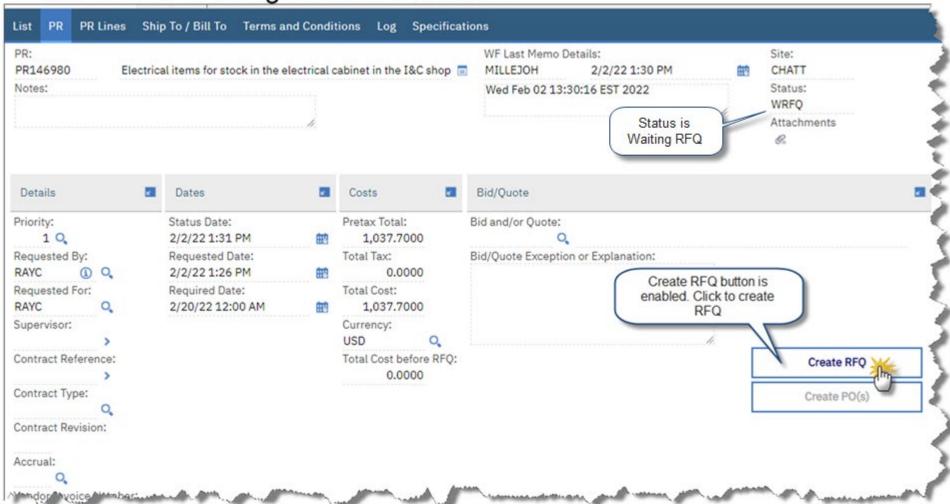




OglethorpePower

Sample RFQ: Inventory Items/Materials

Create the RFQ using Create RFQ button



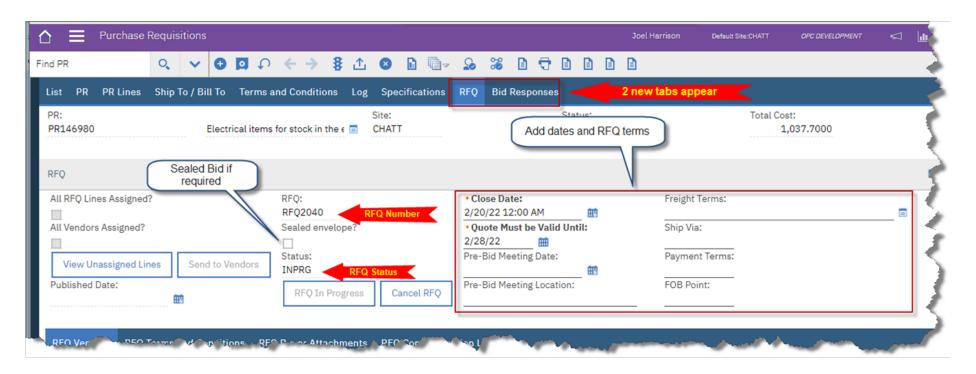




Sample RFQ: Inventory Items/Materials

Once the RFQ is created, the RFQ and Bid Response tabs are visible

"Close Date" and "Quote Must be Valid Until" are required fields.



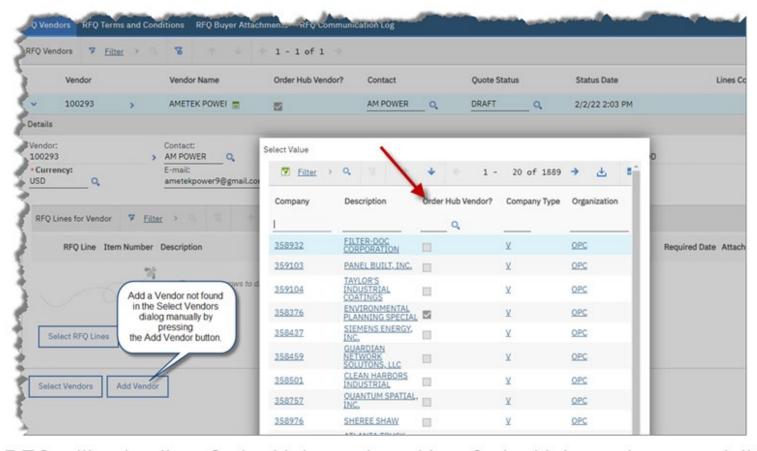
- Close Date Quotes will not be accepted after this date/time.
- Quote Must be Valid Until Any quotes submitted should be valid until this date



Sample RFQ: Inventory Items/Materials



Add vendors to RFQ – Add Vendor button

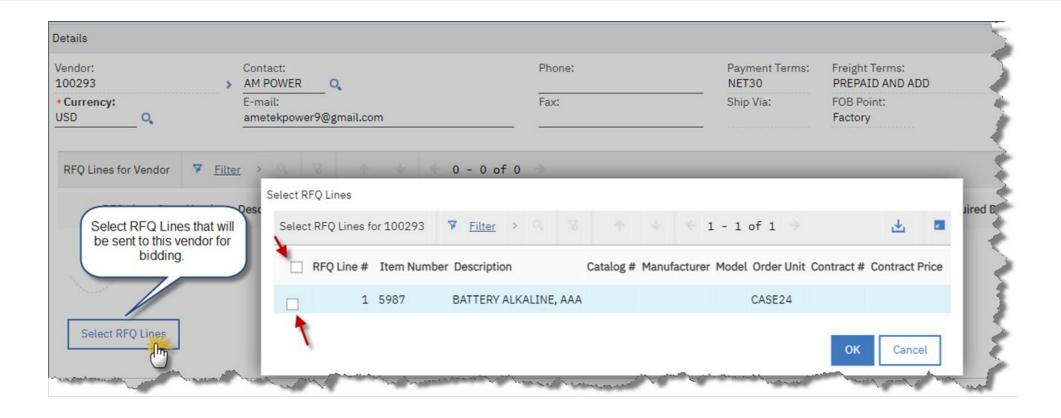


RFQ will only allow Order Hub vendors. Non-Order Hub vendors are visible but cannot be selected.









Continue to add vendors and lines as required

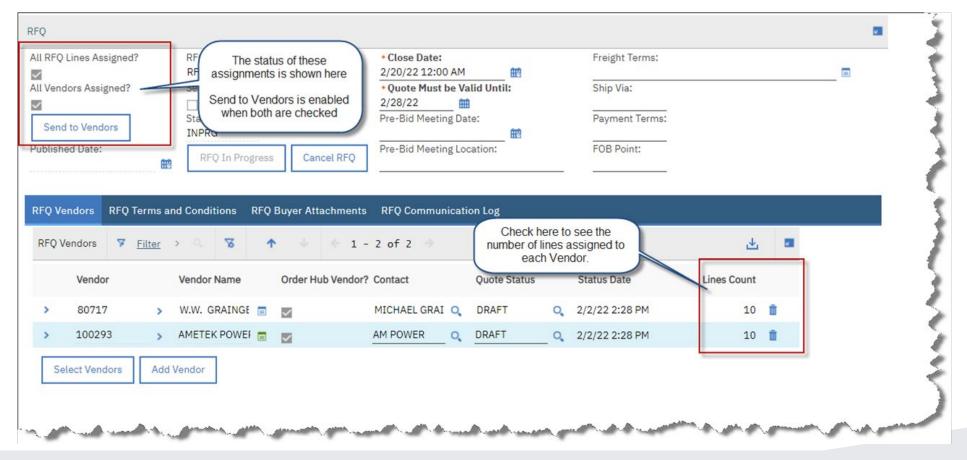




Sample RFQ: Inventory Items/Materials

If any vendor(s) or items remain unassigned Maximo will not allow further processing.

Once all vendors have at least one line assigned, and all lines are assigned to at least one vendor the two checkboxes will be checked.

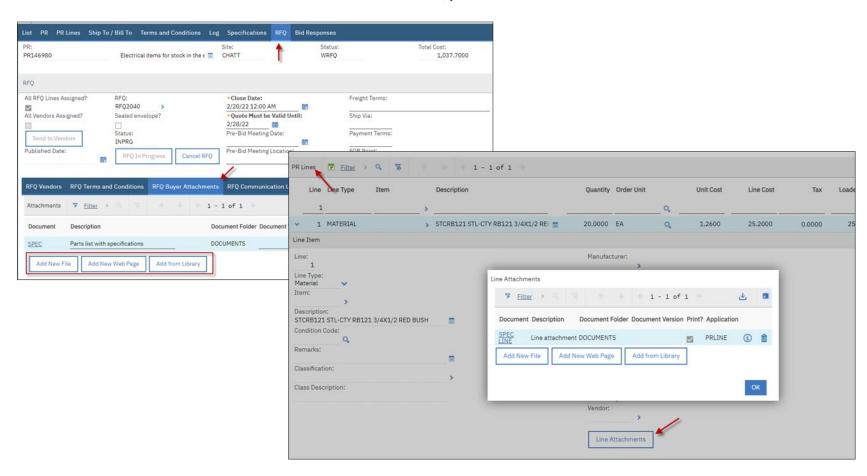




Sample RFQ: Inventory Items/Materials



Attachments can be added from the RFQ tab and from the PR Lines tab



These attachments are sent to all vendors on the RFQ when the RFQ is sent to the vendors

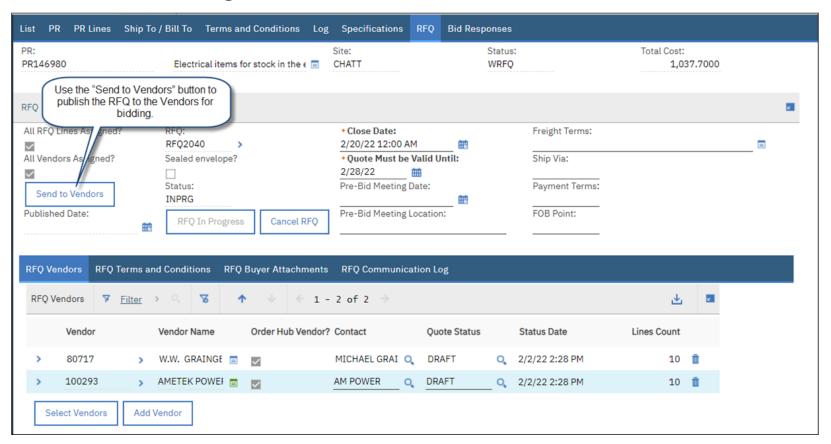


Sample RFQ: Inventory Items/Materials



Publish RFQ for vendors to bid

Once all the vendors and lines are assigned and any attachments required are attached, use the "Send to Vendors" button to publish the RFQ to the Vendors for bidding.

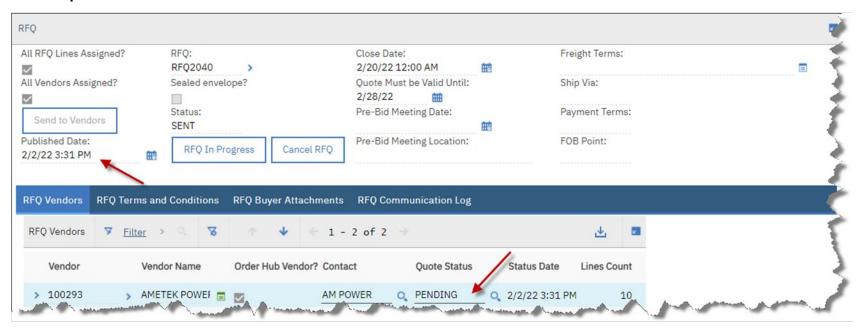




Sample RFQ: Inventory Items/Materials



The published date will show when the RFQ was sent to the vendors



Quote status will change from DRAFT to PENDING for each vendor.

The vendor will receive a notification within (5) minutes.







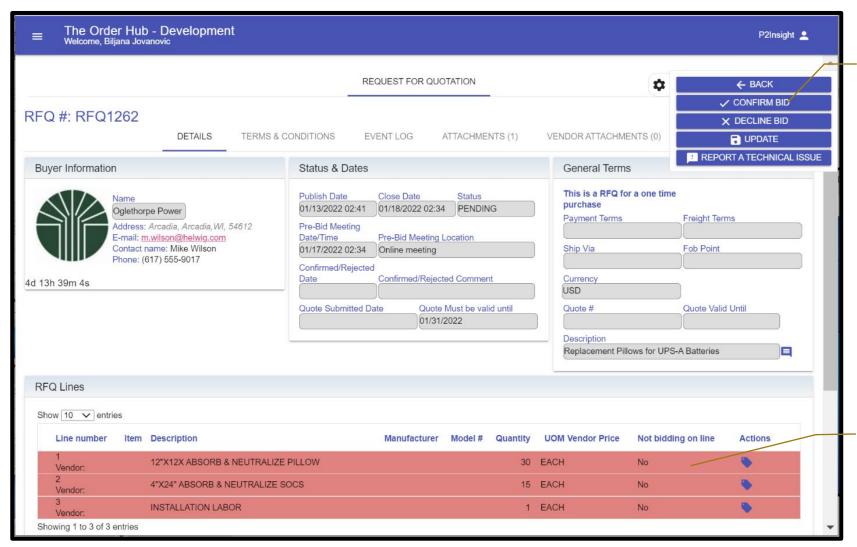
Each vendor's contact on the RFQ will be notified by Email. They use the Order Hub to process the quote.

New RFQ Inbox ×	⊕
opcmxtst@opc.com ≥ to me →	3:36 PM (4 minutes ago) 🏠 🛧 🗄
Dear	
We have new RFQ for your company on the Order Hub.	
Please visit the following link for more information and to review it	RFQ RFQ2040
	OglethorpePower Welcome to The Order Hub
	Username Password
	LOG IN Having trouble logging in?





After logging in the Vendor is taken directly to the RFQ...



Review RFQ and confirm will Bid

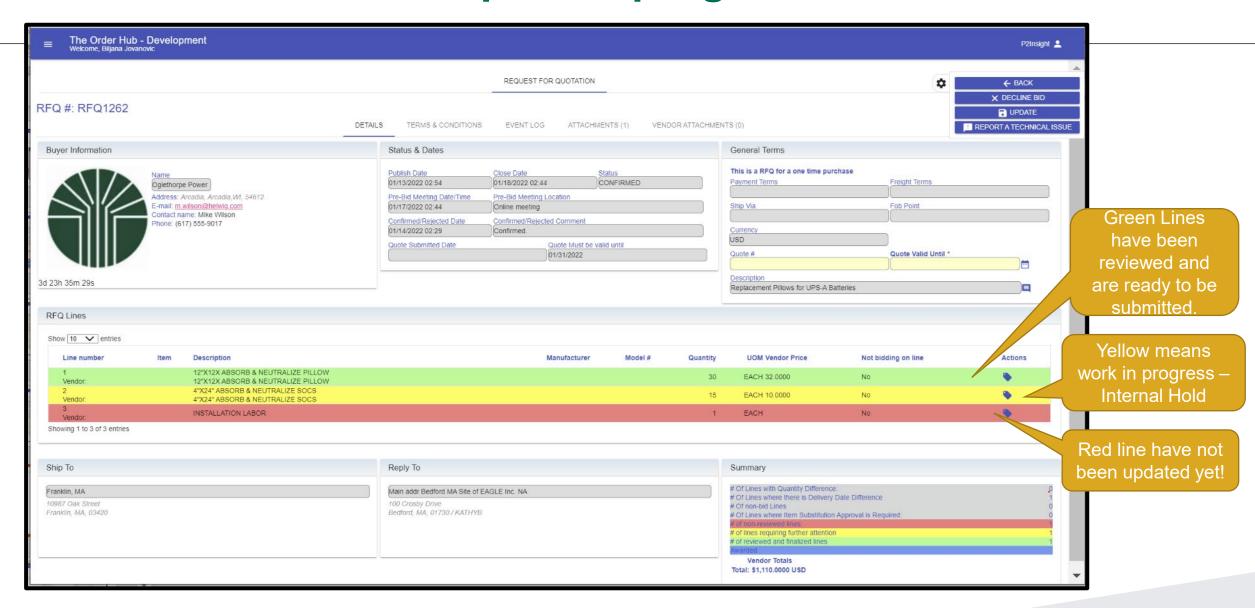
All Lines are initially red, and will remain red until updated.

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Color Coded Lines help track progress of bid



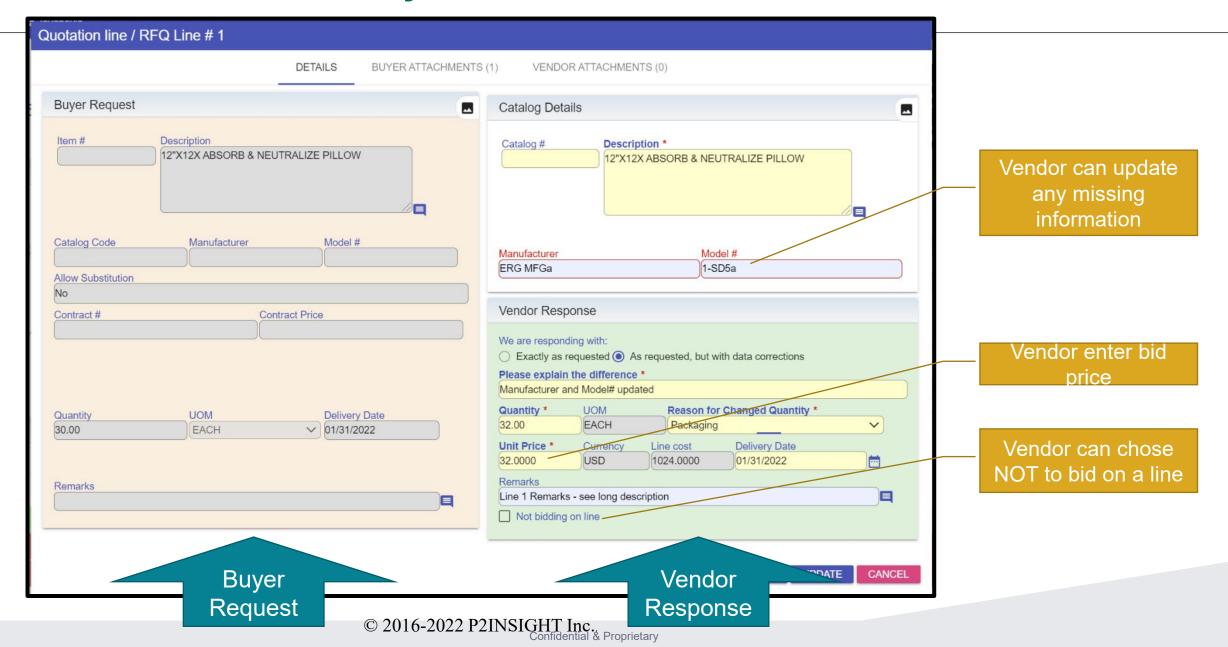


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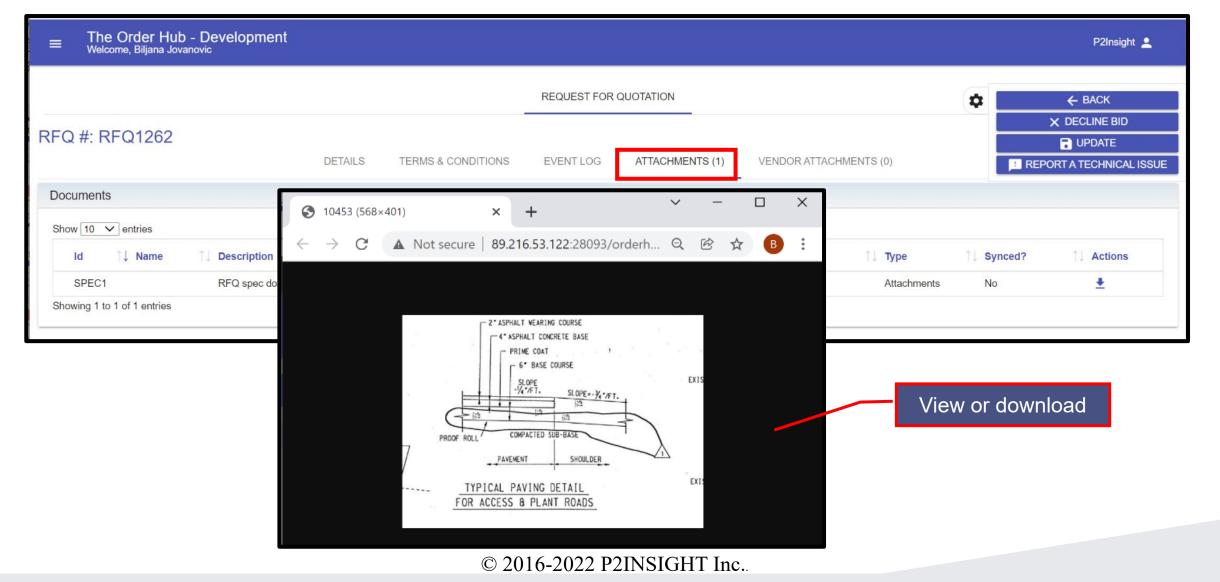
Then for each line they enter Price and other details







Attachments can be sent at RFQ or RFQ Line level

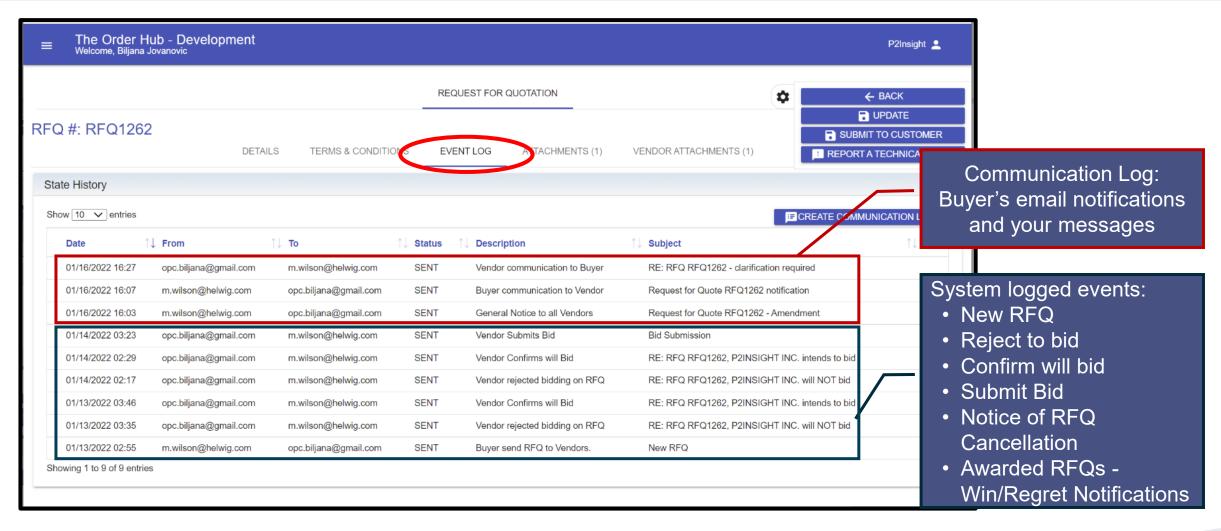


Confidential & Proprietary





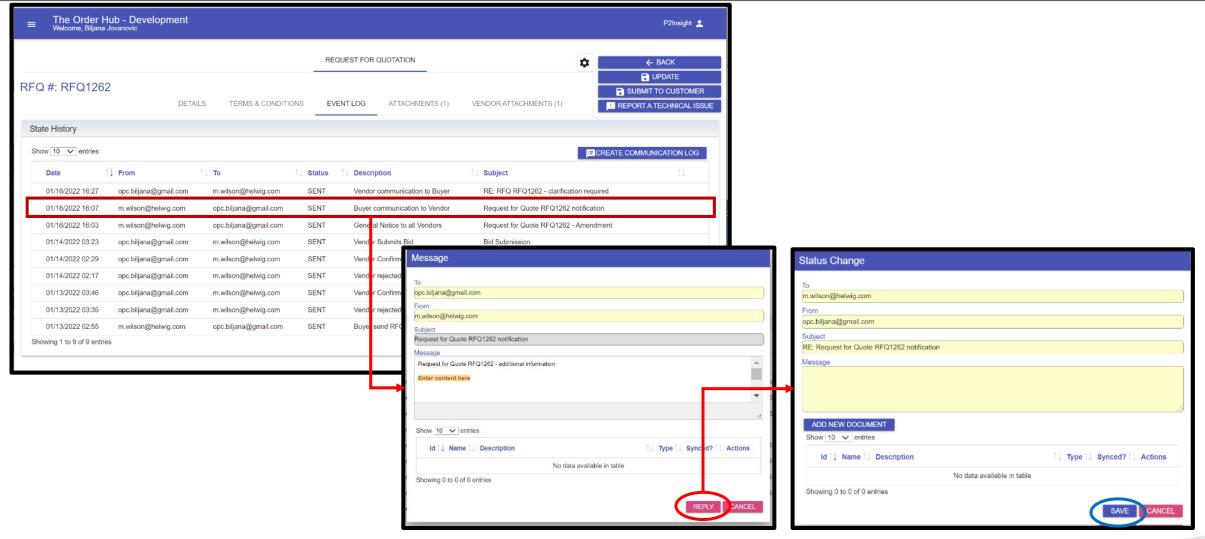
All events and communication with the Buyer are logged in the same place – Order Hub & the Event Log and Comm Log in Maximo







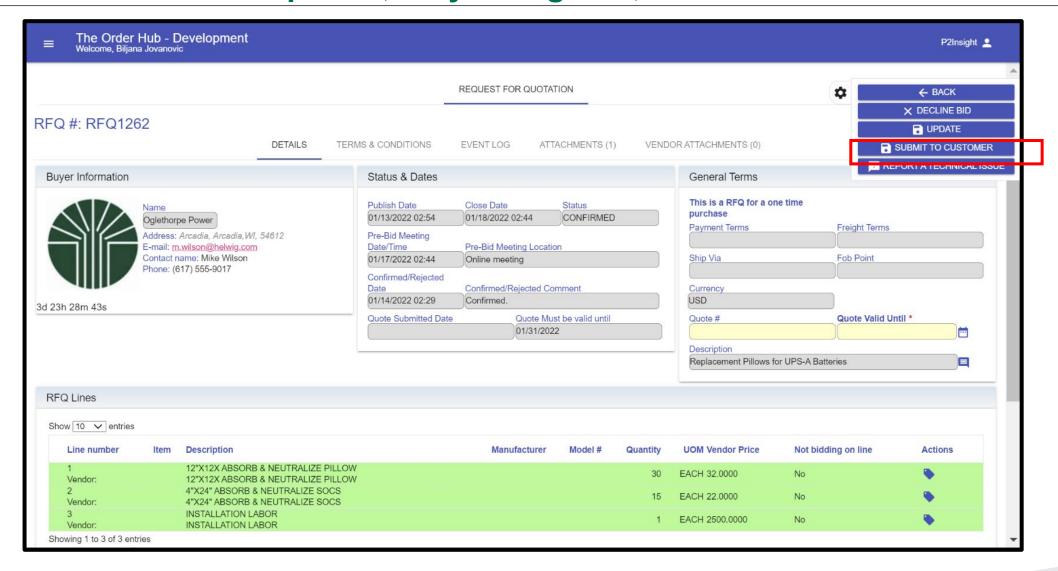
Buyer can send notifications. Vendor can reply or ask for Clarification if appropriate or necessary.







When all line are priced, they turn green, and Vendor can submit the bid...

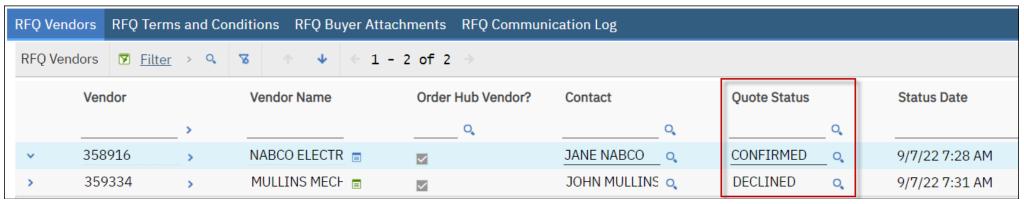




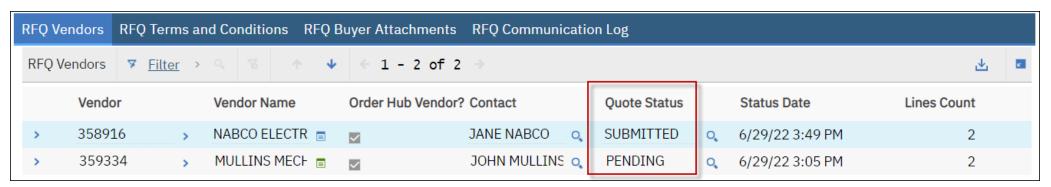


Sample RFQ: Inventory Items/Materials

Quote status changes to CONFIRMED if the vendor intends to bid and DECLINED if the vendor declines to bid



Quote status changes to SUBMITTED when the vendor has submitted their bid unless the bid is sealed



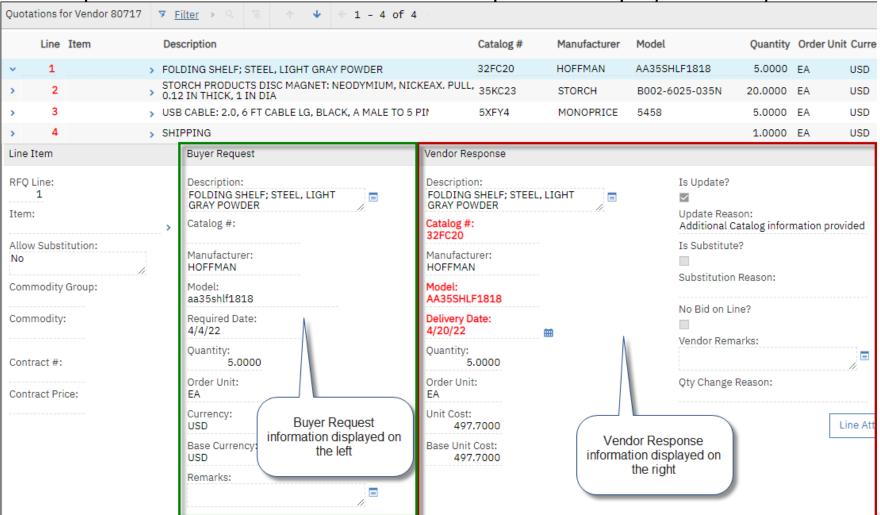




Sample RFQ: Inventory Items/Materials

Once submitted bids can be reviewed on the Bid Response tab for each line.

The requested information and the vendor response is displayed side by side.



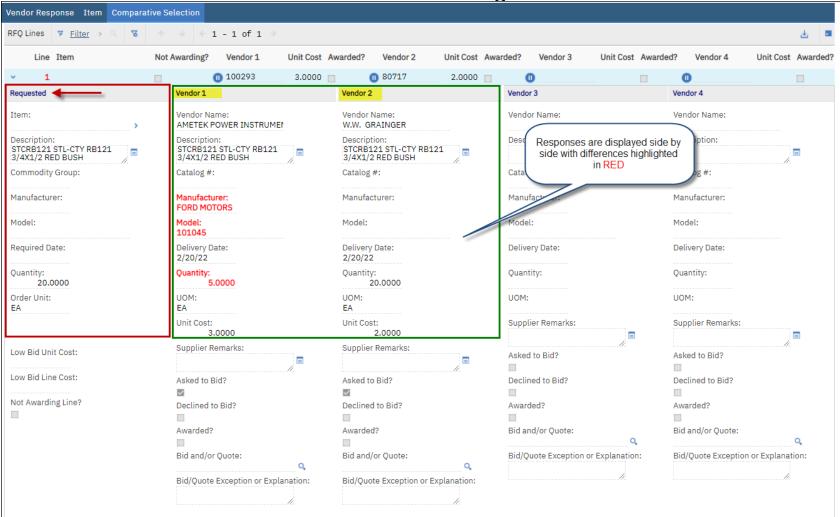






Buyer can also review all submissions on the "Comparative Selection" tab.

Bids cannot be awarded until RFQ Status changes to BIDSELECT.





OglethorpePower

Sample RFQ: Inventory Items/Materials

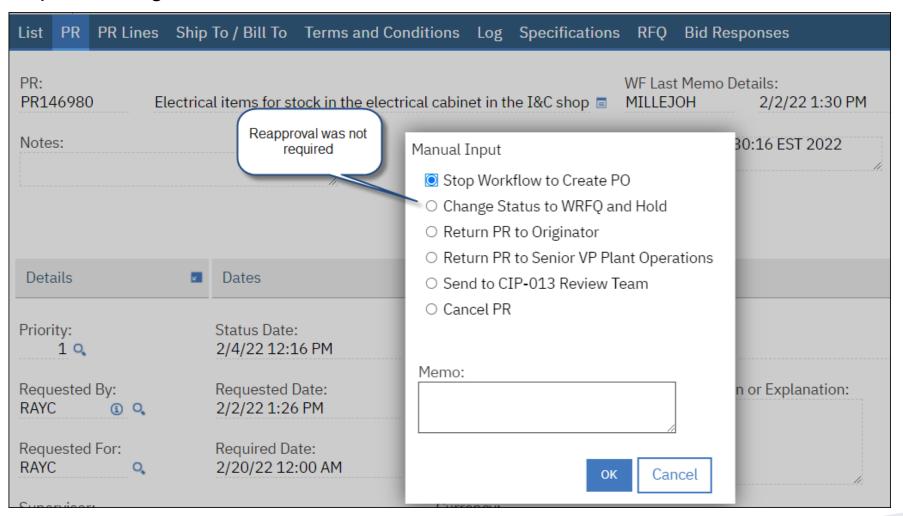
Site: CHATT Requested By Status: FINALIZED			Required Date: 8/24/22 Requested Date: 8/24/22 Sealed Bid: No			Est. Total Cost: \$6.00					
RFQ Line Det Line D	ails escription			Quantity	Order Uni	it	F	st. Unit Cost		Est. Line Cost	
1 2	WEEK RENTAL - PUMP, TRA	ASH, DIESEL PO	WERED,	2		A		\$1.00		\$2.00	
4"		DICID 1001E	NCTU		_			41.00		41.00	
	WEEK RENTAL - HOSE, 4", WEEK RENTAL - STRAINER			1 2		A A		\$1.00 \$1.00		\$1.00 \$2.00	
1	WEEK RENTAL - STRAINER	•	•	1		A		\$1.00		\$1.00	
	' RIGID HOSE	, I TIALL CALL	OCK 10	-				Ψ1.00		Ψ1.00	
								Total		\$6.00	
					<u>Vendor</u>	Name		<u>Status</u>		<u>Total Bid</u>	
					WHEN WHEN	1211111	Quotation Li	nes Selected		\$3,972.32	
П					HAME - HENRY	1986		Regret		\$0.00	
B d Line Deta	ils										
Line # 1: null											
Name		Unit Cost	Delivery Date	Supplier Remarks	Declined to Bid?	Low Bid	Proposed Awarded Bid	Bid and/or I Quote	Bid/Quote Exception	Quote Total Cost	
Name	L 100	Unit Cost \$0.00	_			Low Bid				- 1	
Name	L 100	\$0.00	Date		Bid?	Low Bid				Cost	
Name	L 100	\$0.00	Date	Remarks	Bid?		Awarded Bid	l Quote		Cost \$0.00	
Name	L 100	\$0.00	Date 8/24/22	4" diesel pum	Bid?	Yes	Awarded Bid	LOWBID Bid and/or		Cost \$0.00	
Name Line # 2: null	6. /MF. 2 (MG	\$0.00 \$1,200.00	Date 8/24/22 Delivery	Remarks 4" diesel pum Supplier	Bid? P No Declined to	Yes	Yes Proposed	LOWBID Bid and/or	Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total	
Name Line # 2: null Name	L 186-	\$0.00 \$1,200.00 Unit Cost	8/24/22 Delivery Date	Remarks 4" diesel pum Supplier	Bid? P No Declined to	Yes	Yes Proposed	LOWBID Bid and/or	Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total	
Name Line # 2: null Name	L 186-	\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00	8/24/22 Delivery Date 8/24/22	Remarks 4" diesel pum Supplier Remarks	Bid? No Declined to Bid?	Yes Low Bid	Yes Proposed Awarded Bid	LOWBID Bid and/or I Quote LOWBID	Bid/Quote Exception	\$0.00 \$2,400.00 Quote Total Cost	
Name Line # 2: null Name	L 186-	\$0.00 \$1,200.00 Unit Cost	8/24/22 Delivery Date 8/24/22	Remarks 4" diesel pum Supplier Remarks	Bid? No Declined to Bid?	Yes Low Bid Yes	Yes Proposed Awarded Bid	Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or	Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total Cost	
Name Line # 2: null Name Line # 3: null Name	6, 700- 2100- 5100- 2100-	\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00	8/24/22 Delivery Date 8/24/22 Delivery	Remarks 4" diesel pum Supplier Remarks Supplier	Bid? Positive No Declined to Bid? No Declined to	Yes Low Bid Yes	Yes Proposed Awarded Bid Yes Proposed	Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or	Bid/Quote Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total Cost \$0.00 \$1,440.00	
Name Line # 2: null Name Line # 3: null Name	6, 700- 2100- 5100- 2100-	\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00 Unit Cost \$0.00	8/24/22 Delivery Date 8/24/22 Delivery	Remarks 4" diesel pum Supplier Remarks Supplier	Bid? Positive No Declined to Bid? No Declined to	Yes Low Bid Yes	Yes Proposed Awarded Bid Yes Proposed	Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or	Bid/Quote Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total Cost \$0.00 \$1,440.00 Quote Total Cost	
Name Line # 2: null Name Line # 3: null Name	6, 700- 2100- 5100- 2100-	\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00 Unit Cost \$0.00	Date 8/24/22 Delivery Date 8/24/22 Delivery Date	Remarks 4" diesel pum Supplier Remarks Supplier	Peclined to Bid? Declined to Bid? Declined to Bid?	Yes Low Bid Yes Low Bid	Yes Proposed Awarded Bid Yes Proposed Awarded Bid Awarded Bid	Bid and/ord Quote LOWBID Bid and/ord Quote LOWBID Bid and/ord Quote	Bid/Quote Exception Bid/Quote	\$0.00 \$2,400.00 Quote Total Cost \$0.00 \$1,440.00 Quote Total Cost \$0.00 \$66.16	
Name Line # 2: null Name Line # 3: null Name	6, 700- 2100- 5100- 2100-	\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00 Unit Cost \$0.00	8/24/22 Delivery Date 8/24/22 Delivery Date 8/24/22	Remarks 4" diesel pum Supplier Remarks Supplier Remarks	Bid? Declined to Bid? No Declined to Bid? No No No No	Yes Low Bid Yes Low Bid	Yes Proposed Awarded Bid Yes Proposed Awarded Bid Awarded Bid	Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or	Bid/Quote Exception Bid/Quote	\$0.00 \$2,400.00 \$2,400.00 Quote Total Cost \$0.00 \$1,440.00 Quote Total Cost \$0.00	
Name Line # 2: null Name Line # 3: null Name Line # 4: null		\$0.00 \$1,200.00 Unit Cost \$0.00 \$1,440.00 Unit Cost \$0.00 \$33.08	B/24/22 Delivery Date 8/24/22 Delivery Date 8/24/22 Delivery Date	Remarks 4" diesel pum Supplier Remarks Supplier Remarks	Peclined to Bid? No Declined to Bid? No Declined to Bid?	Yes Low Bid Yes Low Bid	Proposed Awarded Bid Yes Proposed Awarded Bid Yes Proposed Awarded Bid Yes	Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or Quote LOWBID Bid and/or	Bid/Quote Exception Bid/Quote Exception Bid/Quote Exception	\$0.00 \$2,400.00 Quote Total Cost \$0.00 \$1,440.00 Quote Total Cost \$0.00 \$66.16	





Sample RFQ: Inventory Items/Materials

Workflow PR for approval evaluation. Maximo sends to approvers if re-approval is required based on price changes.

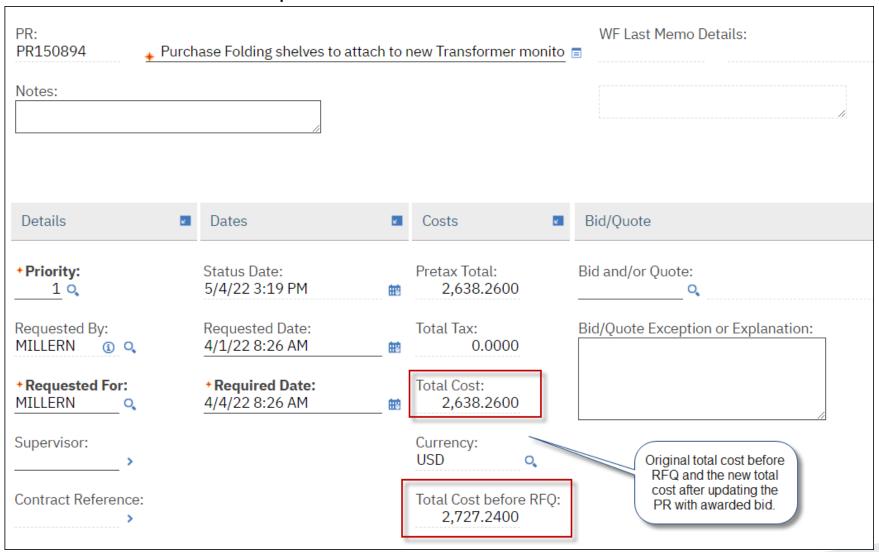






Sample RFQ: Inventory Items/Materials

Before and after cost comparison

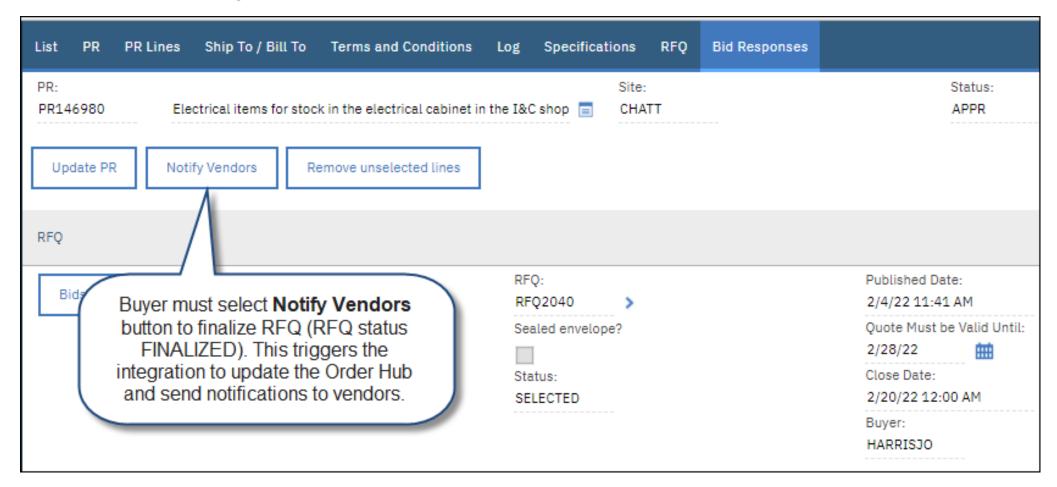








Next, send award/regret notifications and finalize the RFQ

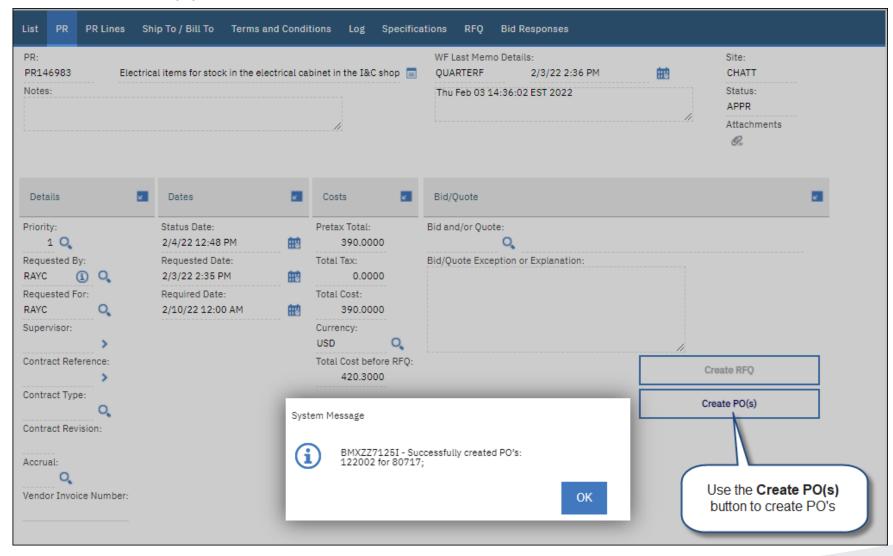




OglethorpePovver

Sample RFQ: Inventory Items/Materials

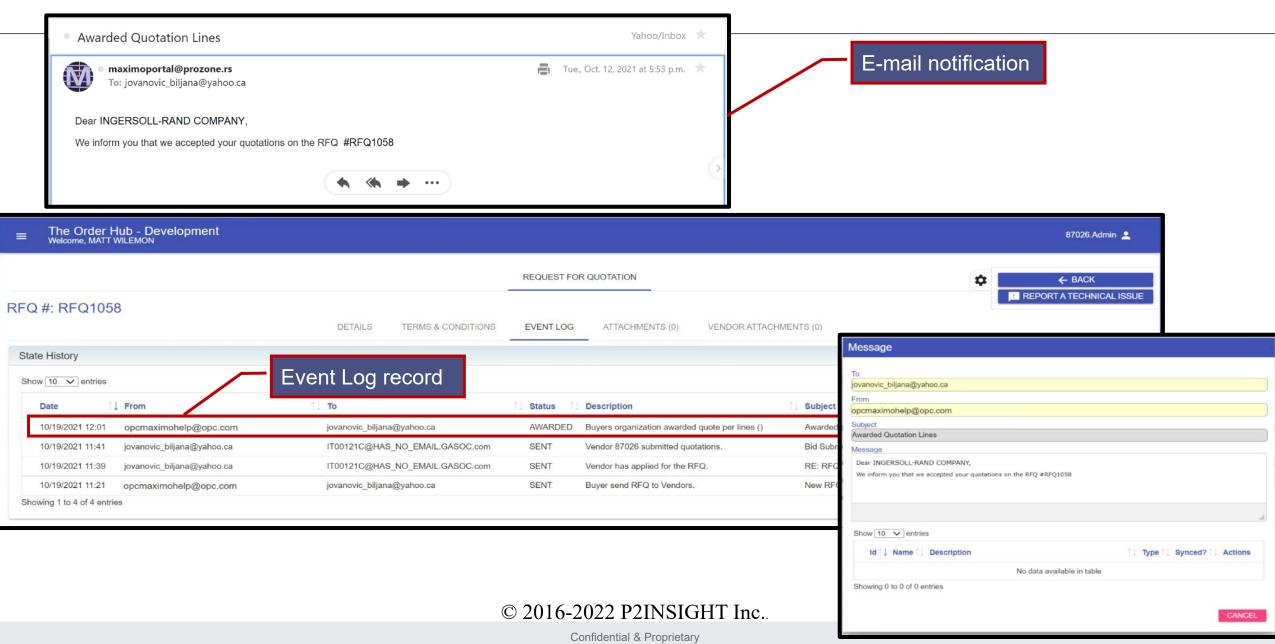
The Create PO(s) button is now available.





Awarded Notification

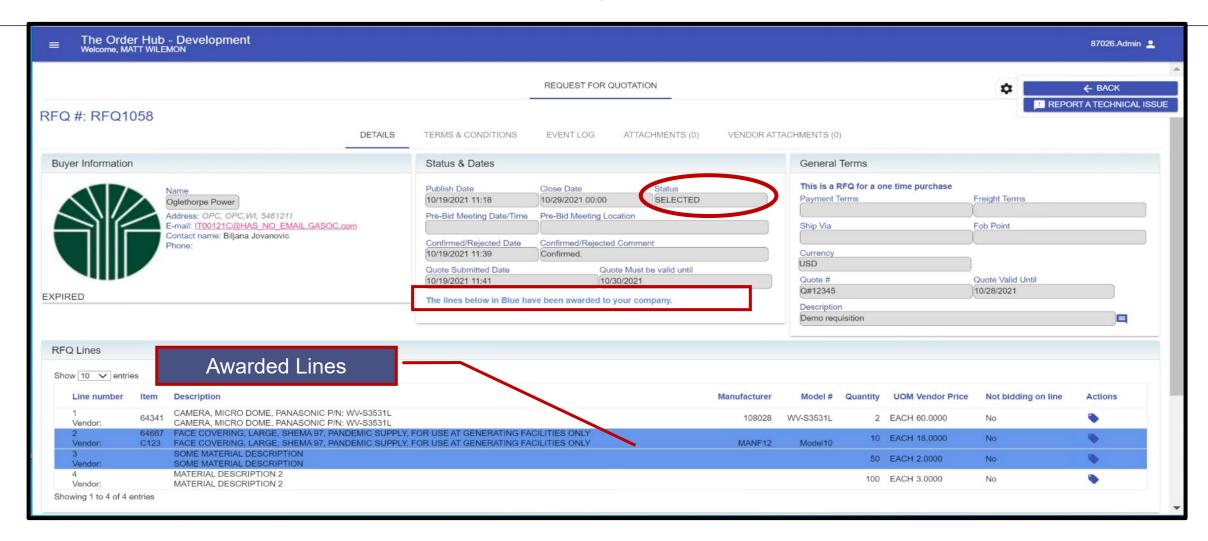






Awarded RFQs – Winning Vendors

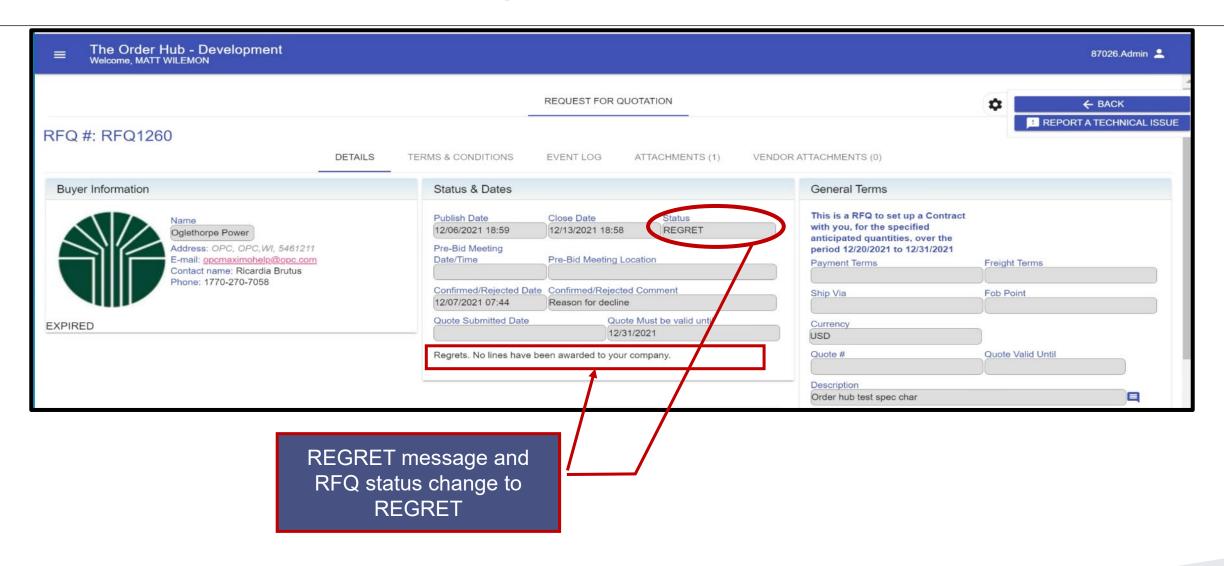






Awarded RFQs – Regret Vendors



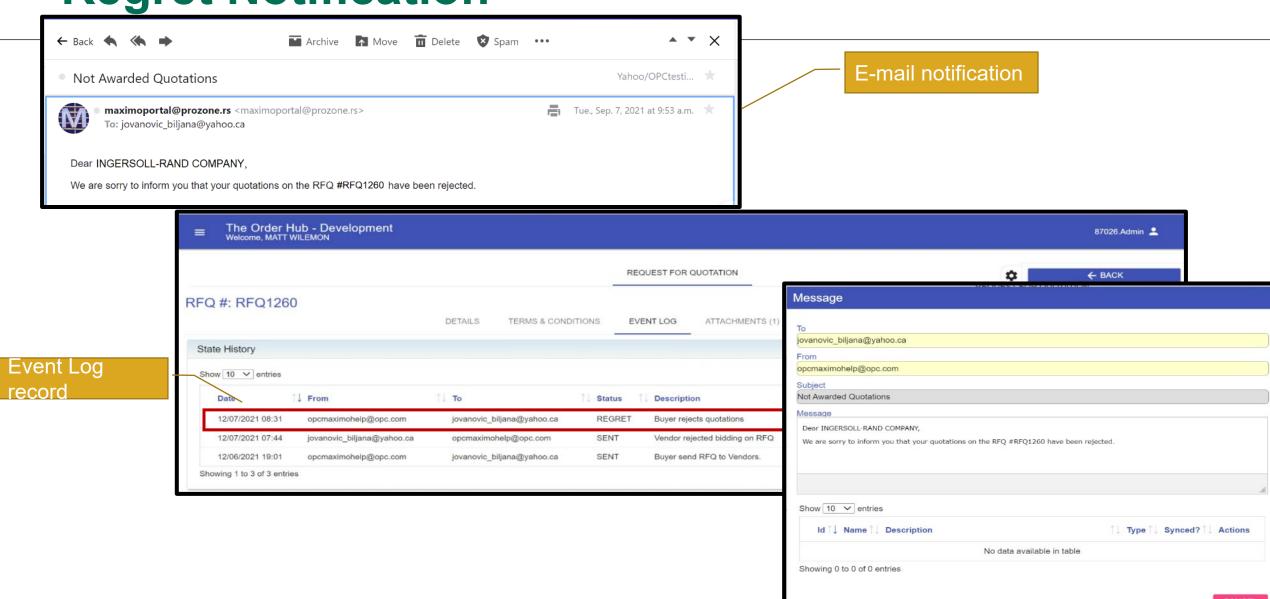


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Regret Notification





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RFQ for Services Contracts



In the past, our Services RFQ's were done in one system and then once evaluated and awarded, the contract was created in Maximo.

- The requestor emailed the Contract Agent details, specs and bidders list.
- The Contract agent sent the RFQ (in an external sourcing tool) to contractors isolated from the requester
- Evaluated and sent to Requestor, who made award decision and then started the Contract Process in Maximo.

We wanted to combine this into one system (Maximo) so we changed our user's process.

- OPC Users determine they want something sent out for bid (based on OPC's Bid guidelines).
- The User (anyone in our system that has contracts creation security) creates an RFQ record in Maximo (RFQ Record Created)
- Adds a description and some other details
- User completes details of the RFQ lines

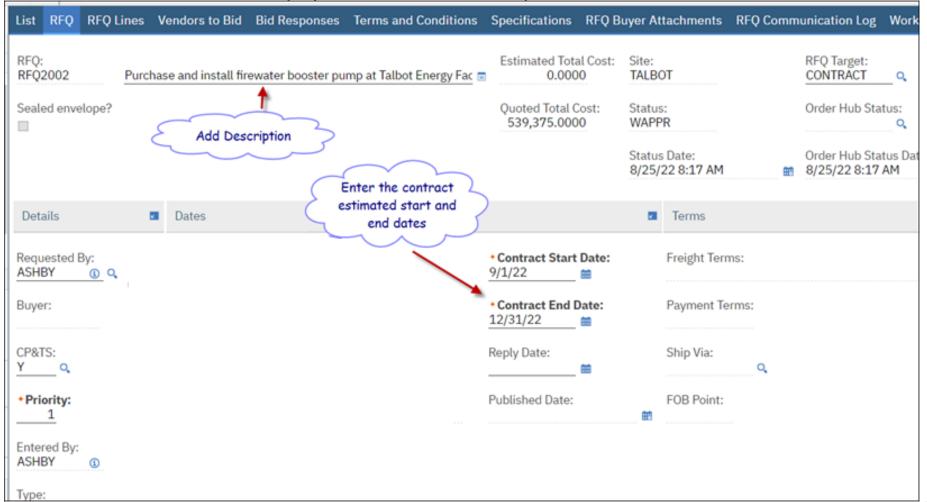






The User (Not Supply Chain) creates an RFQ

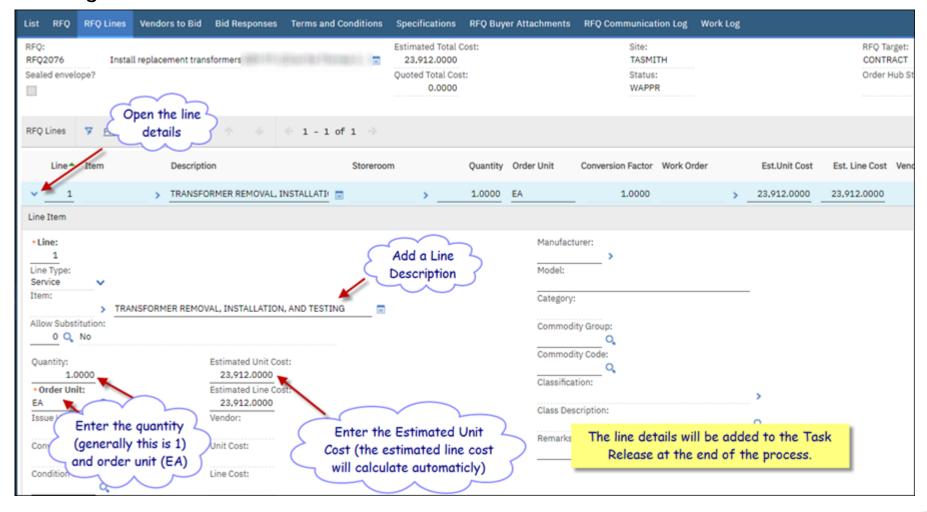
Most of the fields will auto-populate or are not required but there are a few that need to be completed





Sample RFQ: Contracts

Next move to the "RFQ Lines" tab and enter the line details. This is "almost" the same as creating a task release line. Additional lines can be added as needed.

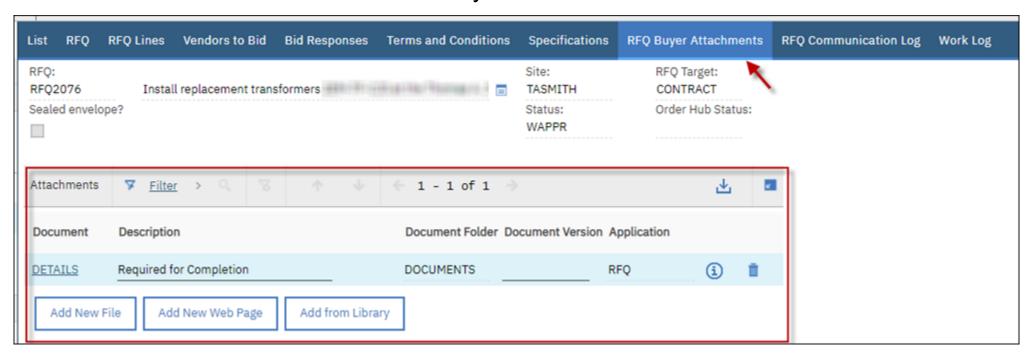




Sample RFQ: Contracts



Attachments can be added on the "RFQ Buyer Attachments" tab



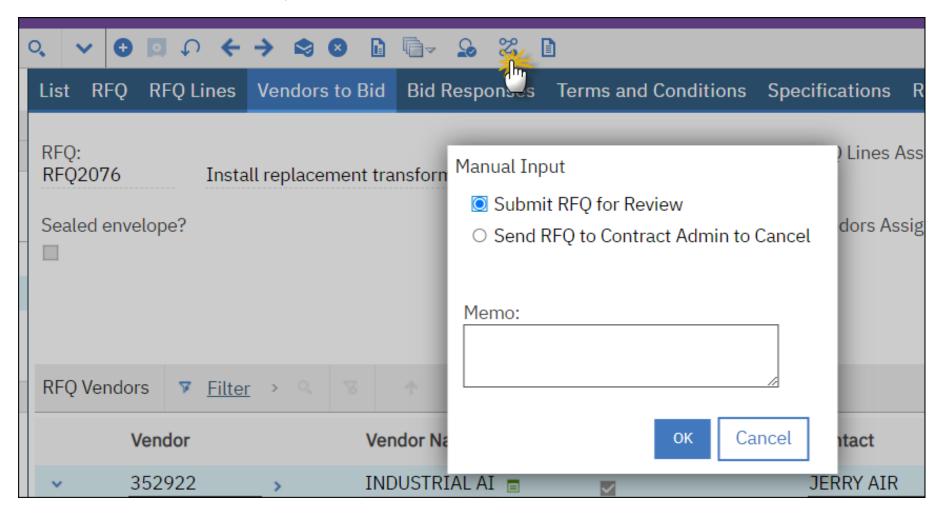
These attachments are sent to <u>all</u> vendors on the RFQ when the RFQ is sent to the vendors







Once vendors are added, click the Route Workflow icon to submit the RFQ

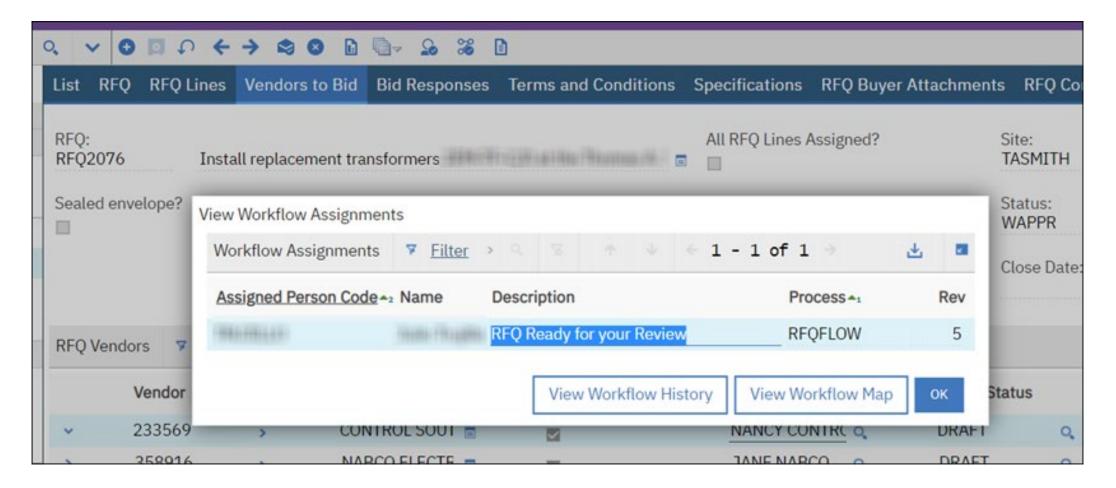








RFQ is sent to Requestor's Supervisor for review and approval to send to Contract Agents



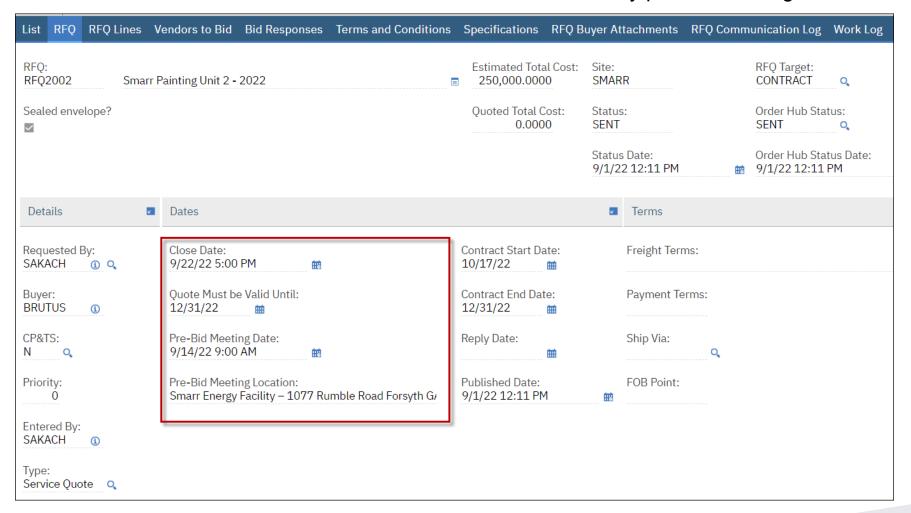


Sample RFQ: Contracts



The Contract Administrators complete the following steps:

Adds the Close Date and Quotes Valid Until date and any pre-bid meeting information

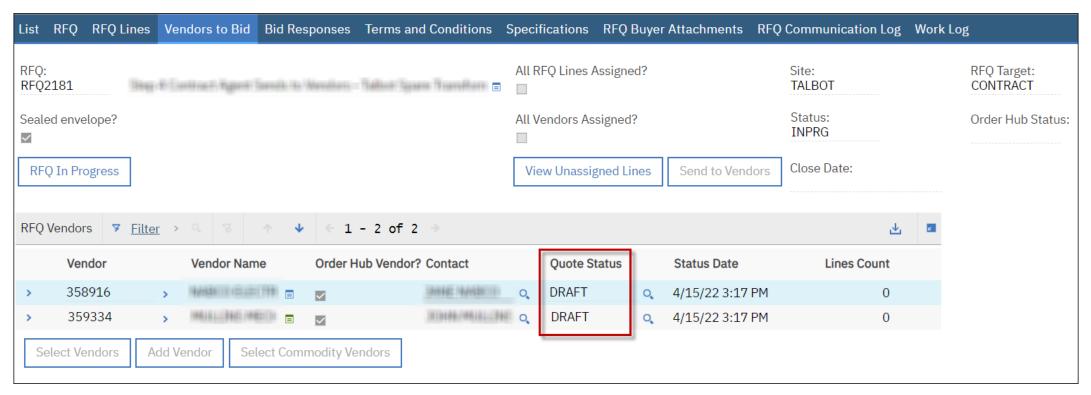








- Add/adjust vendors and assign RFQ lines to each vendor.
 - RFQ status INPRG
 - Vendor Quote status DRAFT

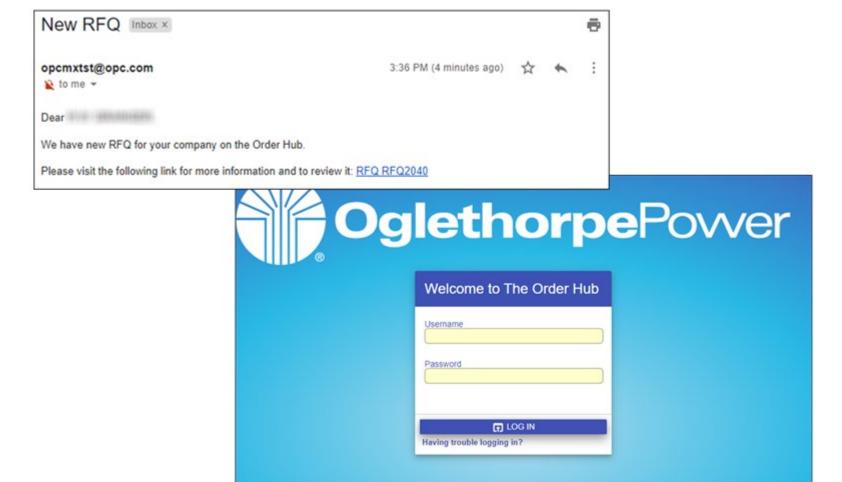






Vendor Order Hub Screens

Each vendor's contact on the RFQ will be notified by Email. They use the Order Hub to process the quote.

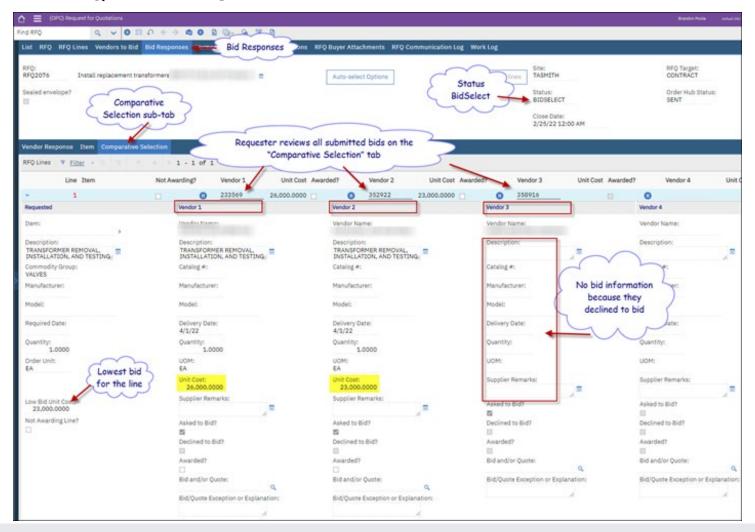




Sample RFQ: Contracts



Contract Agent sends RFQ back to the Requestor to review bids RFQ Status **BIDSELECT**

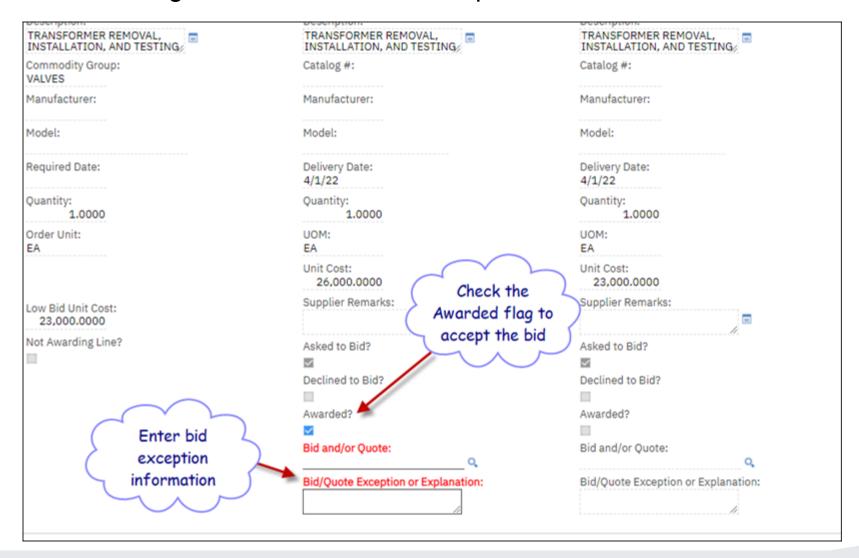








Picks winning Bid and Enters Bid exception information





Sample RFQ: Contracts



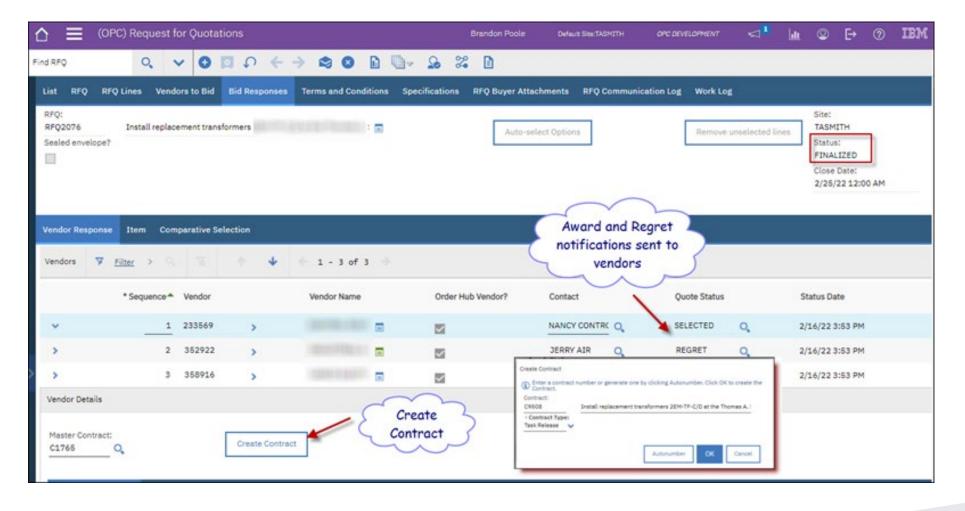
Site: EFFINGHA Requested By: Matt Luchner Status: QUOTAPPR			Required Dat	e:		Est. Tot	tal Cost: \$67	79,163.00	
			Requested Date: 4/12/22						
			Sealed Bid: Yes						
RFQ Line Details									
Line Description			Quantity	Order Uni	t		Est. Unit Cos	t	Est. Line Cost
1 STRAFF SUBBRISH SHATES	P-9-50		1	DOLLAF	?		\$240,464.0	0	\$240,464.00
THE RESERVE			1	DOLLAF	₹		\$156,008.0	0	\$156,008.00
Interestation			1	DOLLAF	₹		\$156,008.0	0	\$156,008.00
100075-010980-00075000			1	DOLLAF	₹		\$126,683.0	0	\$126,683.00
							Tota	ıl	\$679,163.00
			<u>Vendor Nam</u>		<u>Name</u>		Statu:	<u>5</u>	Total Bid
				THE PERSON NAMED		Regret			\$690,883.00
				MARKET THE PERSON NAMED IN COLUMN 2 I.E.			Regre	t	\$0.00
			NATIFIE HOLD	AN OFFICE OF		Ouotation Lines Selected			\$445,925.00
Bid Line Details									
Line # 1: null									
Name	Unit Cost	Delivery Date	Supplier Remarks	Declined to Bid?	Low Bid	Proposed Awarded Bid	•	Bid/Quote Exception	Quote Tota Cos
BOOK IN TOWN TOURS IN LITTERS. LET	\$0.00								\$0.00
STREET, STREET	\$223,935.00	10/7/22		No					\$223,935.0
ANTHRE TOMBE STOTERS SEC	\$175,583.00	10/21/22	\$207,607.00 - includes eagle eye - equip- install-comm. Note in body of quote additional charge required if you need 750 MCM Battery cables the estimated 85 feet to the panel	No	Yes	Yes	LOWBID		\$175,583.0
		<u>.</u>							
Line # 2: null Name	Unit Cost	Delivery Date	Supplier Remarks	Declined to Bid?	Low Bid	Proposed Awarded	Bid and/or Quote	Bid/Quote Exception	Quote Tota Cos
	Unit Cost	•			Low Bid				_





Sample RFQ: Contracts

▶ Use the "Create Task Release" button from Bid Response tab to award to vendor. The Autonumber button is used to generate the contract number.







Issues Experienced

- Vendor quantity entered quote was not updating Maximo PR required quantity. (Resolved)
- Integration password change was preventing retrieval of quotations for a sealed bid RFQ (Resolved)
- RFQ's on Order Hub mixing up data if vendor had two browser sessions open (Resolved)
- Comm logs sent from Maximo were not visible on the Order Hub for admin access (Resolved)
- Maximo sending RFQ data to the Order Hub when PO or contract is canceled and RFQ is reopened casing integration errors (Resolved)
- Order Hub RFQ vendor attachments missing in Maximo due to vendor attachment that had an "invalid" character in the file name. (Resolved)
- Temporarily unable to add Multiple Attachments at one time on Maximo RFQ (Resolved)
- Site ID is changing when creating a purchase contract revision (Resolved)
- Create a notification that will be sent to vendors used on RFQ's. This is in progress and will be completed by OPC.
- Order Hub Vendor should not be marked in Maximo as Order Hub vendor if setup on OH is not complete. P2Insight to provide a fix.



Opportunities in OPC

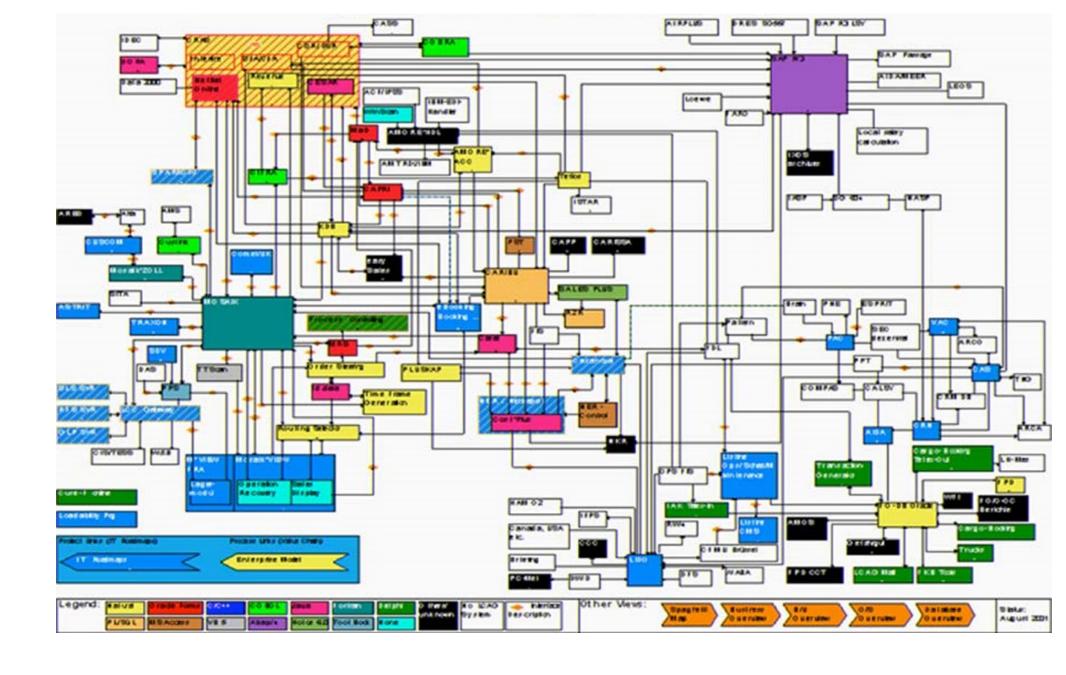
- Get more Vendors onto Order Hub
 - OPC Requirement: If bidding, MUST BE ON HUB
- Lower Bid Requirement Threshold for OPC
 - When bids are required (>\$50K), 100% usage by Contract Agent
 - When bids are required (>\$10k), not all buyers utilizing Order Hub
- Use Order Hub to secure a quote, not just to competitively bid.
 - Old habits are HARD TO BREAK!!
- Allow the same vendor email for multiple companies to support regional/divisions.
- Add ability to clone Order Hub from PROD to have up to date data in the DEV Order Hub for testing.
- Create visibility of Order Hub Contacts in Maximo.
 - Contacts are not synchronized at OPC request because we don't OH to update our contacts.
- Investigate expanded Order Hub functionality



Further Opportunities using P2Insight

Still opportunities beyond what is being use

Most Maximo Users think their systems chart looks like this

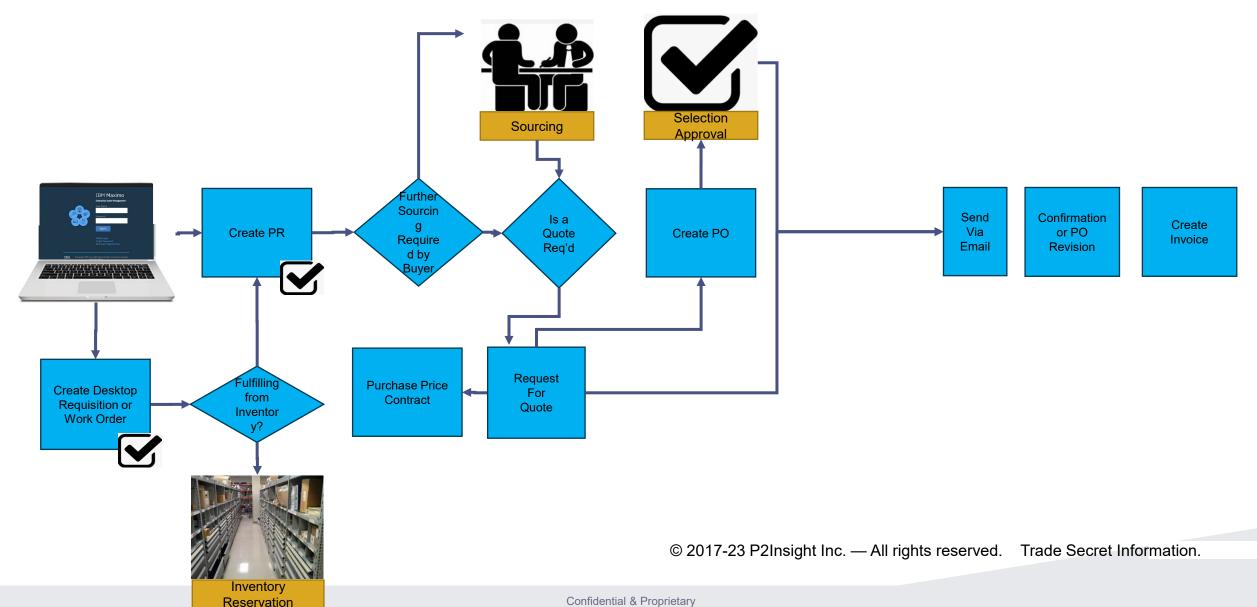




OPC started with one of two of the most common first step with e-commerce

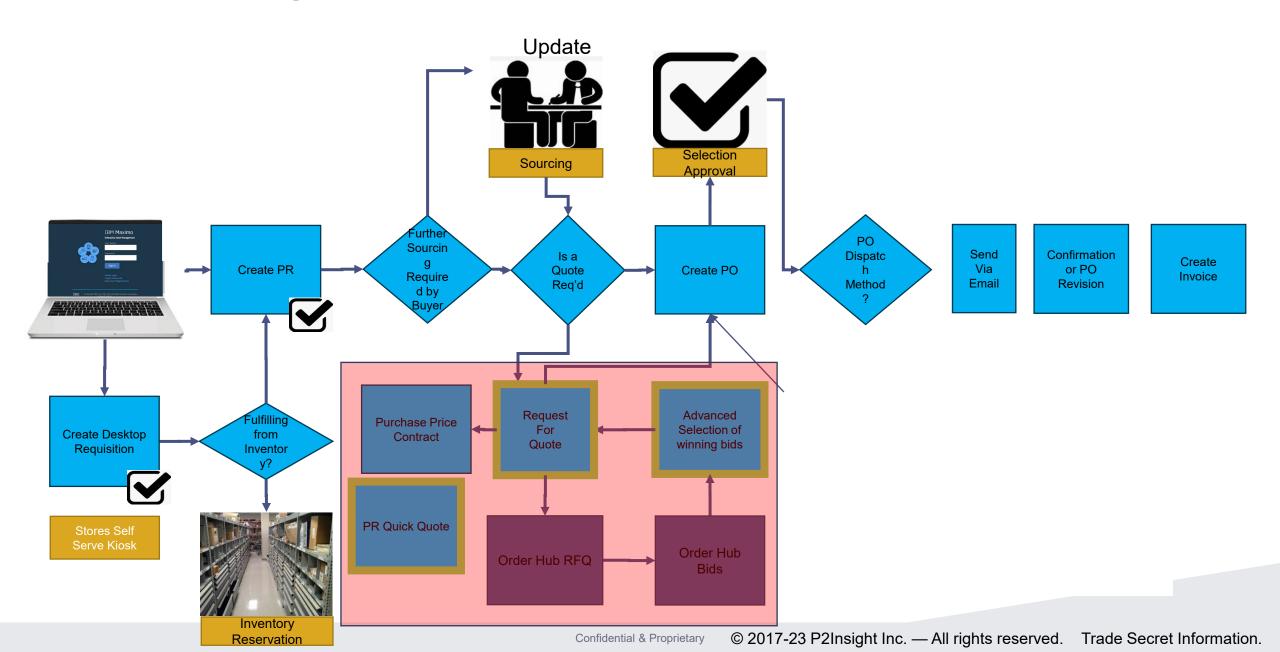
- Request for Quotations most companies need a fast and easy way to get quotes for parts and services, for one-off PO's and/or Contracts
- ► The other is... Punchout Catalog Shopping direct from Maximo WO or PR applications

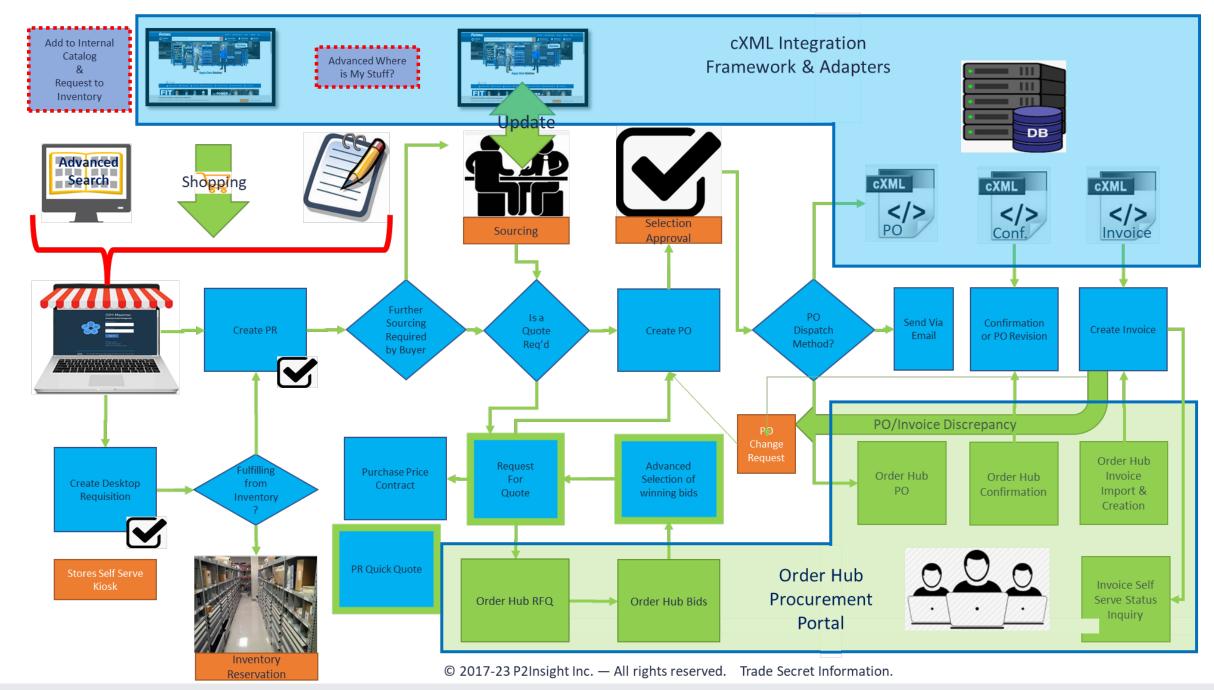
This is base Maximo...



Confidential & Proprietary

OPC Deployment...











If More Info Needed

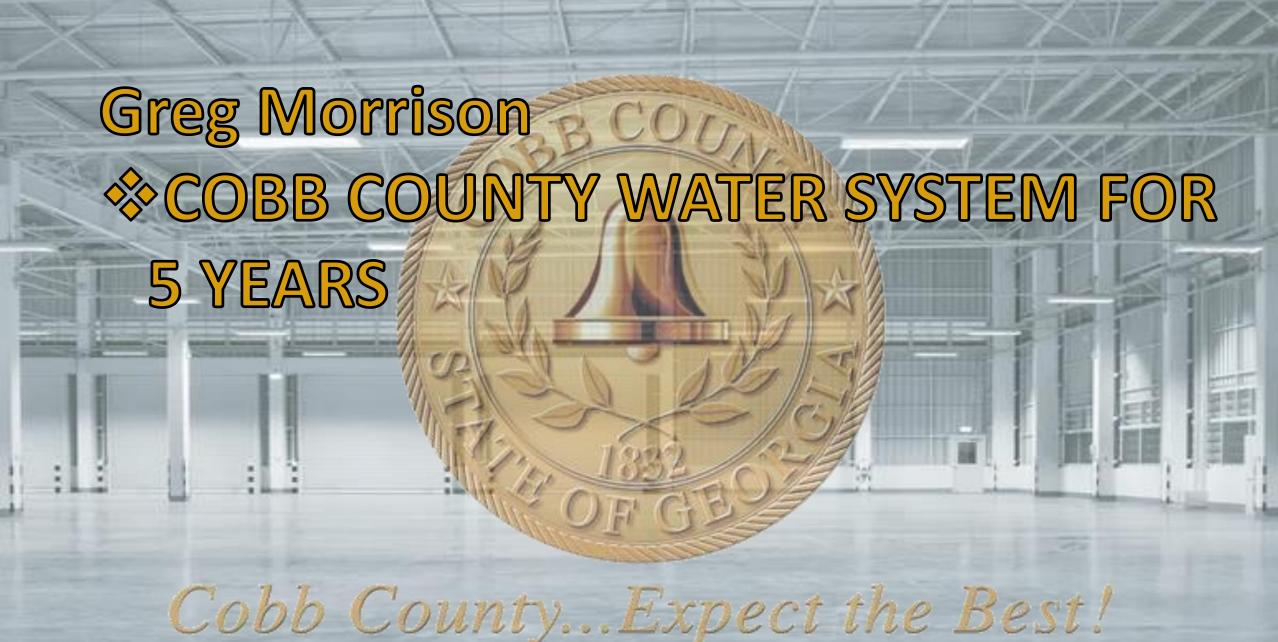
- Contact Information
 - Cristy Bennett (General Info)
 - Norris Minnis (Contracts)
 - Brad VanNote (Materials)
 - Tyler Lyon (IT Maximo Supv)

- cristy.bennett@opc.com
- norris.minnis@opc.com
- brad.vannote@opc.com
- tyler.lyon@gasoc.com

- P2Insight Contact
 - Mike Popovic (President)

mike.popovic@P2insight.com





Cobb County...Expect the Besi

Greg Morrison

- **COBB COUNTY WATER SYSTEM FOR**
 - 5 YEARS
- **OVER 20 YEARS OF WAREHOUSE EXPERIENCE**

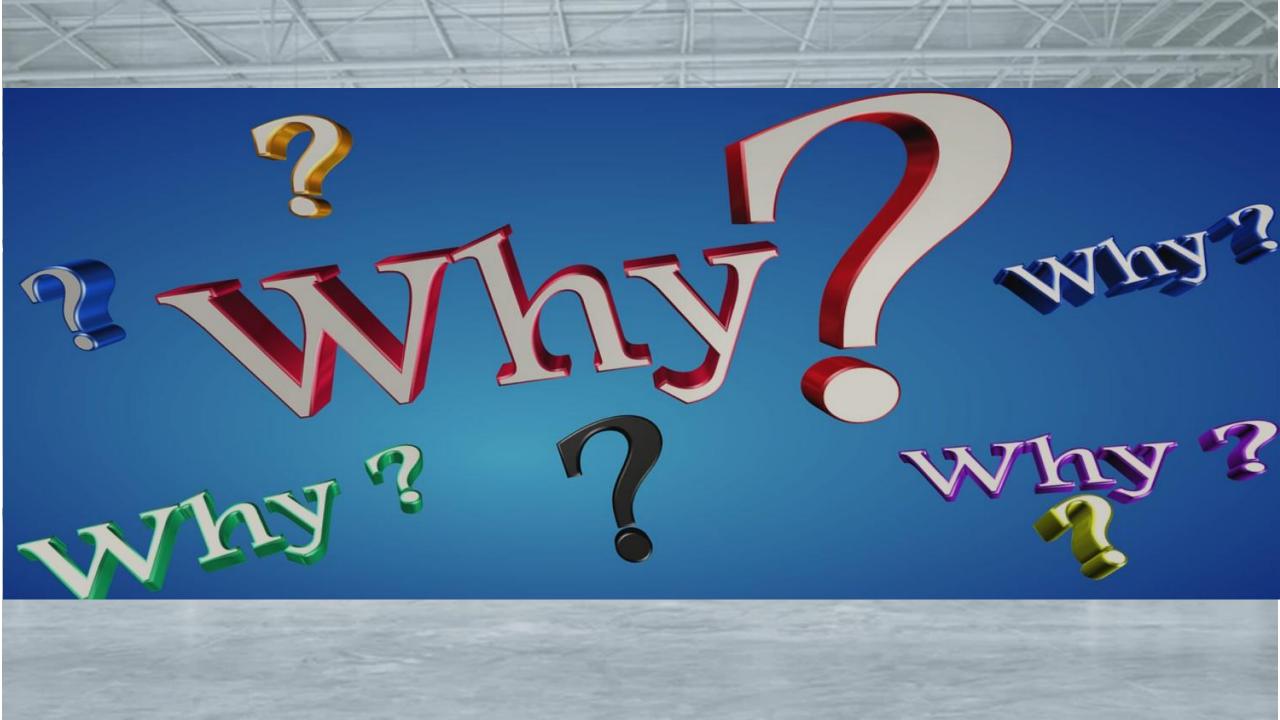
Cobb County...Expect the Best!









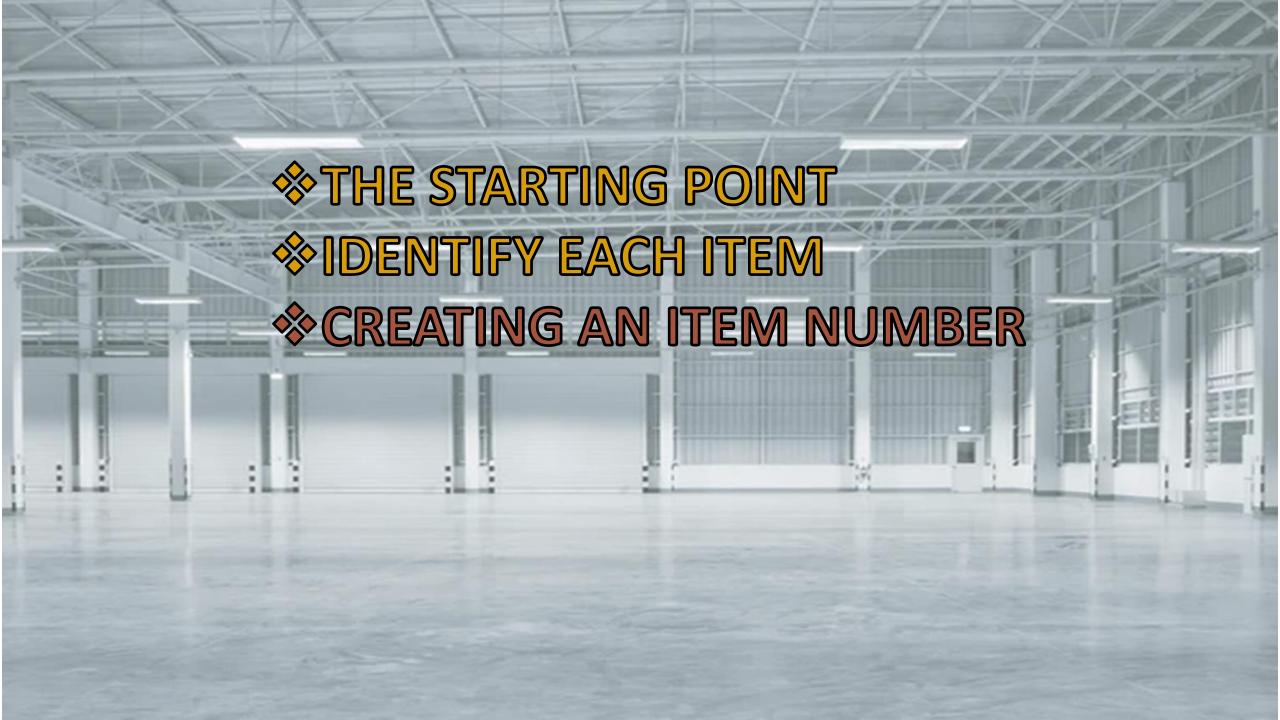




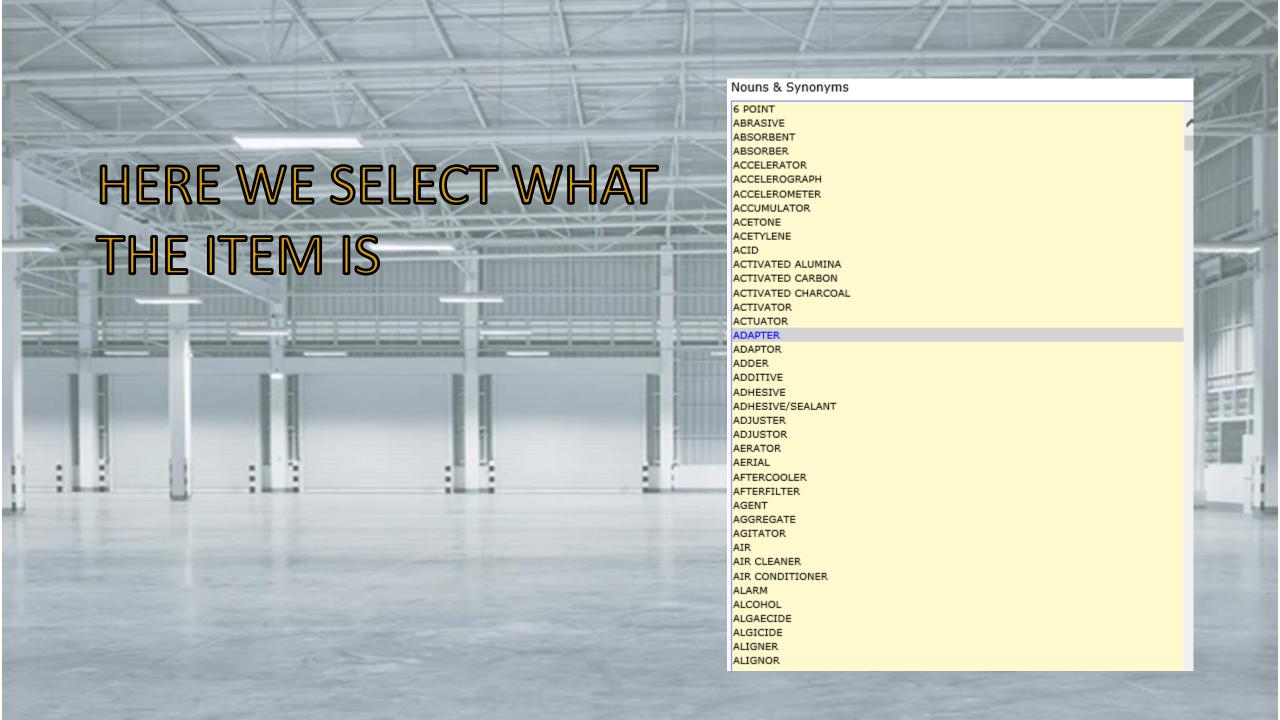














Nouns & Synonyms

6 POINT ABRASIVE

ABRASIVE ABSORBENT

ACCELERATOR

ACCELEROGRAPH ACCELEROMETER

ACCUMULATOR ACETONE

ACETYLENE ACETYLENE

ACETYLENE ACID

ACTIVATED ALUMINA

ACTIVATED CARBON ACTIVATED CHARCOAL

ACTIVATOR ACTUATOR

ADAPTER

ADAPTOR ADDER

ADDITIVE ADHESIVE

ADHESIVE/SEALANT

ADJUSTER

ADJUSTOR AERATOR

AERIAL AFTERCOOLER

AFTERFILTER

AGENT AGGREGATE

AGGREGATE AGITATOR

AIR CLEANER

AIR CONDITIONER

ALARM ALCOHOL

ALGAECIDE

ALGICIDE ALIGNER

ALIGNER ALIGNOR Modifiers for ADAPTER

NO MODIFIER

COMMUNICATIONS

CONDUIT

DRILL

HOSE

HOSE TO PIPE

LAMP SOCKET

PIPE

PLUG TO RECEPTACLE

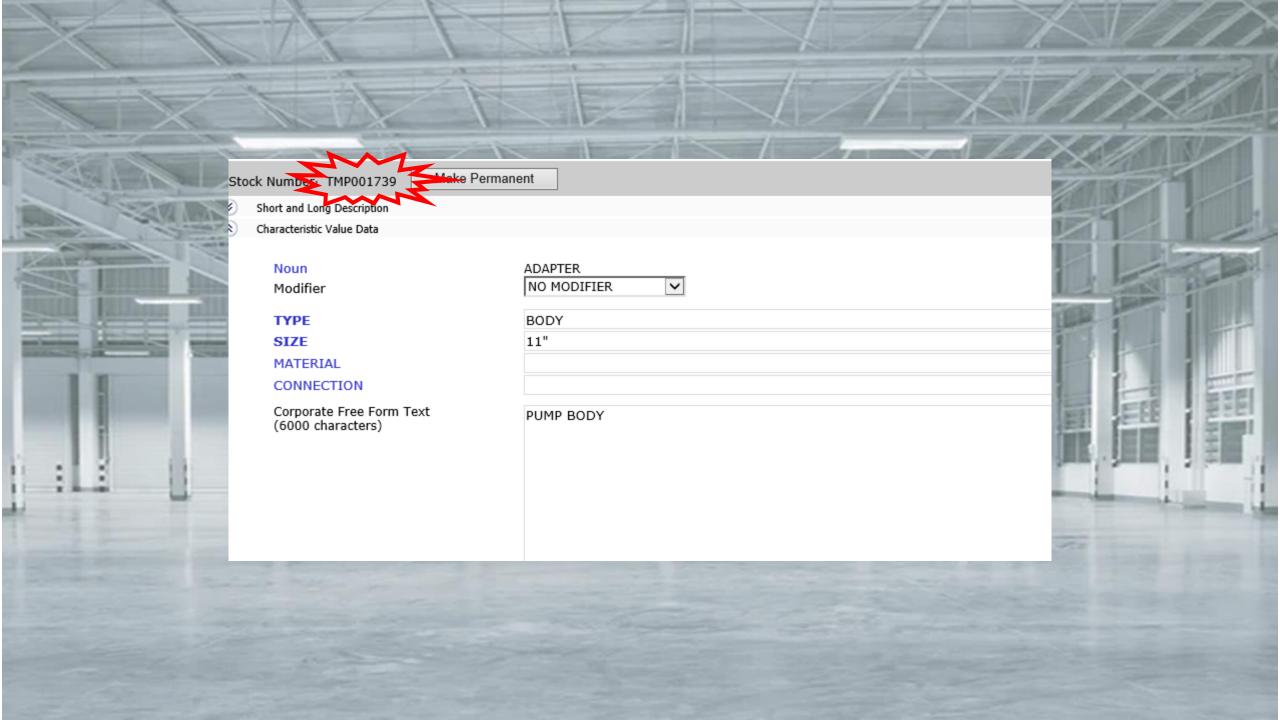
SANITARY TUBE

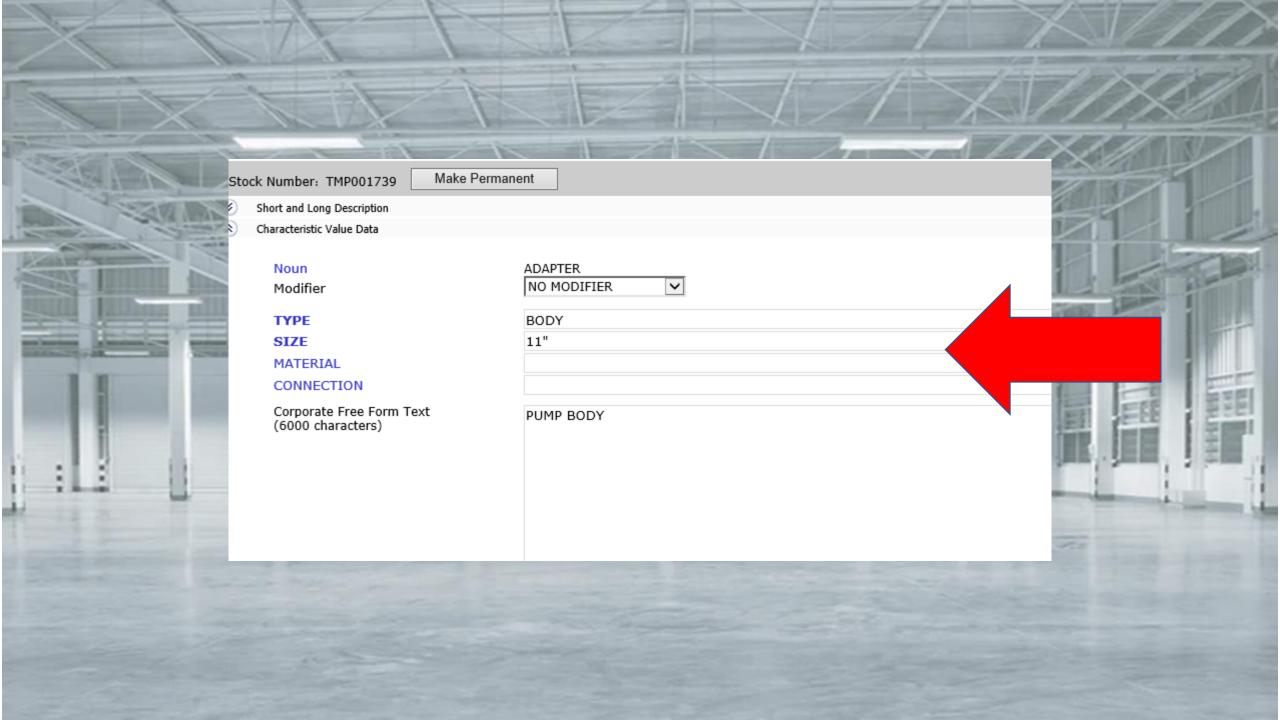
SOCKET DRIVE

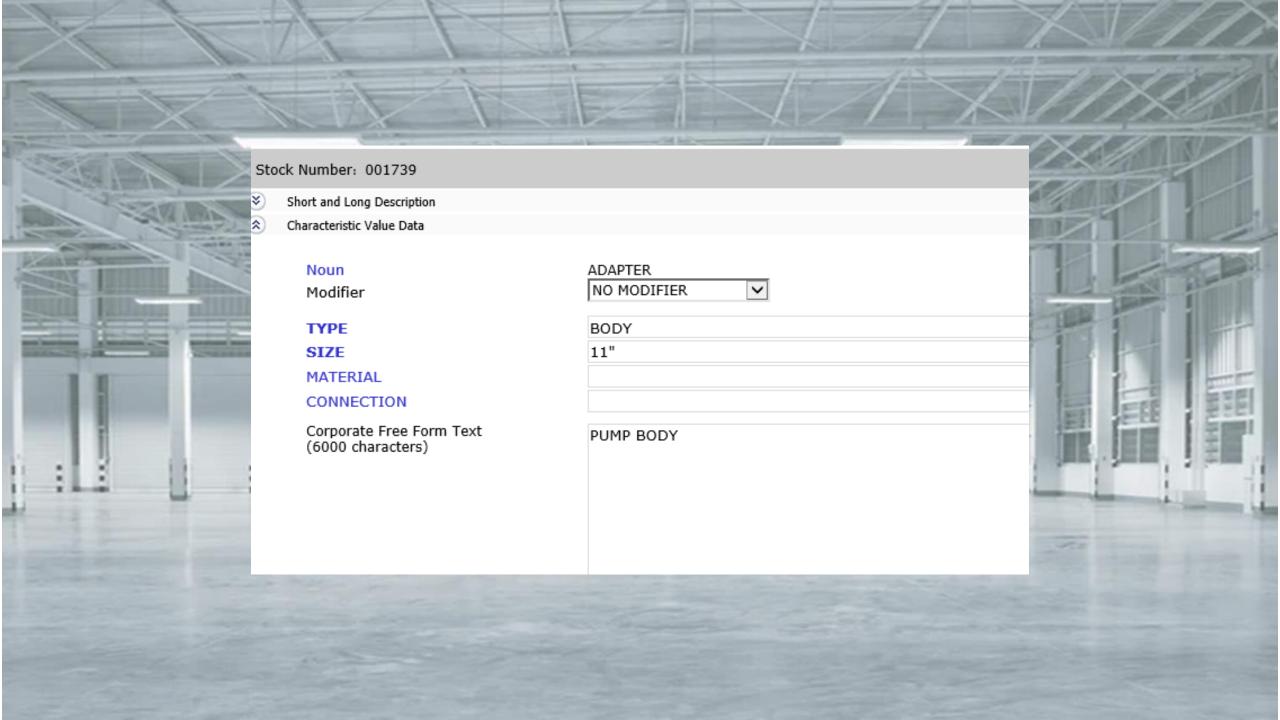
TUBE

TUBE TO HOSE

TUBE TO PIPE









	The second secon				
1000	USR-WALL-9	USR-WALL-10	USR-WALL-11	USR-WALL-12	USR-WALL-13
167	USR-WALL-8				
/	USR-WALL-7		USR-A-1	USR-A-2	USR-A-3
	USR-WALL-6		USR-B-1	USR-B-2	USR-B-3
	USR-WALL-5				
	USR-WALL-4		USR-C-1	USR-C-2	USR-C-3
	USR-WALL-3		USR-D-1	USR-D-2	USR-D-3
	USR-WALL-2				
	USR-WALL-1		USR-WALL-14	USR-WALL-15	USR-WALL-16

USR-A-1	USR-A-2	USR-A-3	
USR-A-1-D	USR-A-2-D	USR-A-3-D	
USR-A-1-C	USR-A-2-C	USR-A-3-C	
USR-A-1-B	USR-A-2-B	USR-A-3-B	
USR-A-1-A	USR-A-2-A	USR-A-3-A	







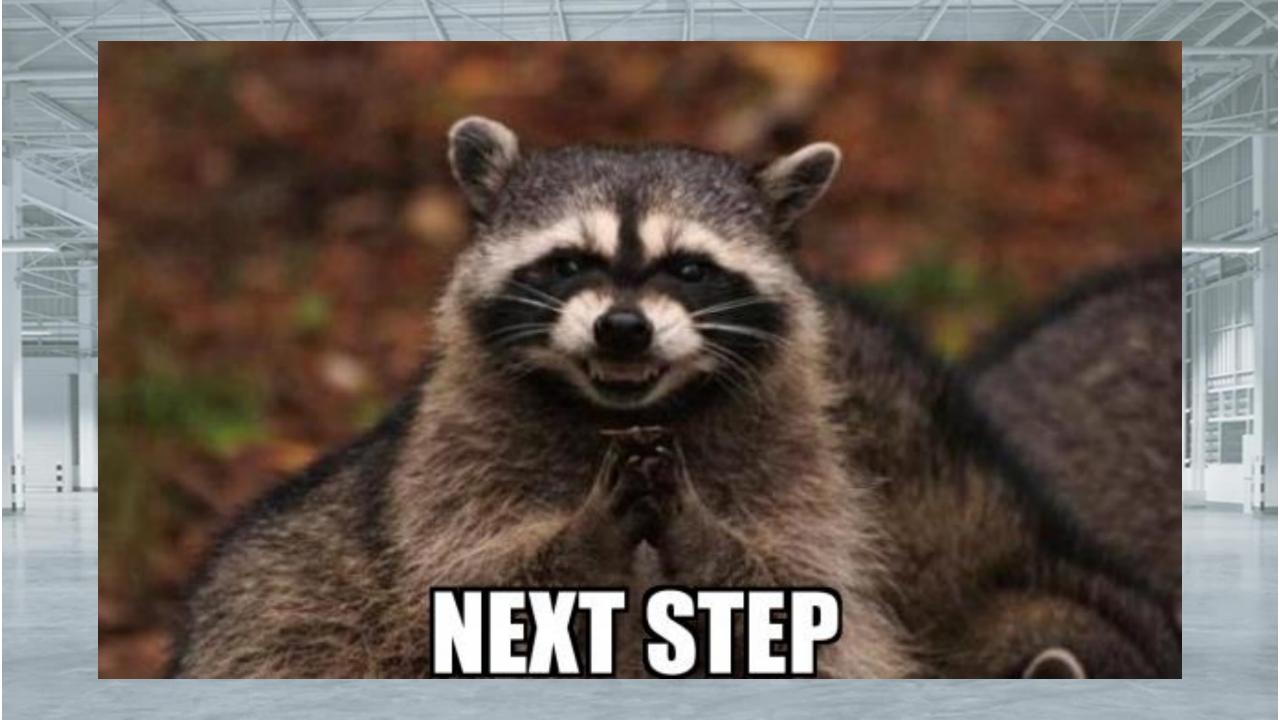




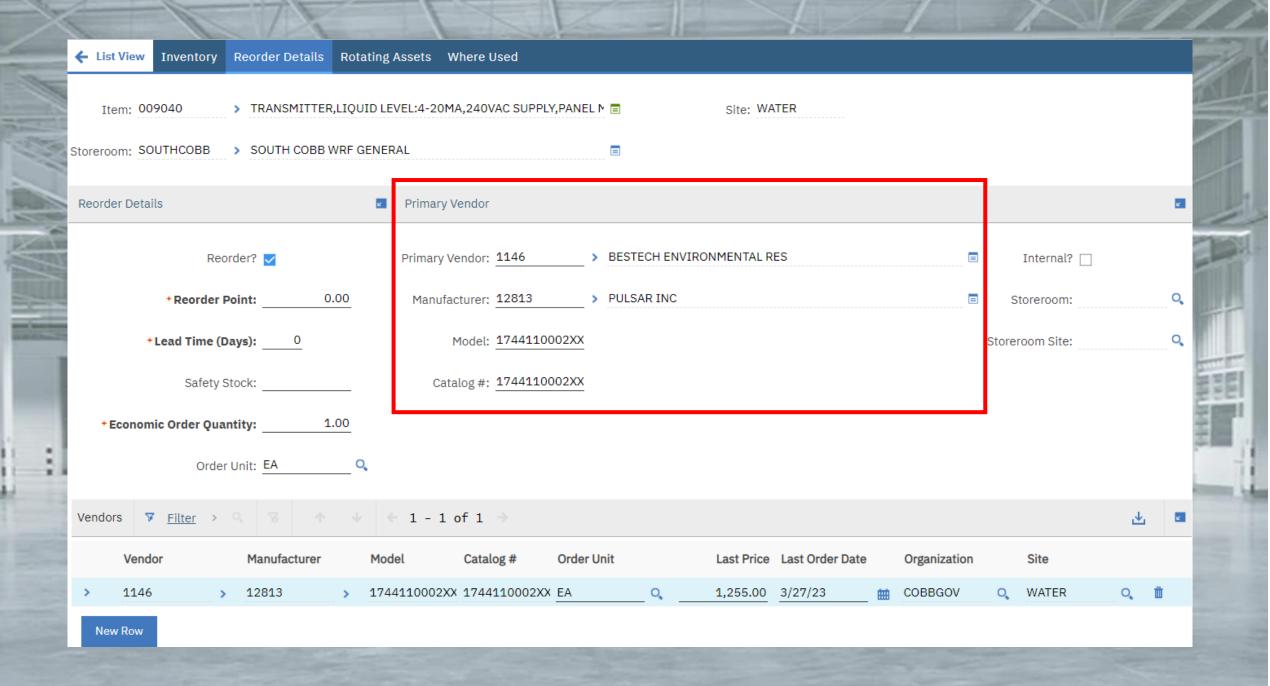


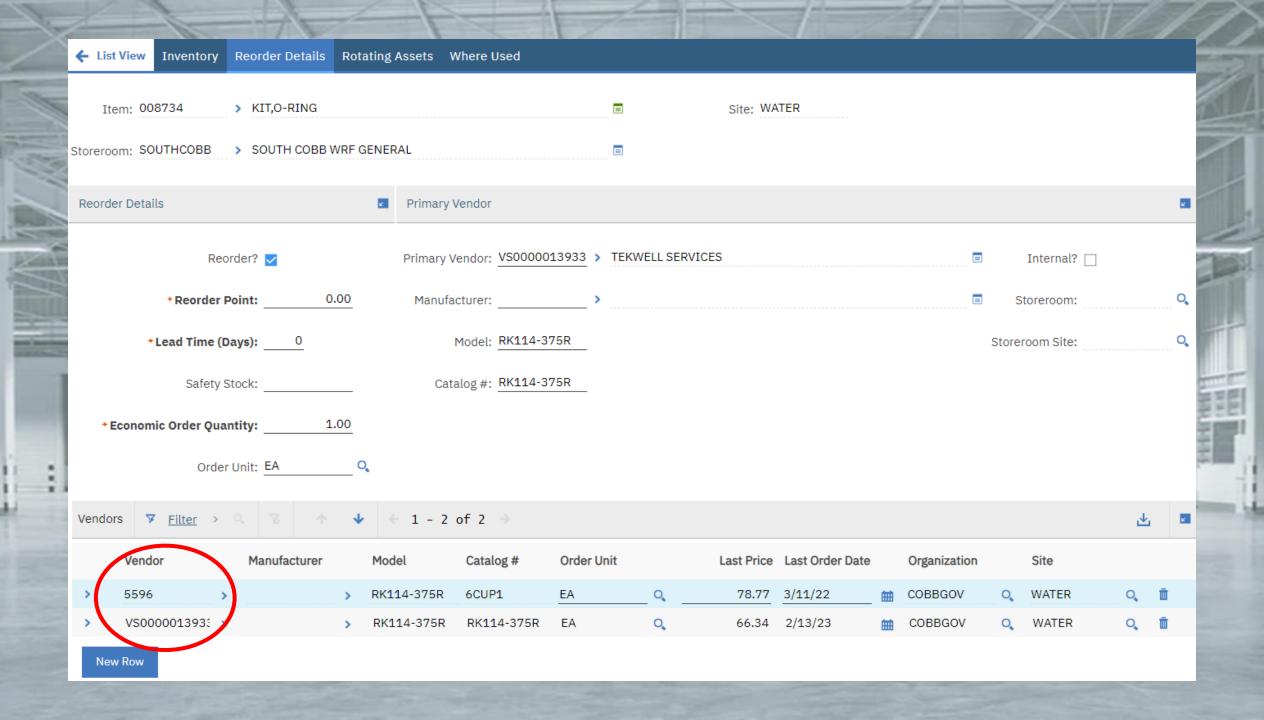


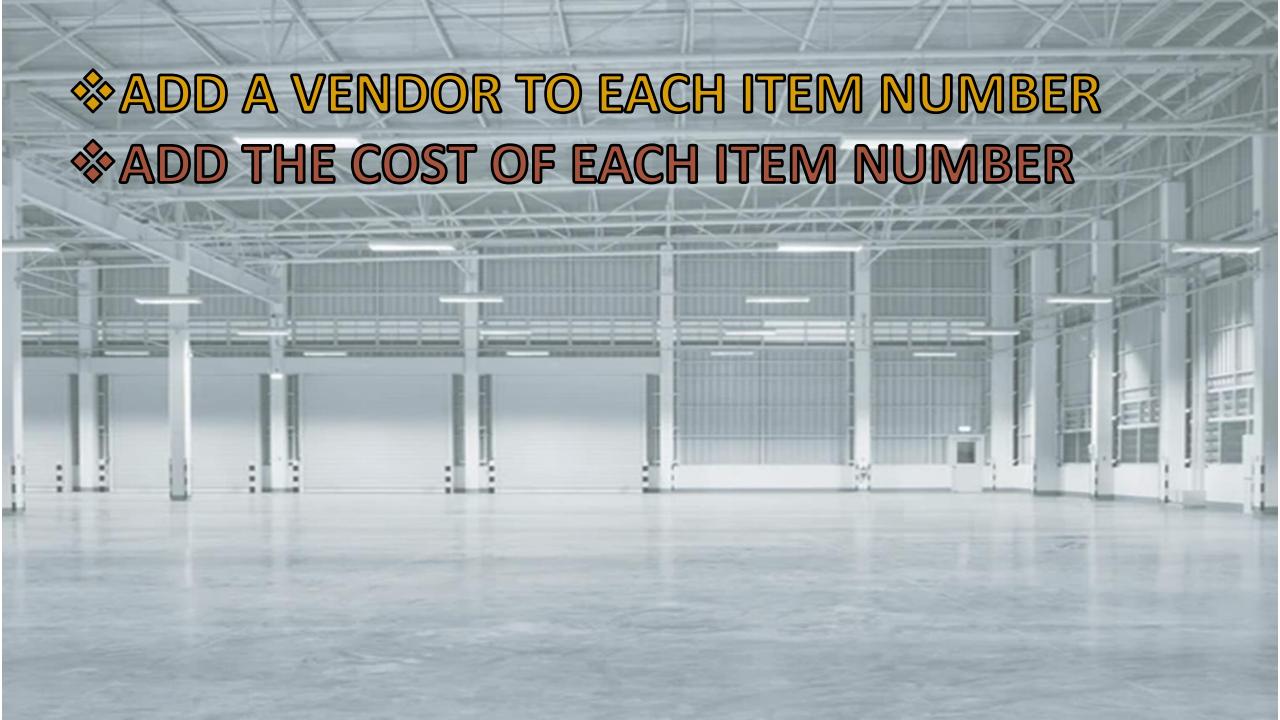


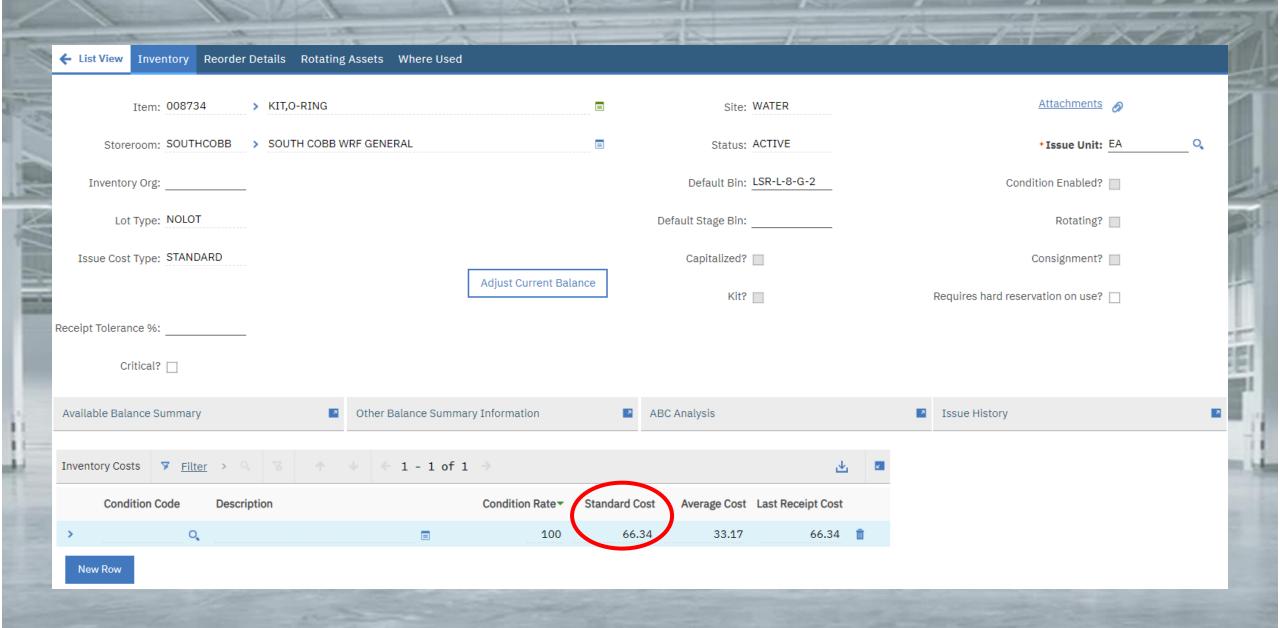


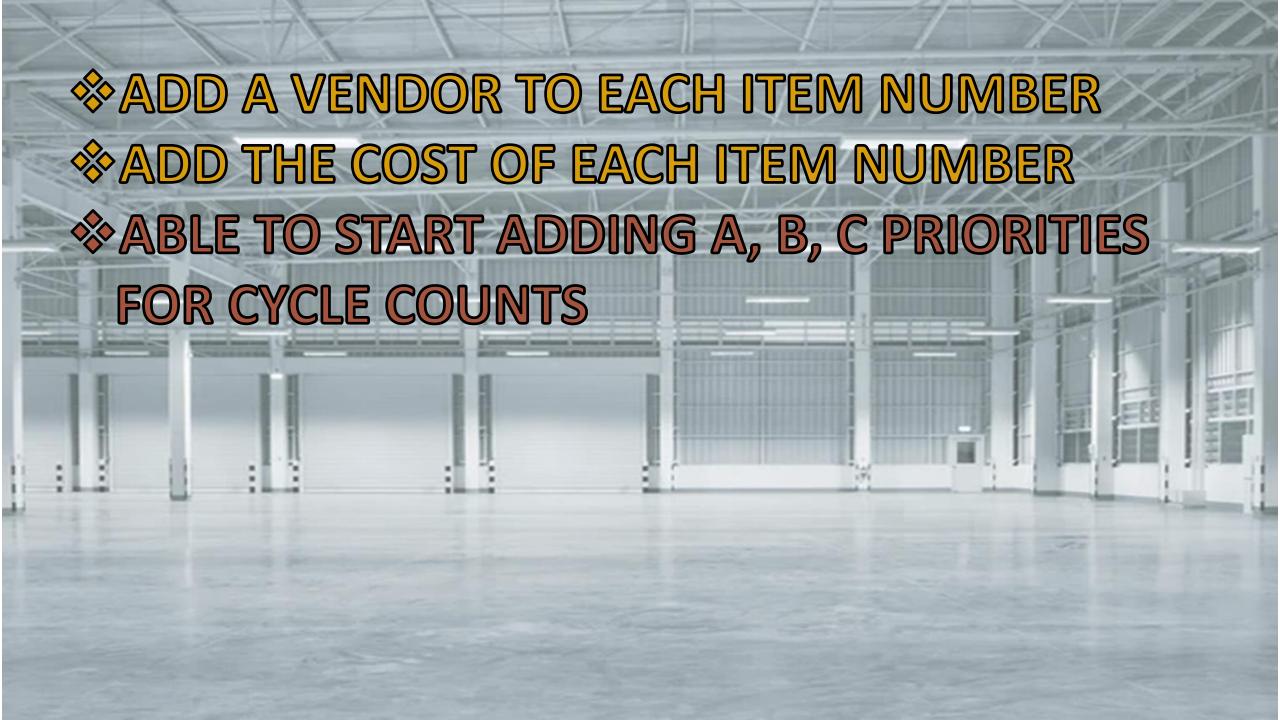


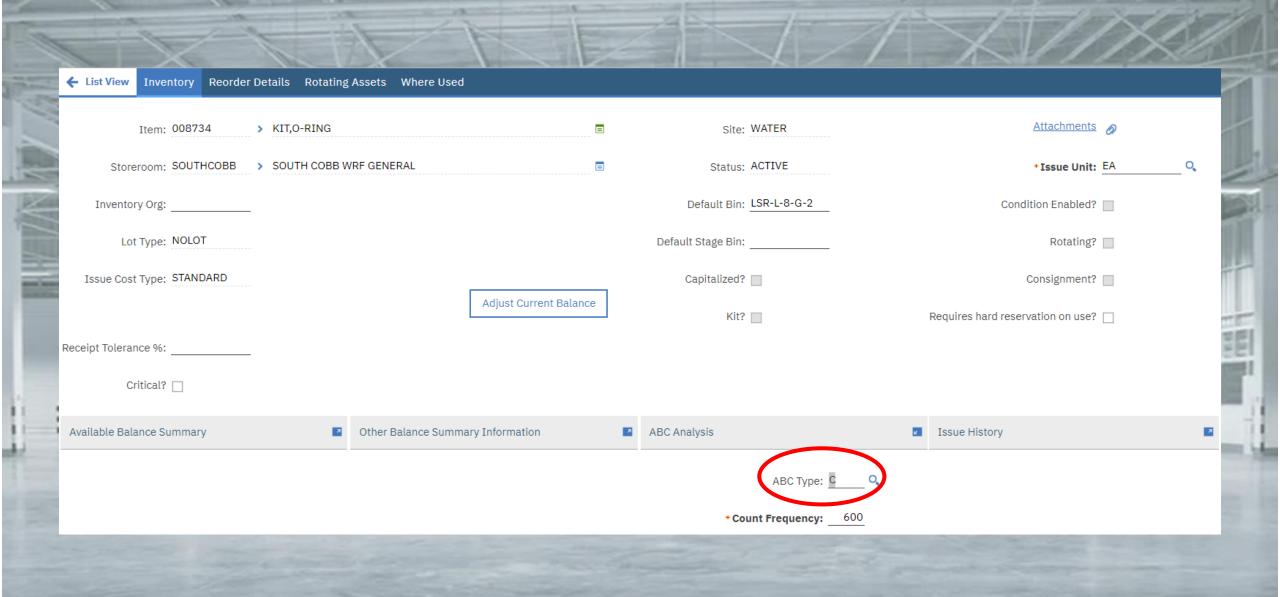




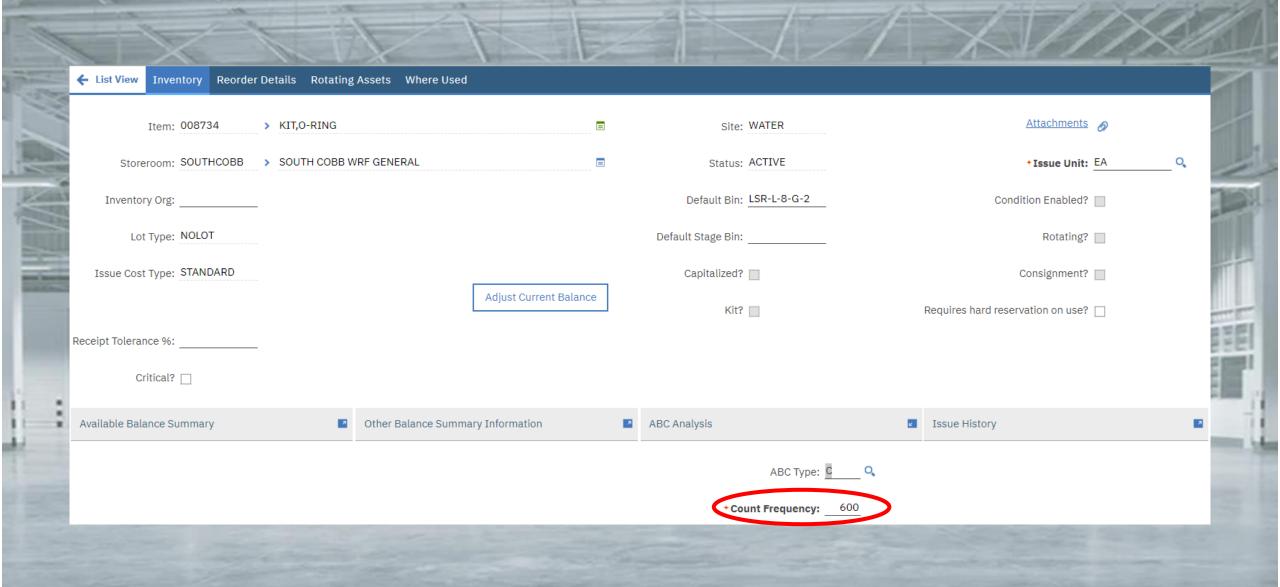




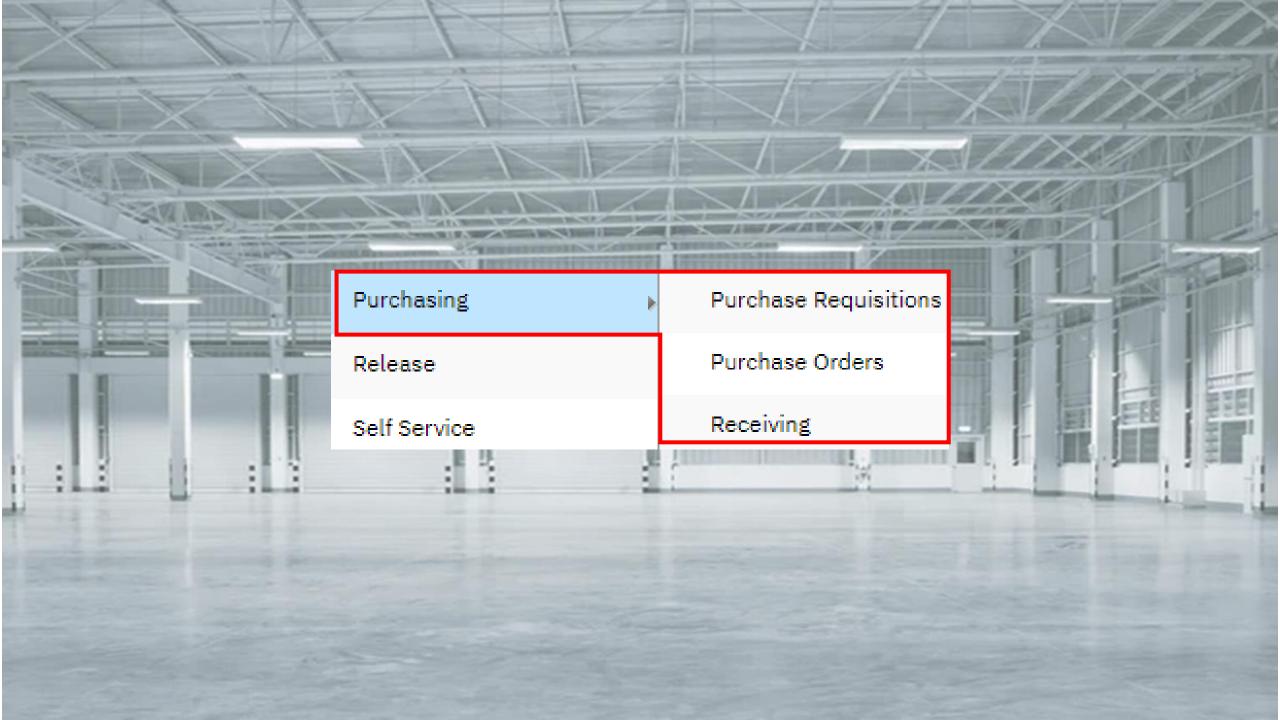




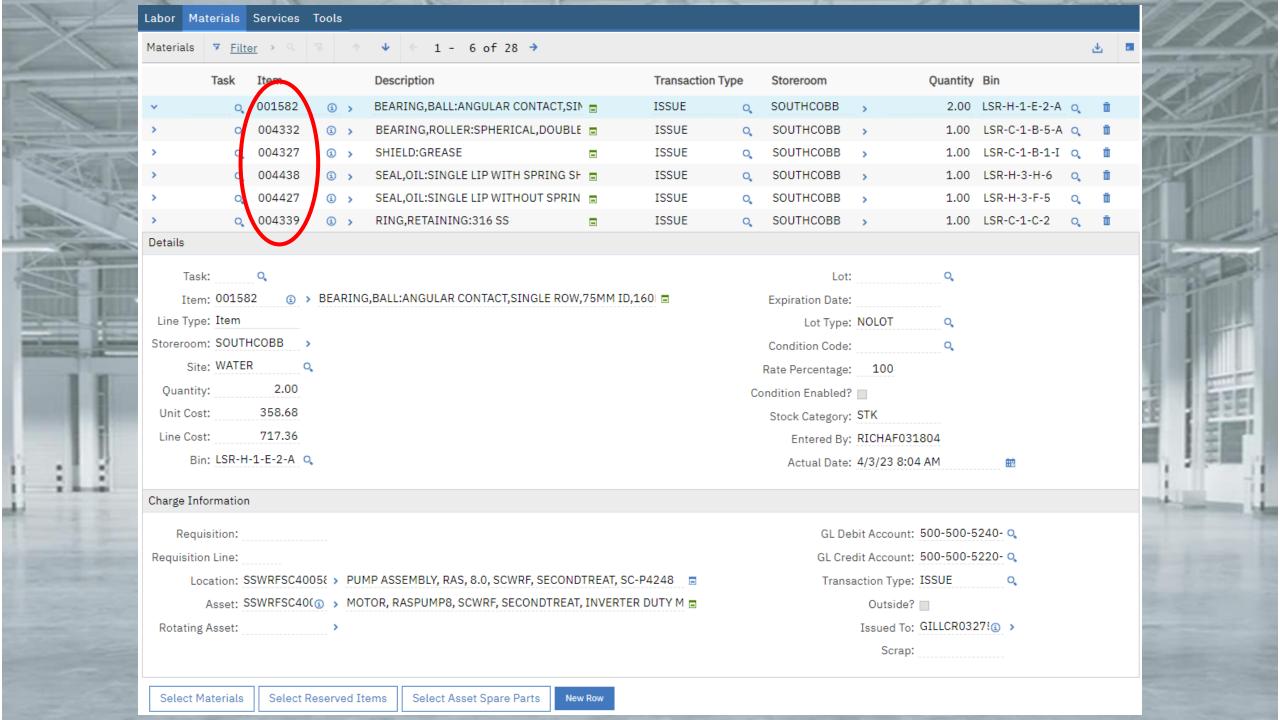
- **ADD A VENDOR TO EACH ITEM NUMBER**
- **ADD THE COST OF EACH ITEM NUMBER**
- **ABLE TO START ADDING A, B, C PRIORITIES**FOR CYCLE COUNT
- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT



- **ADD A VENDOR TO EACH ITEM NUMBER**
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- **ABLE TO START ADDING A, B, C PRIORITIES**FOR CYCLE COUNT
- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT
- **ABLE TO RECEIVE ITEMS IN MAXIMO**

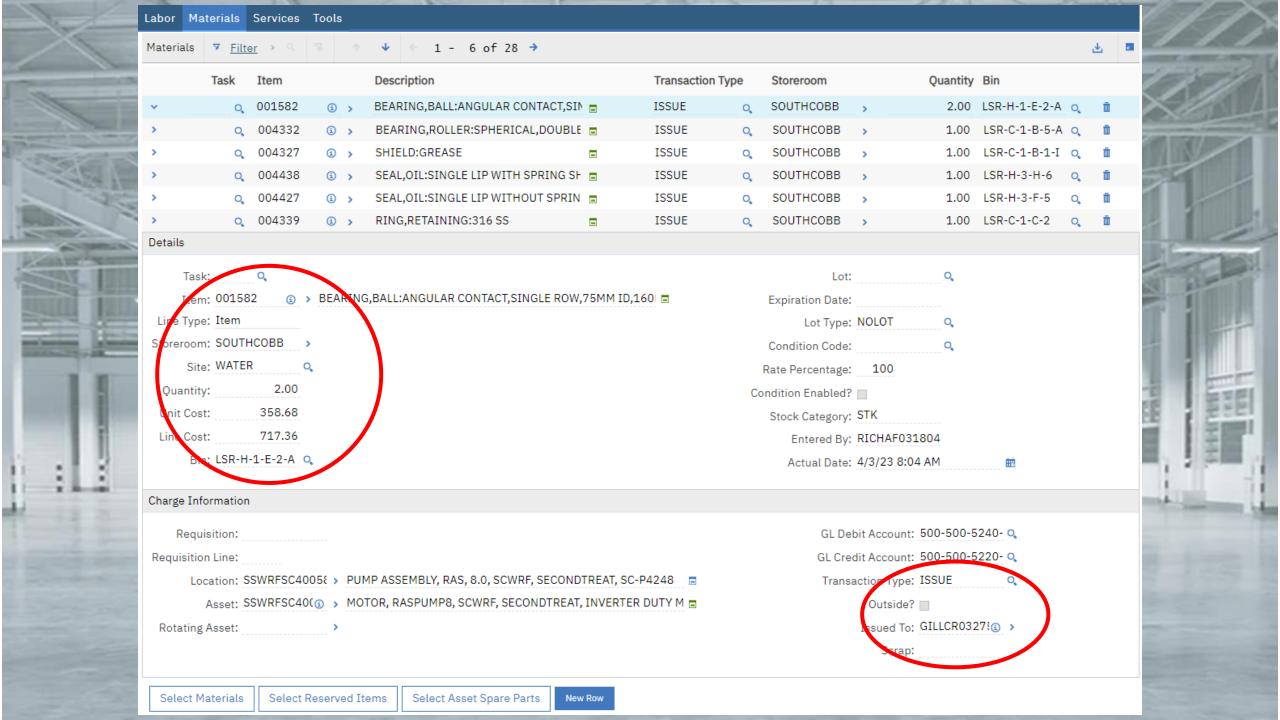


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- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT
- **ABLE TO RECEIVE ITEMS IN MAXIMO**
- **ADD ITEMS TO WORK ORDERS**

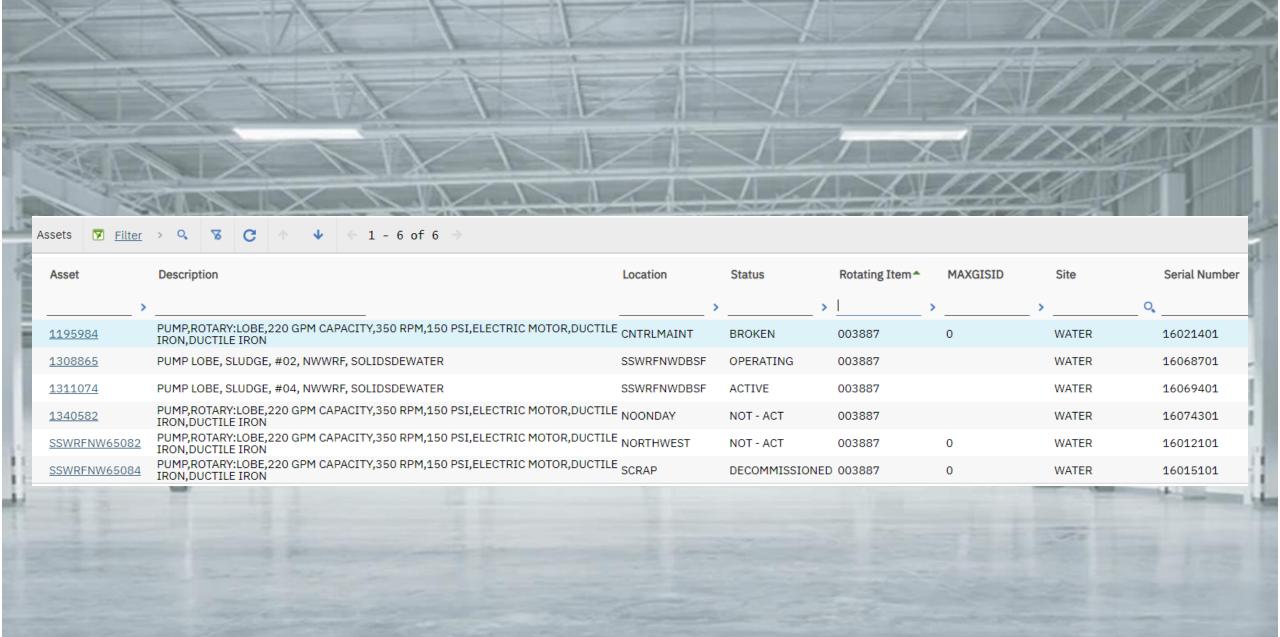


- ***ADD A VENDOR TO EACH ITEM NUMBER**
- ***ADD THE COST OF EACH ITEM NUMBER**
- **ABLE TO START ADDING A, B, C PRIORITIES FOR CYCLE COUNT**
- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT
- ***ABLE TO RECEIVE ITEMS IN MAXIMO**
 - **ADD ITEMS TO WORK ORDERS**
 - *** THIS ALLOWS US TO TRACK REPAIR COST TO ASSETS**

- ***ADD A VENDOR TO EACH ITEM NUMBER**
- **ADD THE COST OF EACH ITEM NUMBER**
- **ABLE TO START ADDING A, B, C PRIORITIES FOR CYCLE COUNT**
- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT
- **ABLE TO RECEIVE ITEMS IN MAXIMO**
 - **ADD ITEMS TO WORK ORDERS**
 - **THIS ALLOWS US TO TRACK REPAIR COST TO ASSETS**
 - **CREATES A SPARE PARTS LIST FOR THE ASSET**



- **ADD A VENDOR TO EACH ITEM NUMBER**
- **ADD THE COST OF EACH ITEM NUMBER**
- **ABLE TO START ADDING A, B, C PRIORITIES FOR CYCLE**COUNT
- SET UP CYCLE COUNT DATES TO HELP KEEP INVENTORY CORRECT
- **ABLE TO RECEIVE ITEMS IN MAXIMO**
- **ADD ITEMS TO WORK ORDERS**
 - **THIS ALLOWS US TO TRACK REPAIR COST TO ASSETS**
 - *** CREATES A SPARE PARTS LIST FOR THE ASSET**
- ***TRACK ROTATING ASSETS**











- SETTING WAREHOUSE TECHS AND MAINTENANCE ON BOARD
- **IDENTIFYING ITEMS**
- **CREATING AND PROVIDING STANDARD**OPERATING PROCEDURES (SOP)

- **CREATING AND PROVIDING SOP**
- *REPORTING ROTATING ASSETS

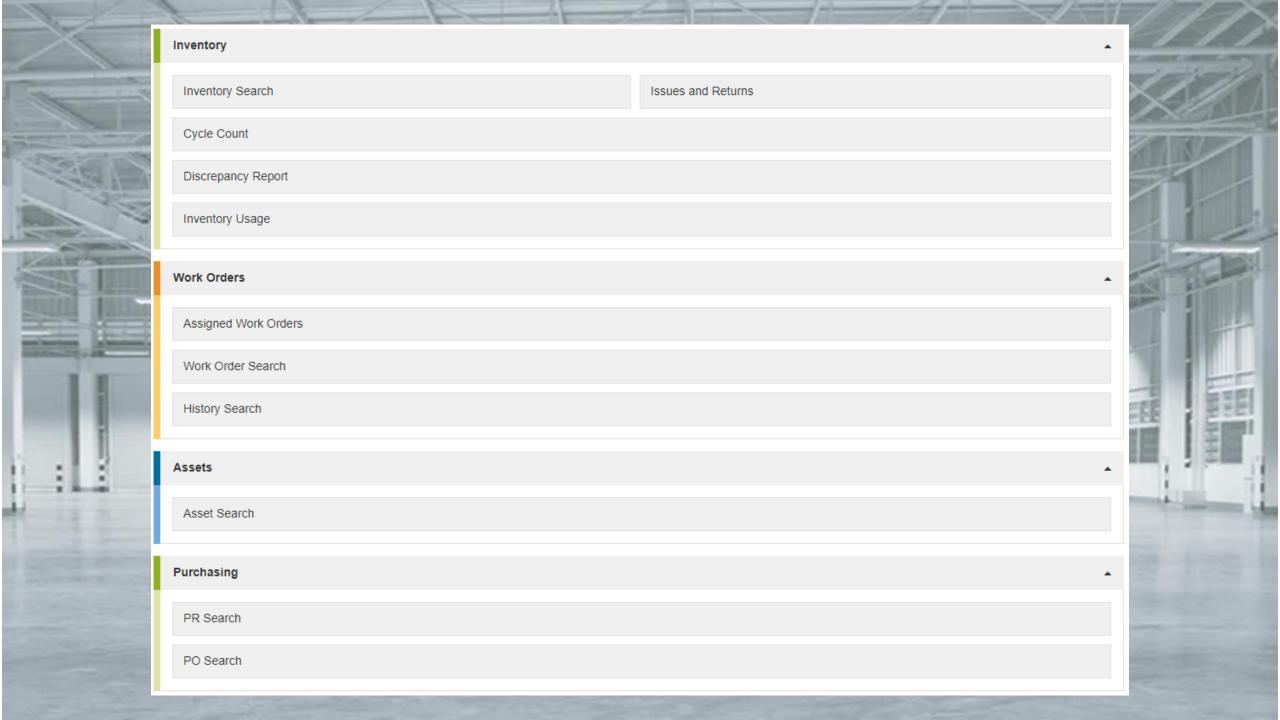
- SETTING WAREHOUSE TECHS AND MAINTENANCE ON BOARD
- **IDENTIFYING ITEMS**
- ***CREATING AND PROVIDING SOP**
- *REPORTING ROTATING ASSETS
- **& LABELING SHELVING AND LABELING ITEMS**

UNRELIABLE INTERNET SERVICE

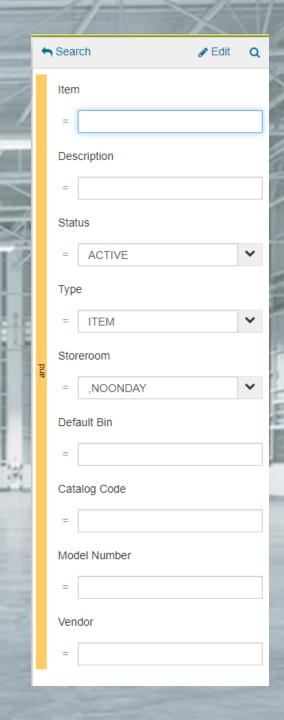








*ADDING SPECIFIC SEARCH
FIELDS FOR OUR NEEDS
UNDER THE INVENTORY
SEARCH



- *ADDING SPECIFIC SEARCH
 FIELDS FOR OUR NEEDS
 UNDER THE INVENTORY
 SEARCH
- SCANNING BARCODES FOR THE ITEM NUMBER

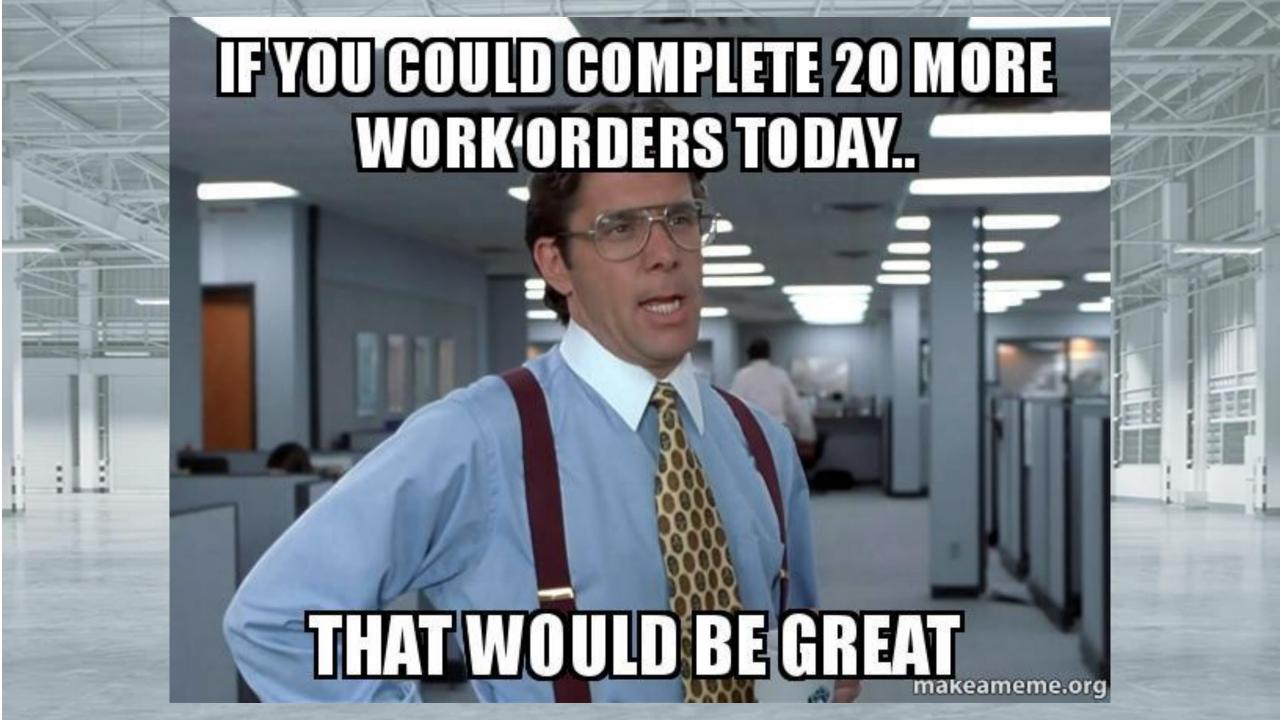
◆ Search								
	Item							
	=							
	Description							
	=							
	Status							
	= ACTIVE							
	Туре							
	= ITEM							
and	Storeroom							
	= ,NOONDAY							
	Default Bin							
	=							
	Catalog Code							
	=							
	Model Number							
	=							
	Vendor							
	=							

ABILITY TO MOVE INVENTORY TO OTHER LOCATIONS, WORK ORDERS, OR JUST CHECK THE BALANCE

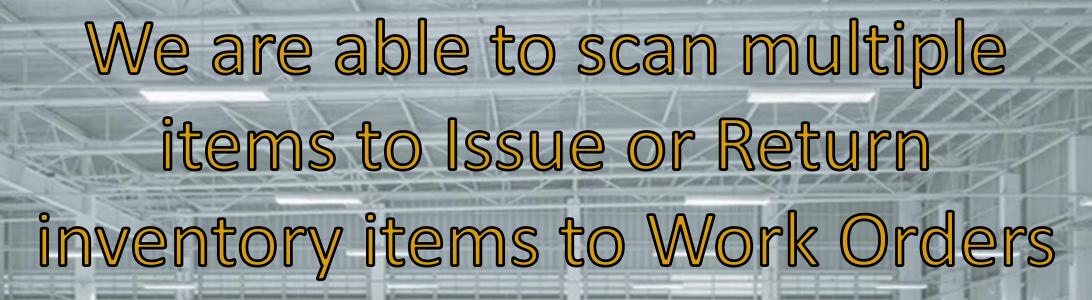
0	

↑ Inventory Search / More ▼

Issue/Return Transfer Connect Xmit											
	^ Item	Description	Туре	Storeroom	Issue Unit	Min Level	Max Level	Status			
	001307	BEARING,BALL:ANGULAR CONTACT,DBL ROW,0.2756" ID,0.9375" OD,	ITEM	NOONDAY	EA	0.00	0.00	ACTIVE			



We are able to scan multiple items to Issue or Return inventory items to Work Orders

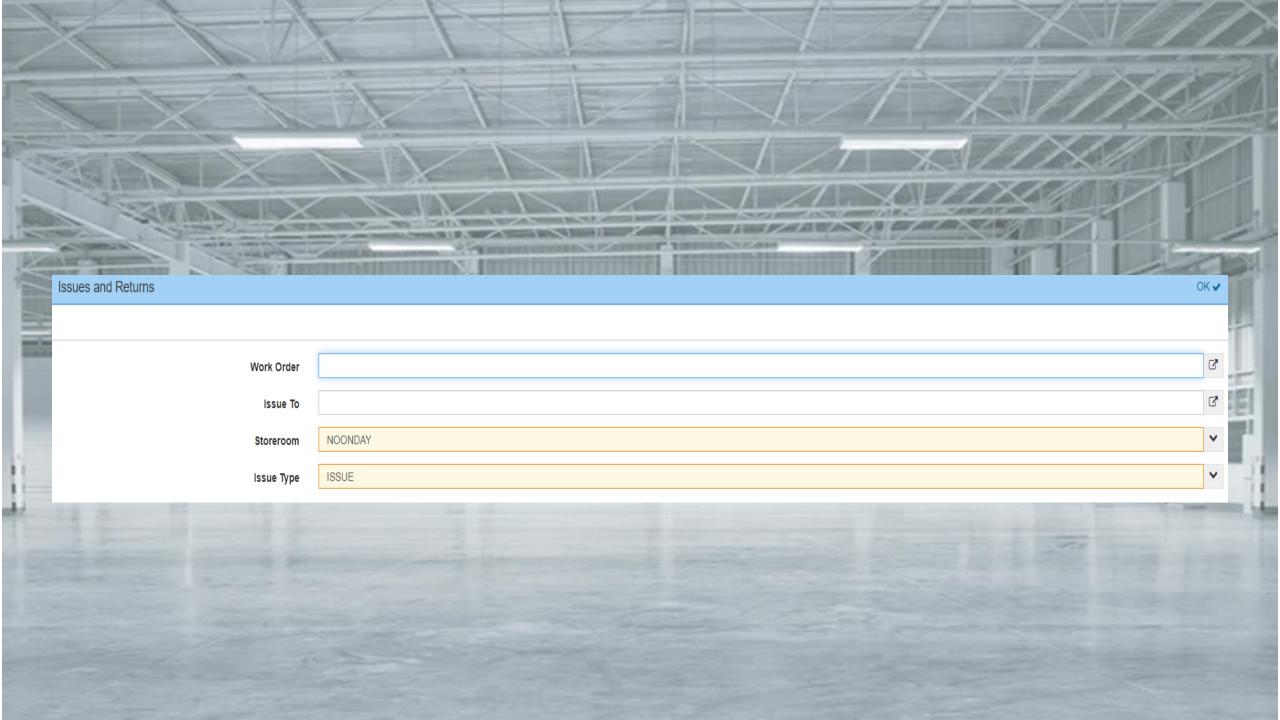


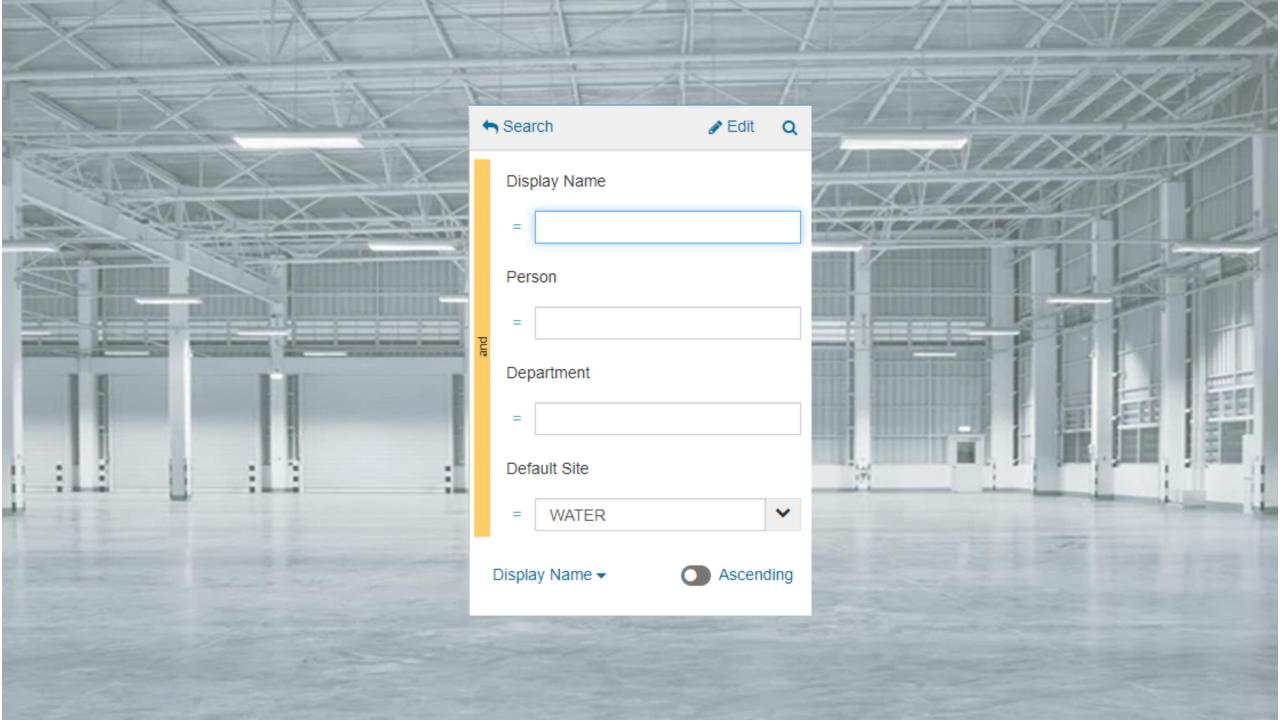


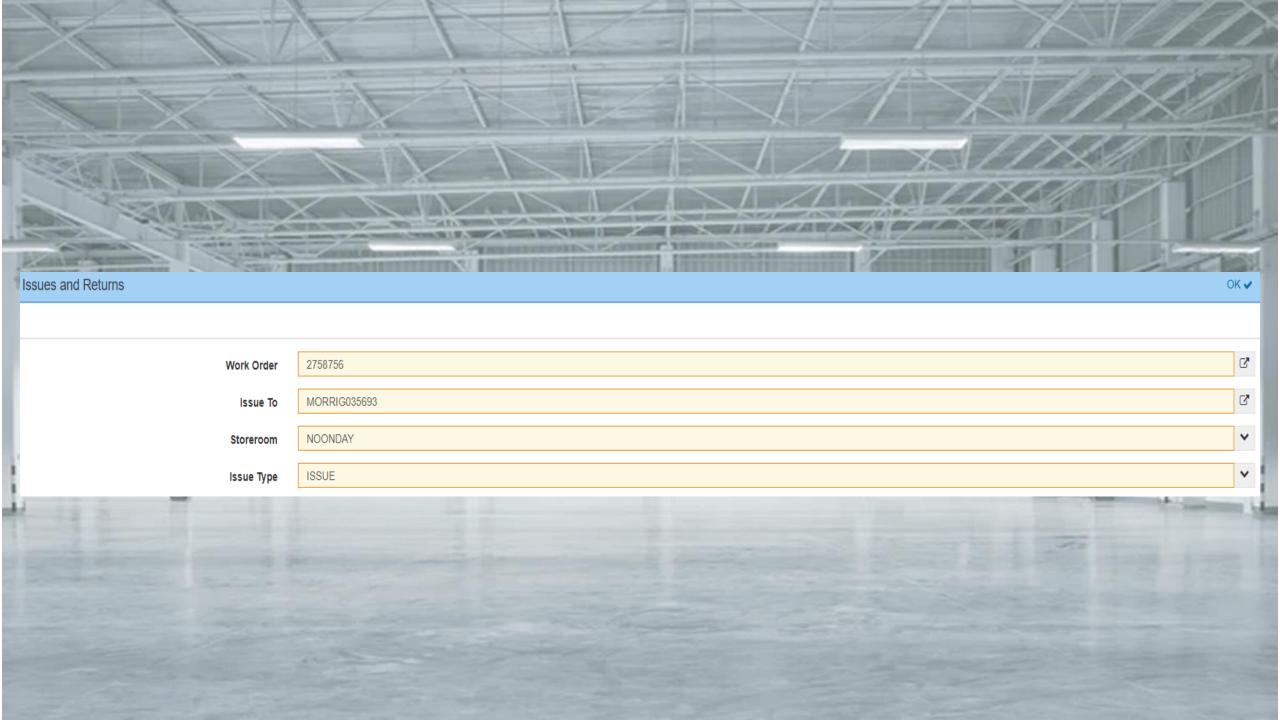


/ Issues and Returns

New Issue New Return







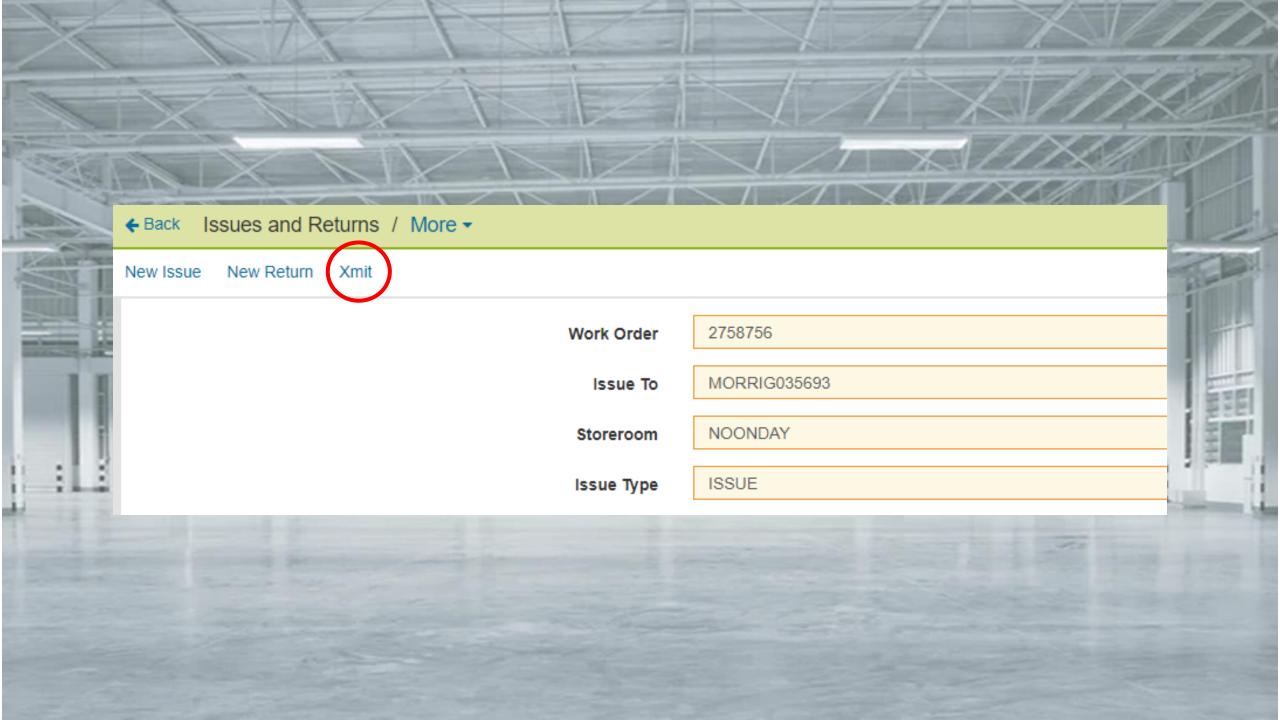
From here we scan the barcodes that are on the items

 ← Back
 ISSUE - Work Order: 2758756 Issue To: MORRIG035693 / Items

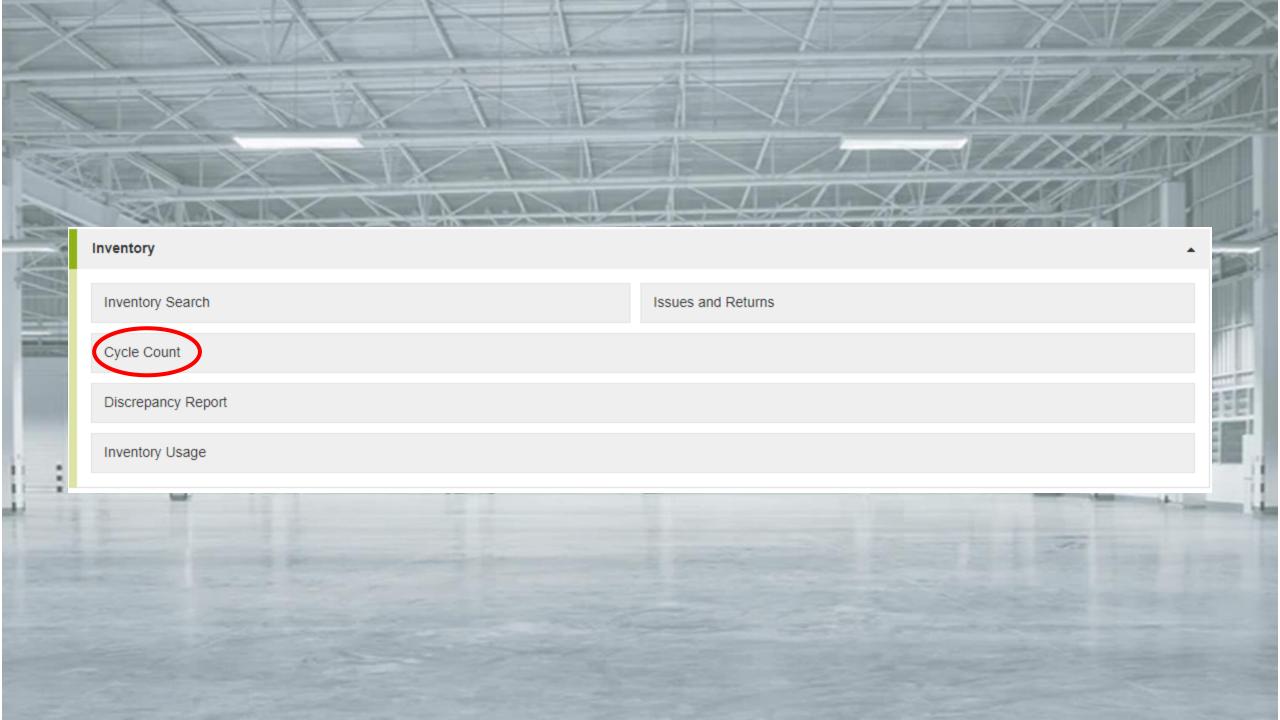
 Add Line

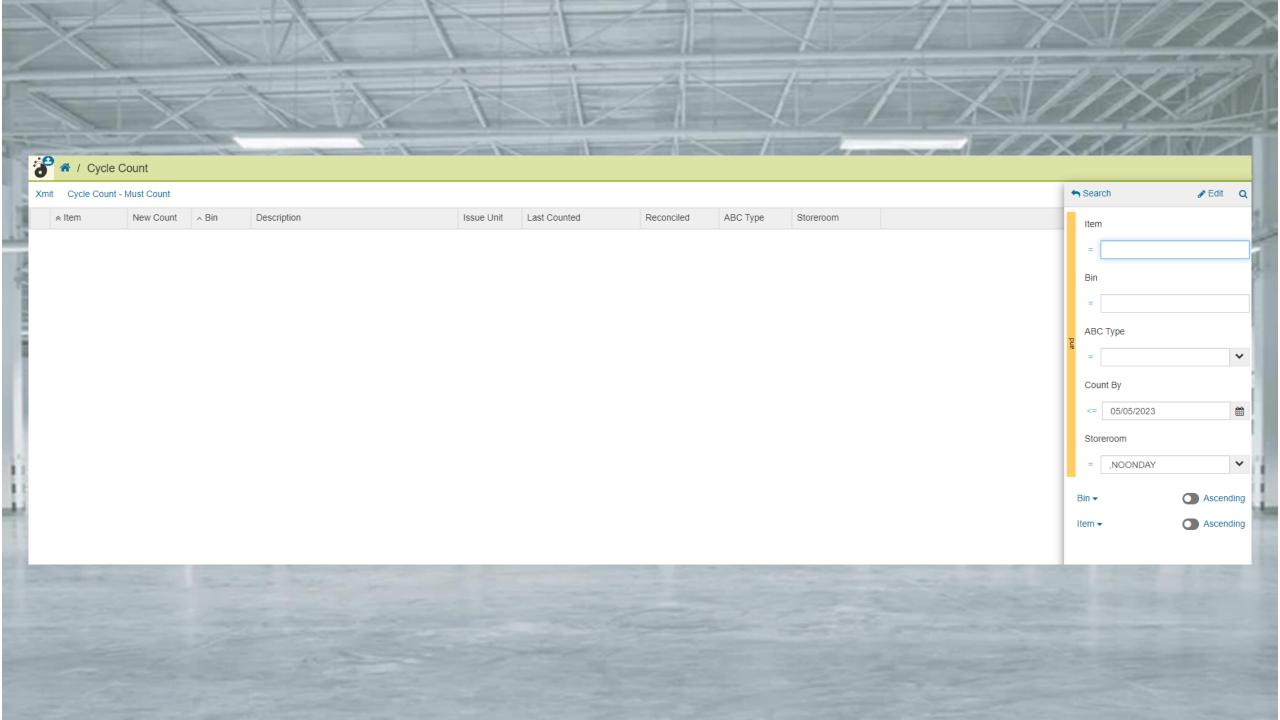
 ^ Item
 Description
 Quantity
 Unit Cost
 Issue Unit
 Storeroom
 Bin
 Current Balanc
 Work Order
 Line Type
 Entered By
 Transaction Date

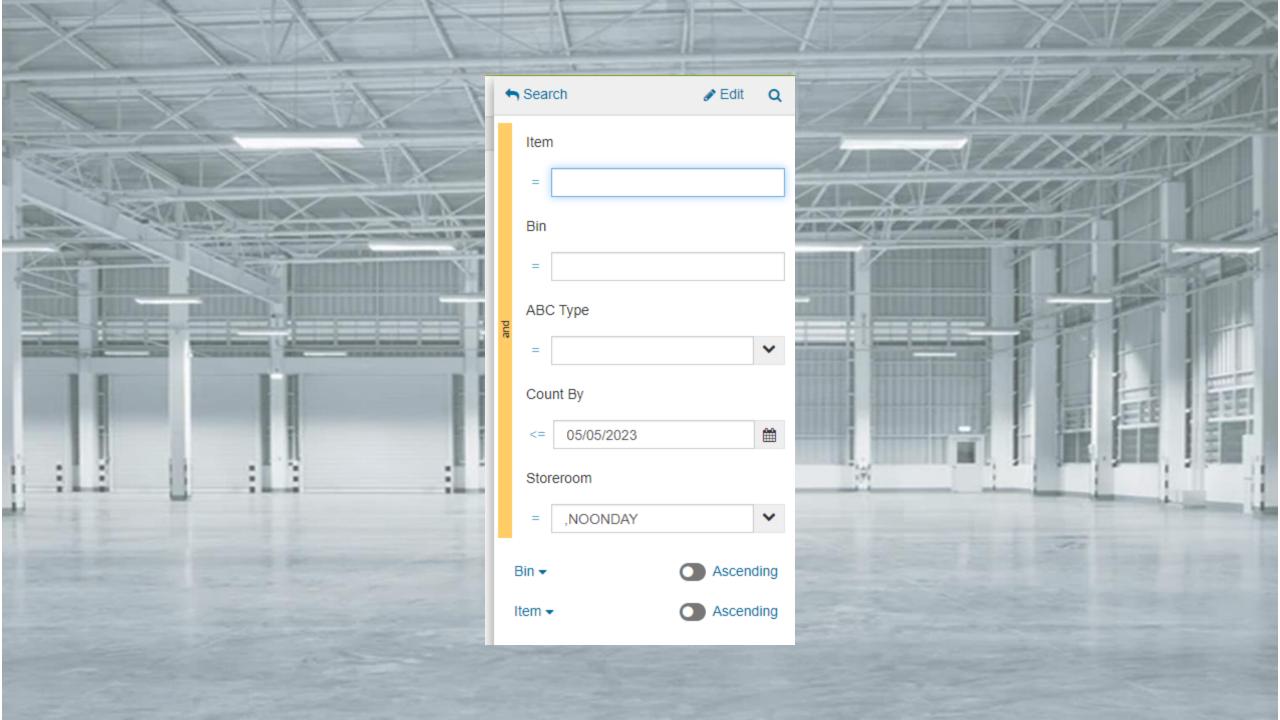


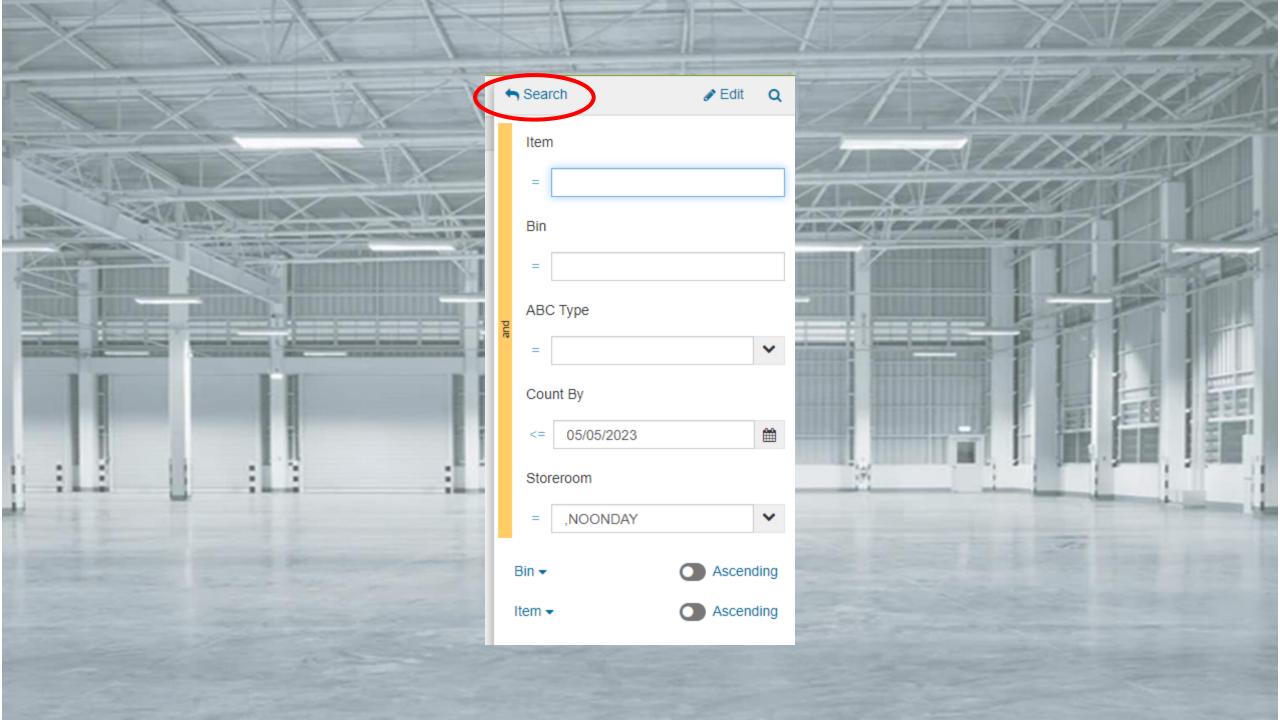


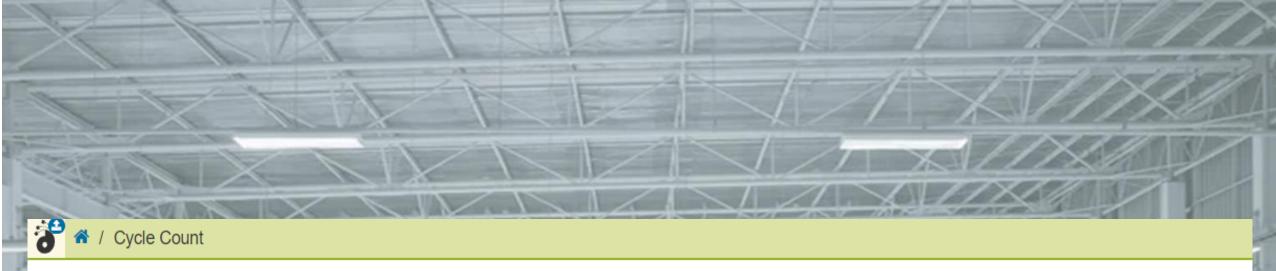








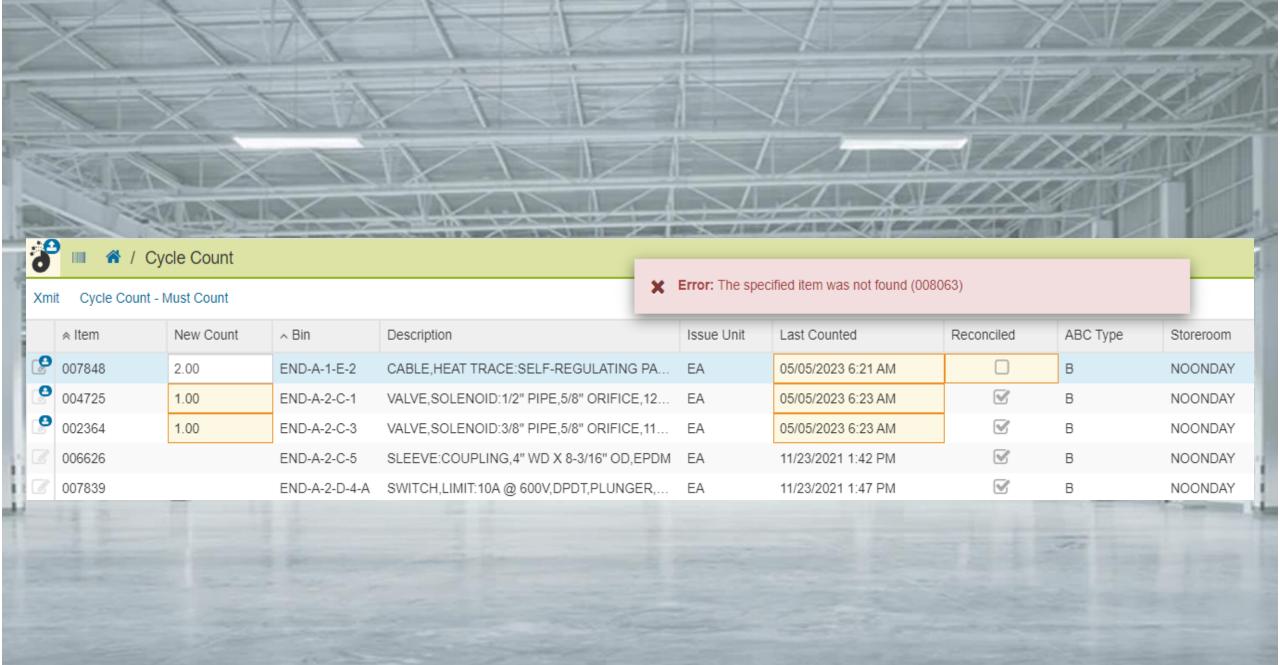




Ē	Item	New Count	^ Bin	Description	Issue Unit	Last Counted	Reconciled	ABC Type	Storeroom
ı	007848		END-A-1-E-2	CABLE, HEAT TRACE: SELF-REGULATING PA	EA	11/23/2021 1:41 PM	\checkmark	В	NOONDAY
1	004725		END-A-2-C-1	VALVE,SOLENOID:1/2" PIPE,5/8" ORIFICE,12	EA	11/23/2021 1:41 PM	\checkmark	В	NOONDAY
١	002364		END-A-2-C-3	VALVE,SOLENOID:3/8" PIPE,5/8" ORIFICE,11	EA	11/23/2021 1:42 PM	\checkmark	В	NOONDAY
	006626		END-A-2-C-5	SLEEVE:COUPLING,4" WD X 8-3/16" OD,EPDM	EA	11/23/2021 1:42 PM	\checkmark	В	NOONDAY
PROLING.	007839		END-A-2-D-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	11/23/2021 1:47 PM	\checkmark	В	NOONDAY



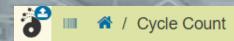
		Item	New Count	^ Bin	Description	Issue Unit	Last Counted	Reconciled	АВС Туре	Storeroom
	Ø,	007848	2 🕏	END-A-1-E-2	CABLE,HEAT TRACE:SELF-REGULATING PA	EA	11/23/2021 1:41 PM	✓	В	NOONDAY
		004725		END-A-2-C-1	VALVE,SOLENOID:1/2" PIPE,5/8" ORIFICE,12	EA	11/23/2021 1:41 PM	*	В	NOONDAY
		002364		END-A-2-C-3	VALVE,SOLENOID:3/8" PIPE,5/8" ORIFICE,11	EA	11/23/2021 1:42 PM	*	В	NOONDAY
ı		006626		END-A-2-C-5	SLEEVE:COUPLING,4" WD X 8-3/16" OD,EPDM	EA	11/23/2021 1:42 PM	*	В	NOONDAY
1		007839		END-A-2-D-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	11/23/2021 1:47 PM	✓	В	NOONDAY





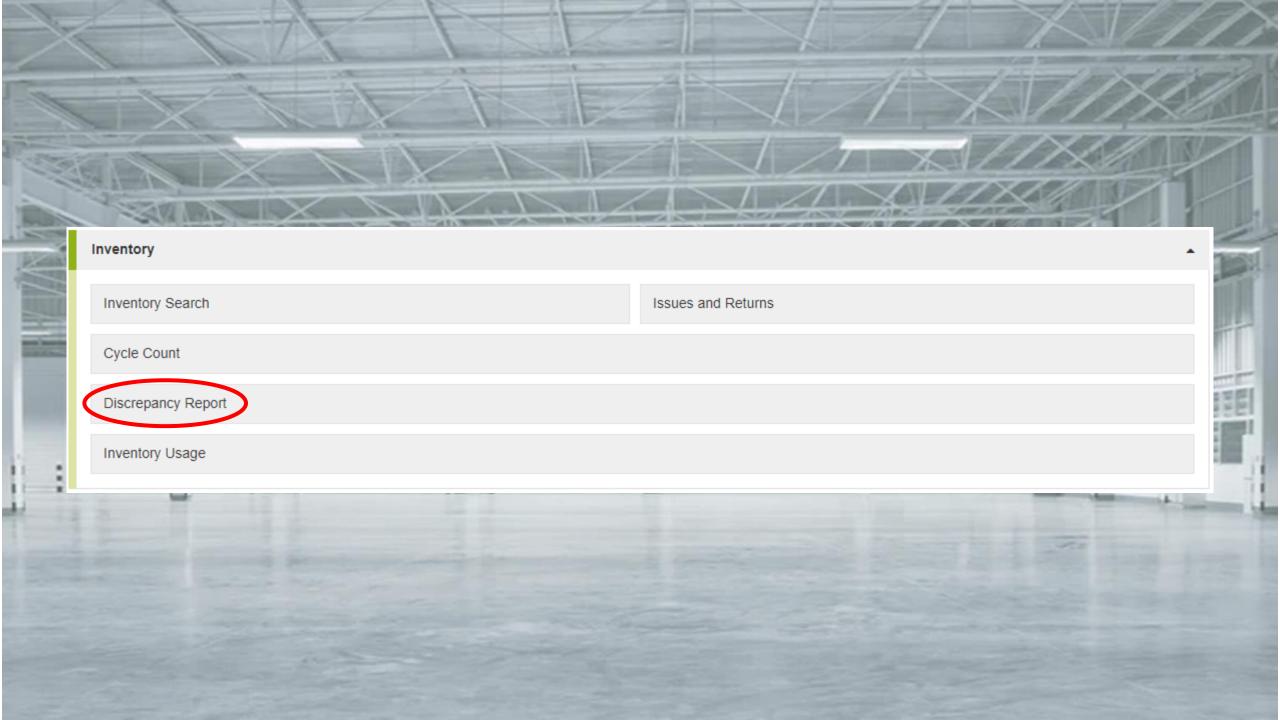


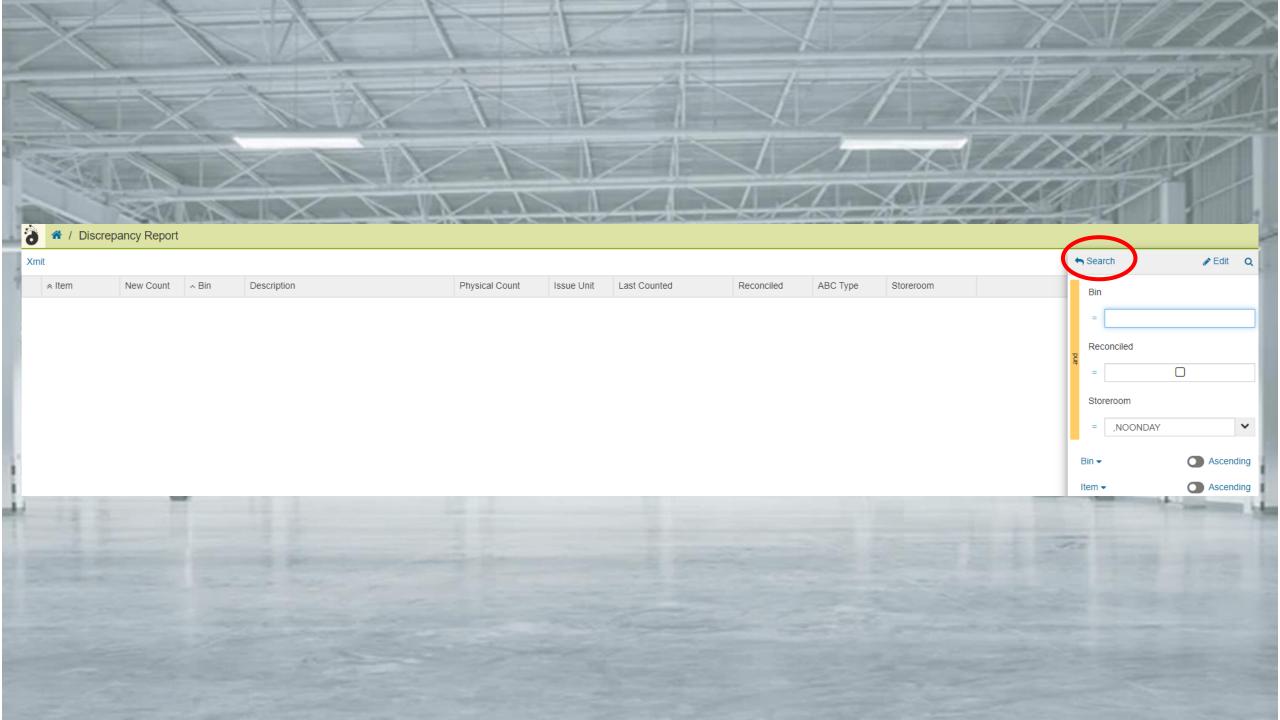
		New Count	^ Bin	Description	Issue Unit	Last Counted	Reconciled	ABC Type	Storeroom
9	007848	2.00	END-A-1-E-2	CABLE,HEAT TRACE:SELF-REGULATING PA	EA	05/05/2023 6:21 AM		В	NOONDAY
9	004725	1.00	END-A-2-C-1	VALVE,SOLENOID:1/2" PIPE,5/8" ORIFICE,12	EA	05/05/2023 6:23 AM	$\overline{\mathbb{S}}$	В	NOONDAY
9	002364	1.00	END-A-2-C-3	VALVE,SOLENOID:3/8" PIPE,5/8" ORIFICE,11	EA	05/05/2023 6:23 AM	☑	В	NOONDAY
9	006626	3.00	END-A-2-C-5	SLEEVE:COUPLING,4" WD X 8-3/16" OD,EPDM	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	0.00	END-A-2-D-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
9	006911	12.00	END-A-3-B-6-B	SLEEVE:SPROCKET AND GEAR,8-3/16" OD,	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	1.00	END-A-3-D-4	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007844	2.00	END-A-3-E-3	FILTER:GENERAL PURPOSE,9.80" HT X 4.8"	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007843	1.00	END-A-4-E-1	SWITCH,LIMIT:15A @ 480VAC, 0.02A @ 250V	EA	05/05/2023 7:17 AM	✓	В	NOONDAY
9	004772	1.00	END-A-4-E-2	CONTACT:REPLACEMENT KIT,3A,600V,NEM	EA	05/05/2023 7:17 AM		В	NOONDAY
9	002809	1.00	END-A-7-B-1	KIT,CONTACT	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	1.00	END-A-7-C-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
2	007777	1.00	END-A-7-D-5	CONTROLLER:HACH SC200,-20 - 60 DEG C,	EA	05/05/2023 7:17 AM		А	NOONDAY

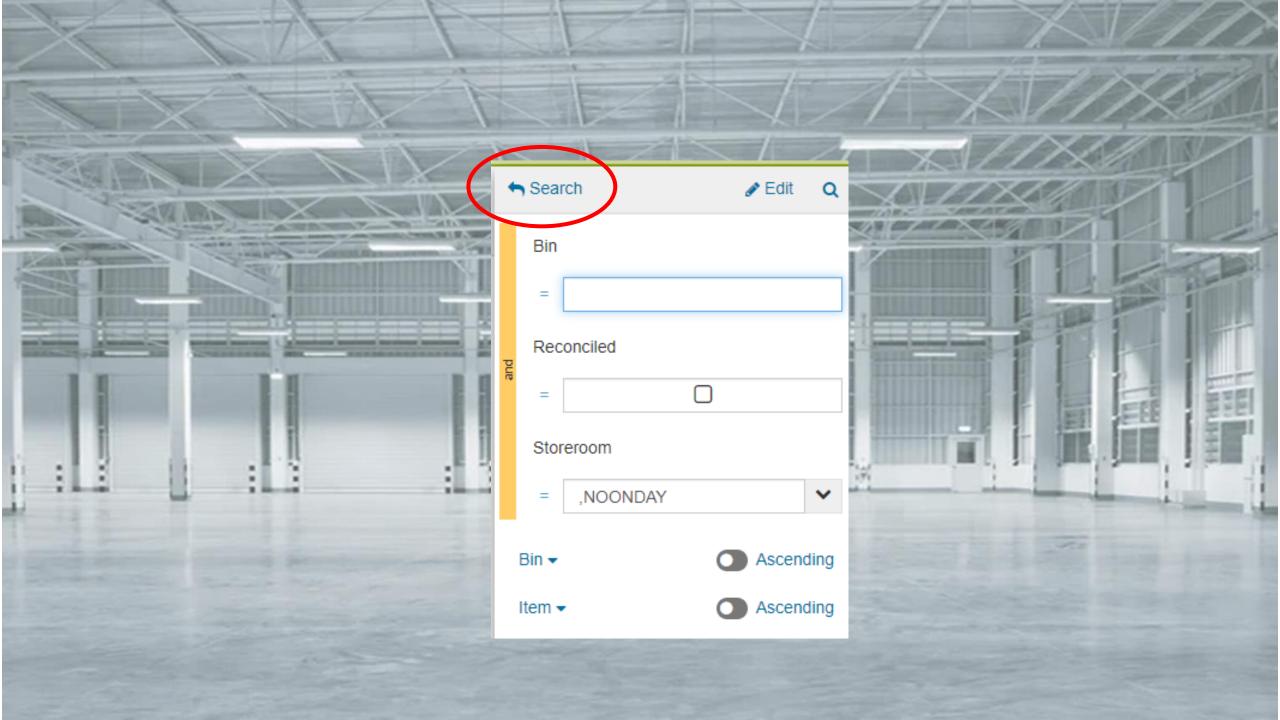


	Item	New Count	^ Bin	Description	Issue Unit	Last Counted	Reconciled	ABC Type	Storeroom
9	007848	2.00	END-A-1-E-2	CABLE,HEAT TRACE:SELF-REGULATING PA	EA	05/05/2023 6:21 AM		В	NOONDAY
9	004725	1.00	END-A-2-C-1	VALVE,SOLENOID:1/2" PIPE,5/8" ORIFICE,12	EA	05/05/2023 6:23 AM		В	NOONDAY
9	002364	1.00	END-A-2-C-3	VALVE,SOLENOID:3/8" PIPE,5/8" ORIFICE,11	EA	05/05/2023 6:23 AM		В	NOONDAY
9	006626	3.00	END-A-2-C-5	SLEEVE:COUPLING,4" WD X 8-3/16" OD,EPDM	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	0.00	END-A-2-D-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
9	006911	12.00	END-A-3-B-6-B	SLEEVE:SPROCKET AND GEAR,8-3/16" OD,	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	1.00	END-A-3-D-4	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
	007844	2.00	END-A-3-E-3	FILTER:GENERAL PURPOSE,9.80" HT X 4.8"	EA	05/05/2023 7:17 AM		В	NOONDAY
2	007843	1.00	END-A-4-E-1	SWITCH,LIMIT:15A @ 480VAC, 0.02A @ 250V	EA	05/05/2023 7:17 AM	✓	В	NOONDAY
9	004772	1.00	END-A-4-E-2	CONTACT:REPLACEMENT KIT,3A,600V,NEM	EA	05/05/2023 7:17 AM		В	NOONDAY
9	002809	1.00	END-A-7-B-1	KIT,CONTACT	EA	05/05/2023 7:17 AM		В	NOONDAY
9	007839	1.00	END-A-7-C-4-A	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	EA	05/05/2023 7:17 AM		В	NOONDAY
2	007777	1.00	END-A-7-D-5	CONTROLLER:HACH SC200,-20 - 60 DEG C,	EA	05/05/2023 7:17 AM		А	NOONDAY







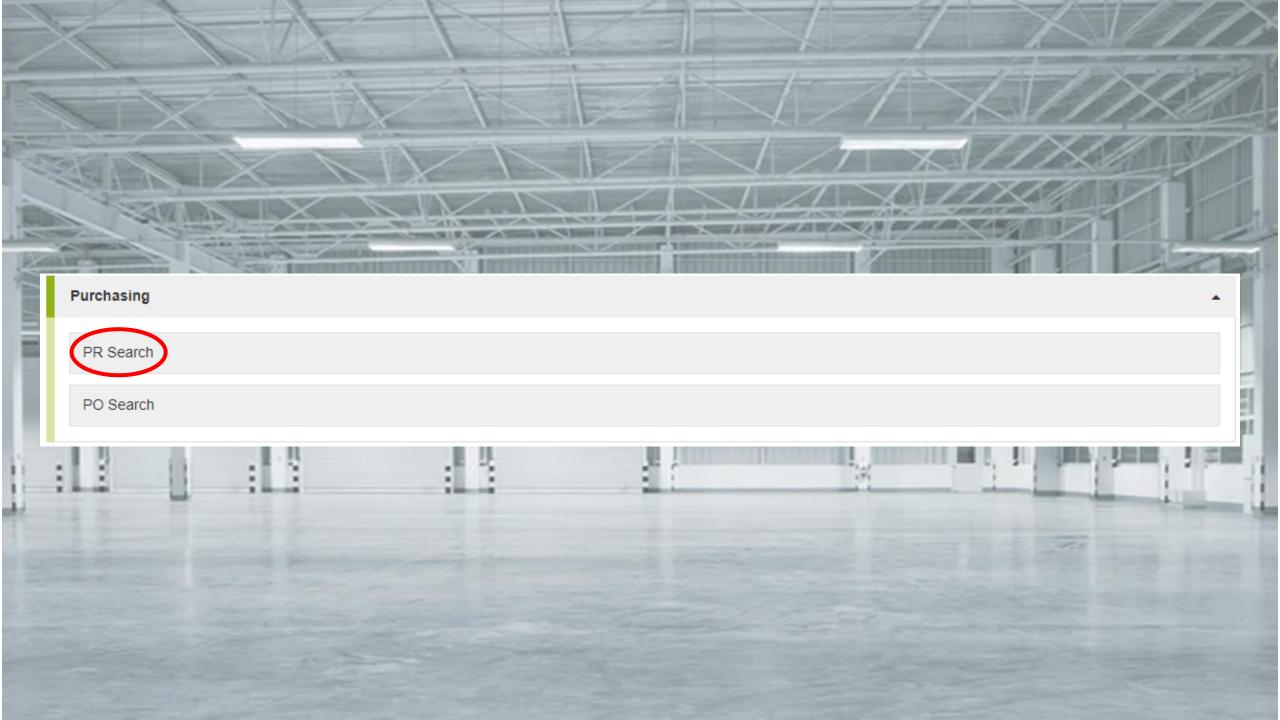


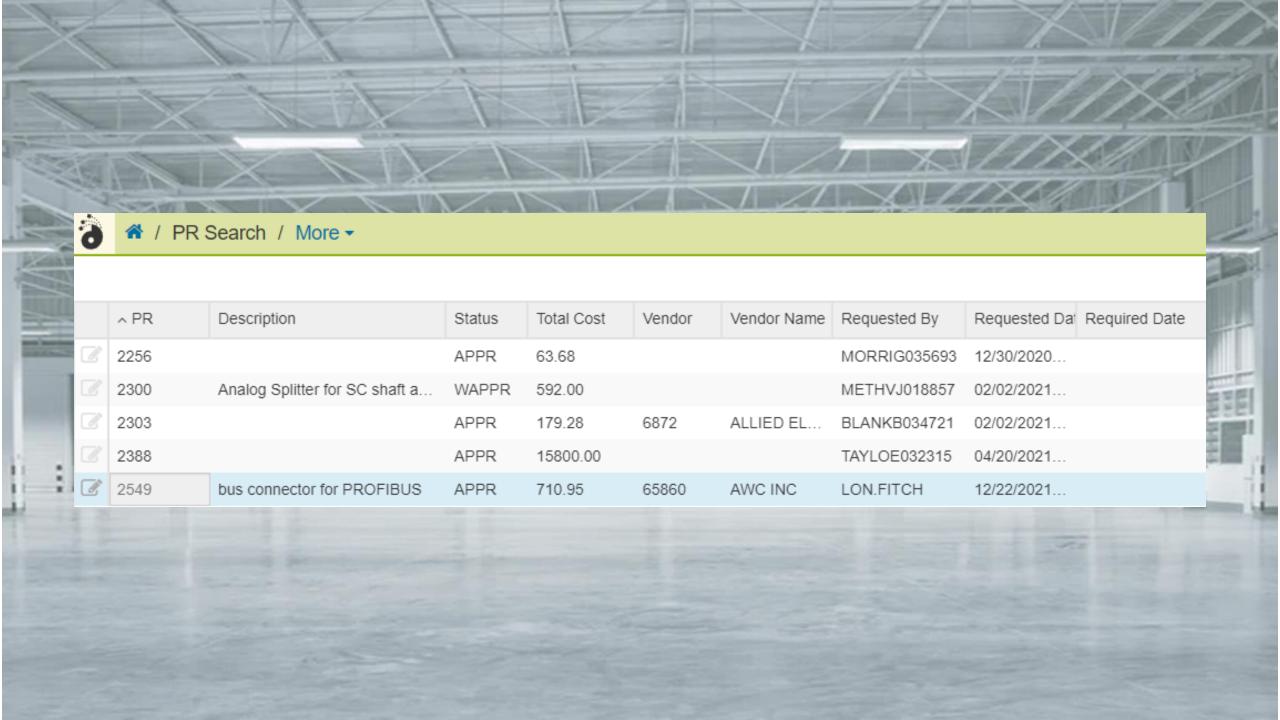


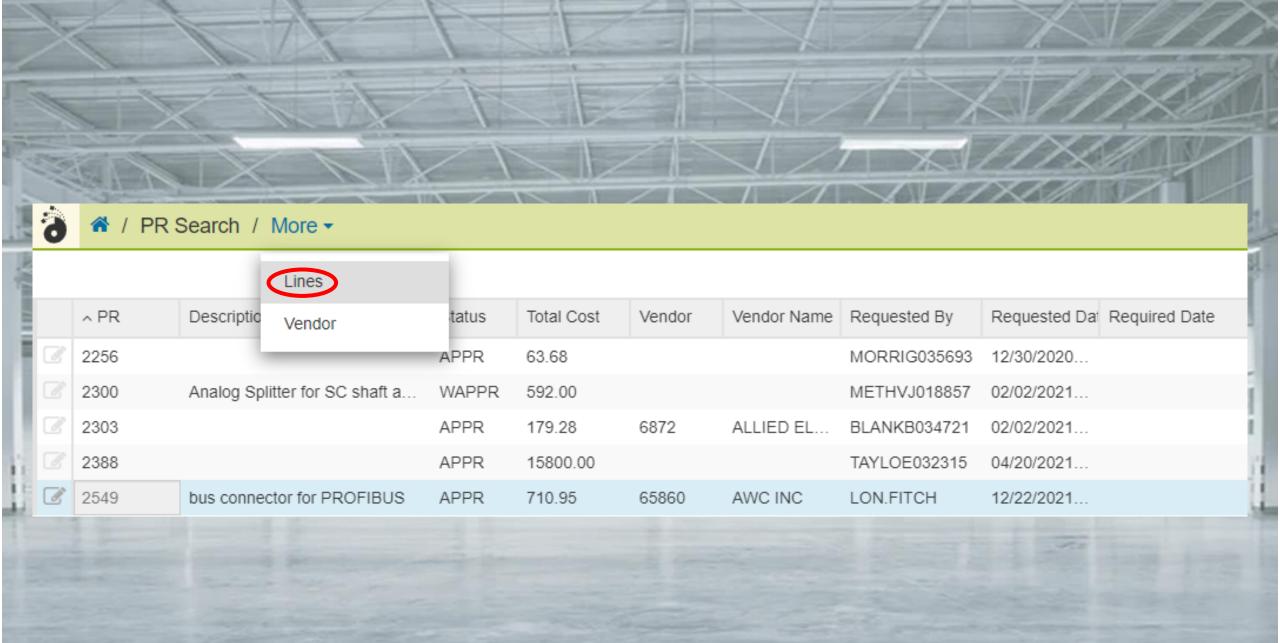
Xmit

			New Count	^ Bin	Description	Physical Count	Issue Unit	Last Counted	Reconciled	АВС Туре	Storeroom
ı	Ø,	007848		END-A-1	CABLE,HEAT TRACE:SELF-REGULATING PA	2.00	EA	05/05/2023 6:21 AM		В	NOONDAY
		006626		END-A-2	SLEEVE:COUPLING,4" WD X 8-3/16" OD,EPDM	3.00	EA	05/05/2023 7:17 AM		В	NOONDAY
		007839		END-A-2	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	0.00	EA	05/05/2023 7:17 AM		В	NOONDAY
		006911		END-A-3	SLEEVE:SPROCKET AND GEAR,8-3/16" OD,	12.00	EA	05/05/2023 7:17 AM		В	NOONDAY
		007839		END-A-3	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	1.00	EA	05/05/2023 7:17 AM		В	NOONDAY
		007844		END-A-3	FILTER:GENERAL PURPOSE,9.80" HT X 4.8"	2.00	EA	05/05/2023 7:17 AM		В	NOONDAY
ı		004772		END-A-4	CONTACT:REPLACEMENT KIT,3A,600V,NEM	1.00	EA	05/05/2023 7:17 AM		В	NOONDAY
1		002809		END-A-7	KIT,CONTACT	1.00	EA	05/05/2023 7:17 AM		В	NOONDAY
i		007839		END-A-7	SWITCH,LIMIT:10A @ 600V,DPDT,PLUNGER,	1.00	EA	05/05/2023 7:17 AM		В	NOONDAY
		007777		END-A-7	CONTROLLER:HACH SC200,-20 - 60 DEG C,	1.00	EA	05/05/2023 7:17 AM		A	NOONDAY
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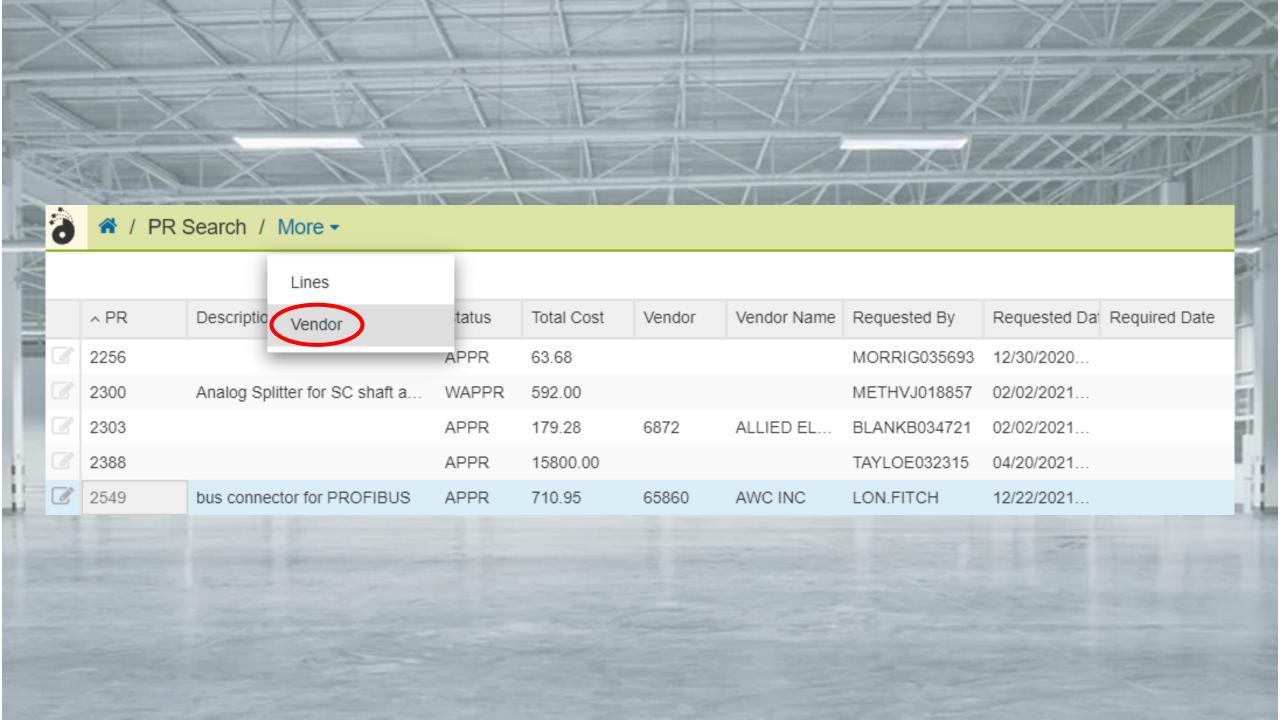


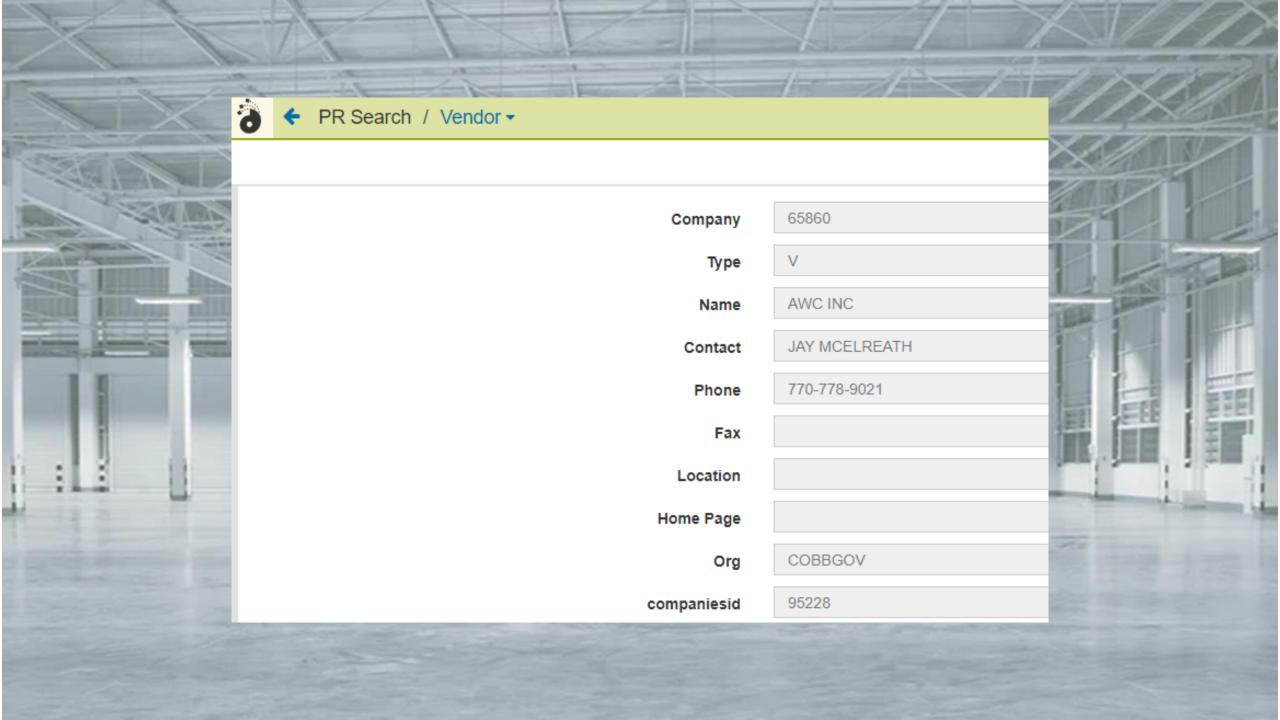


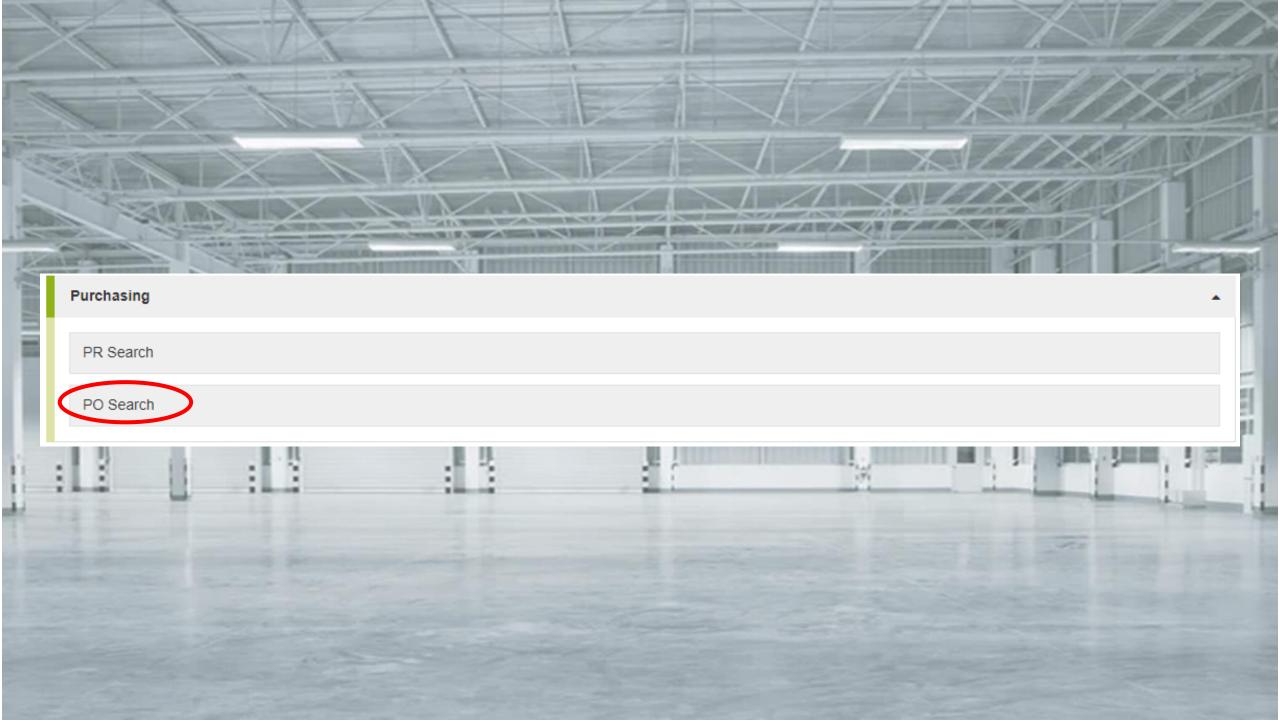


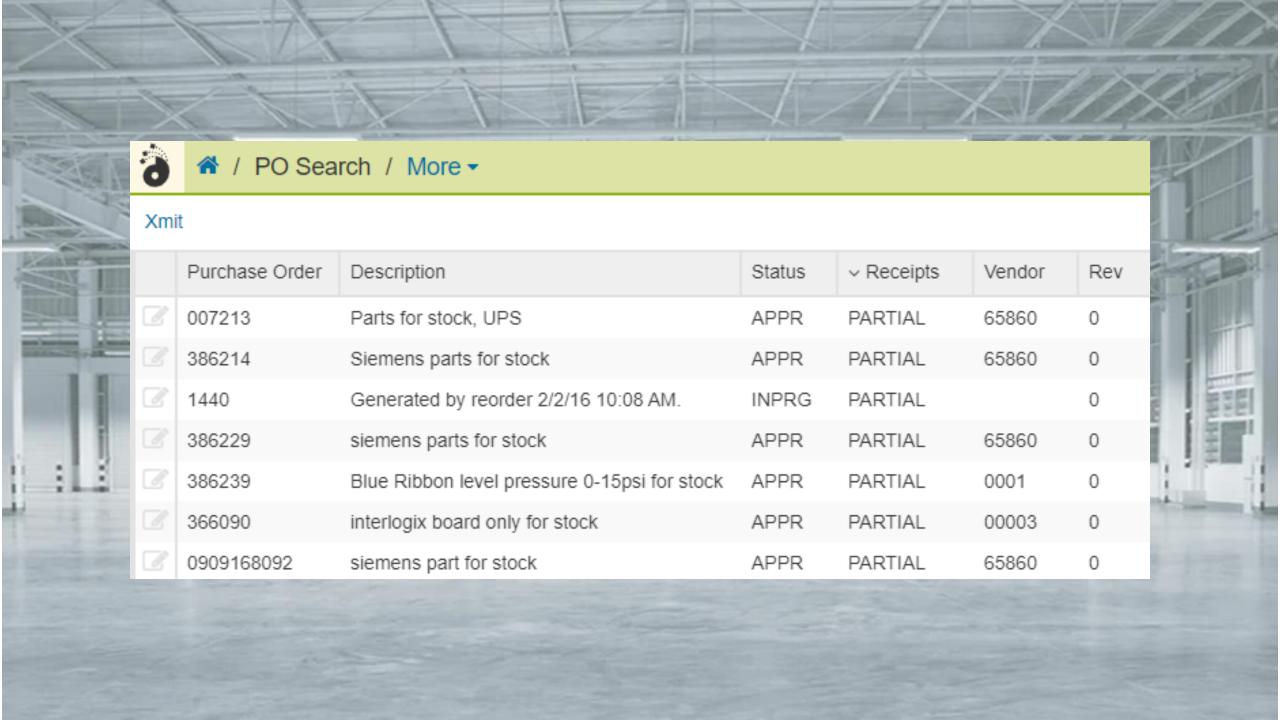


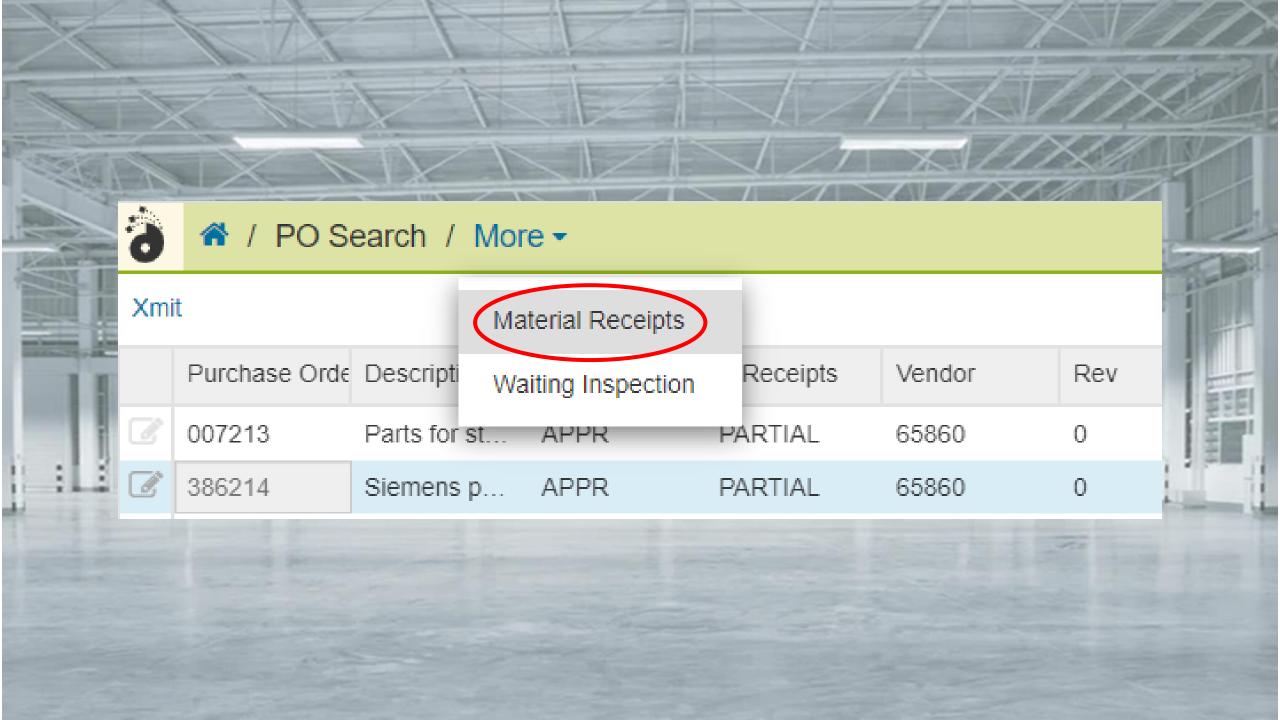


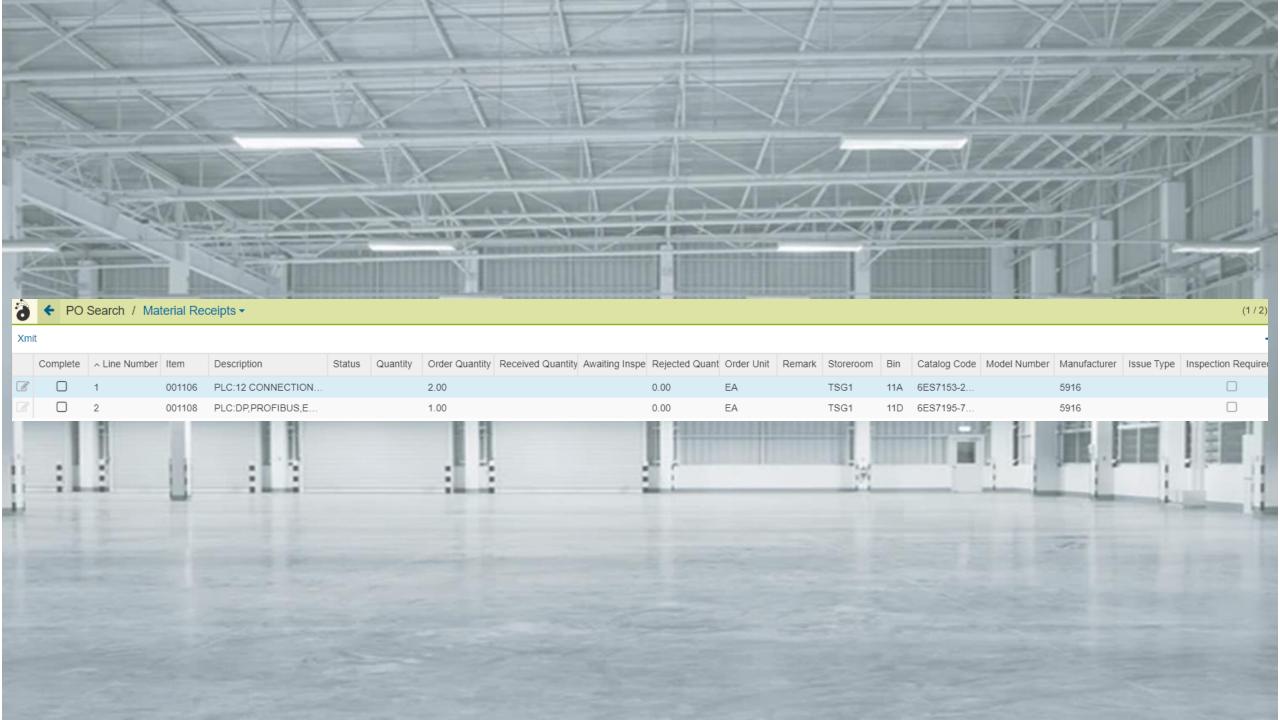




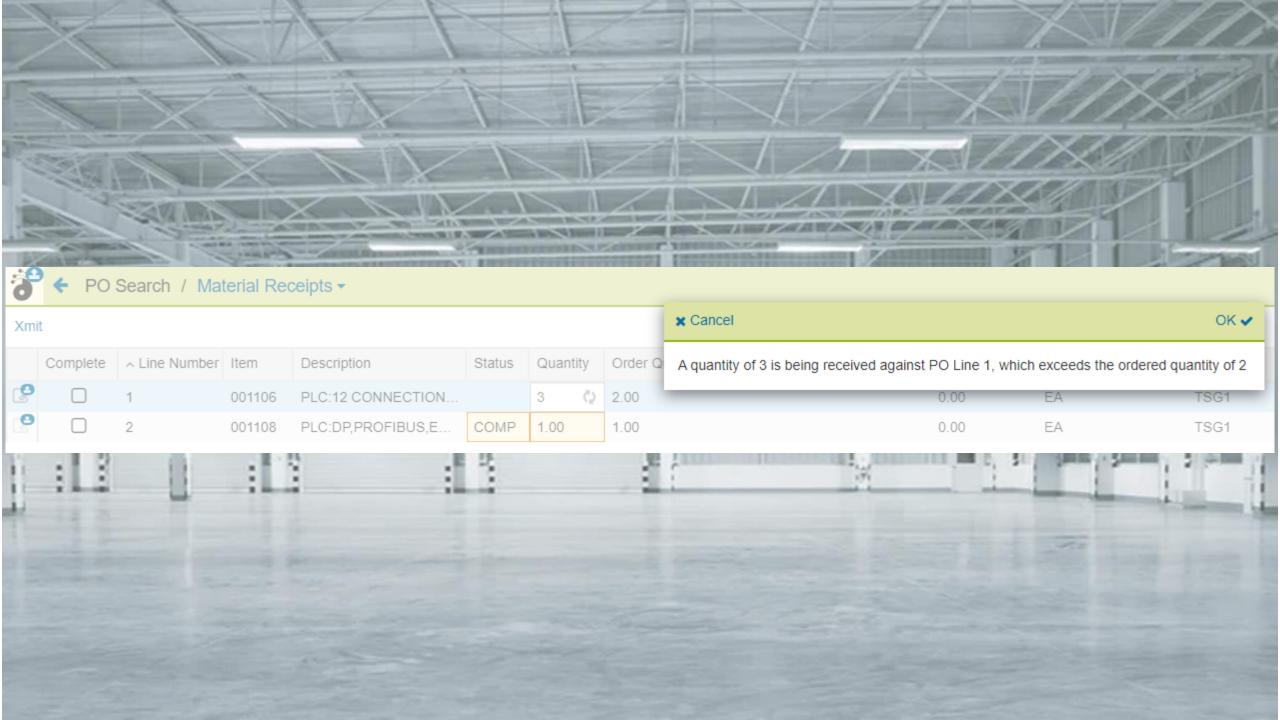


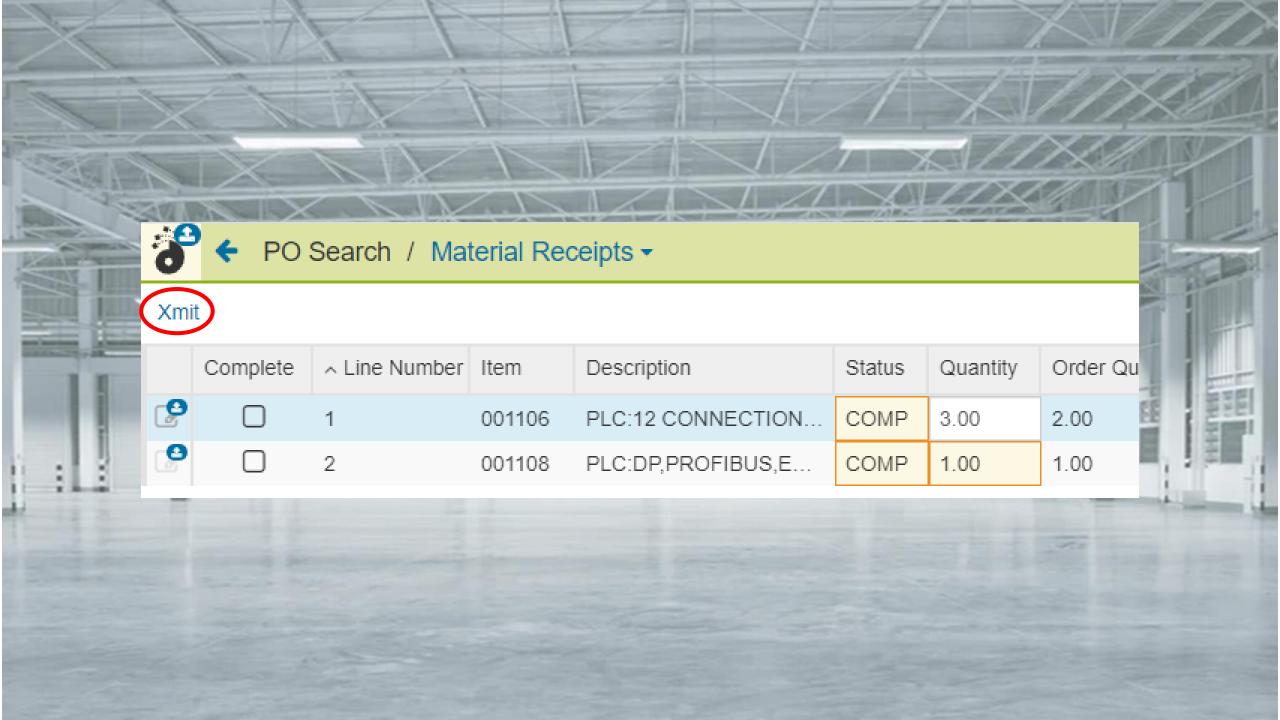
















Cobb County...Expect the Best!



Cobb County...Expect the Best

IBM Maximo Application Suite Overview Manage Roadmap



June 2023



Dave Gasdia
Program Director
IBM Maximo Product Management
drgasdia@us.ibm.com

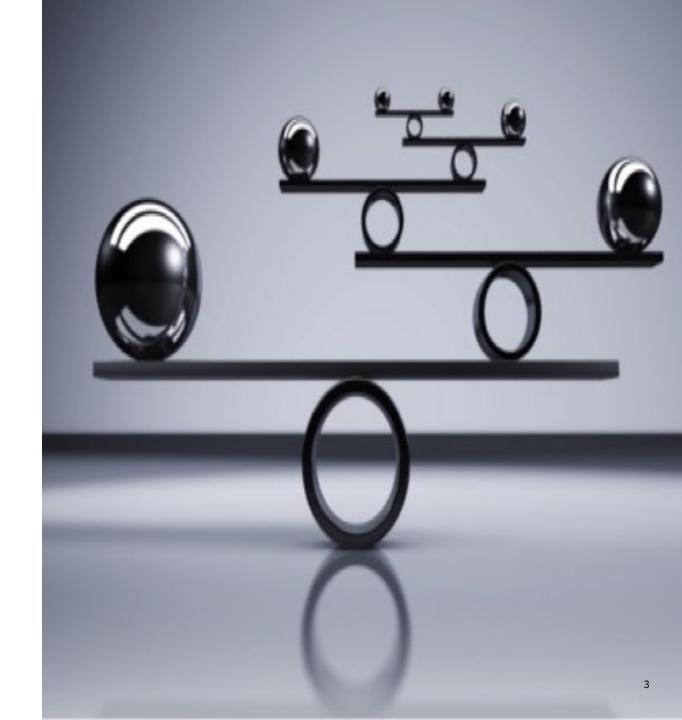
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Roadmap Topics

- Introduction
- Maximo Application Suite (MAS) release 8
- MAS Licensing model

- Strategic direction and roadmap
- Q&A



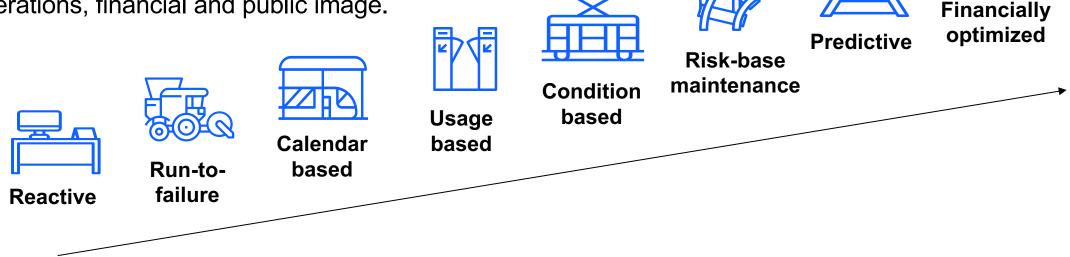
Financial

Optimization

Maintenance strategies differ by asset class

Asset Management Strategy and Maturity Model: Asset utilization and availability

The asset strategy and maturity changes depending on factors including asset/replacement cost, criticality of asset, usage patterns and impact of failure on safety, environment, operations, financial and public image.



Asset value and business impact

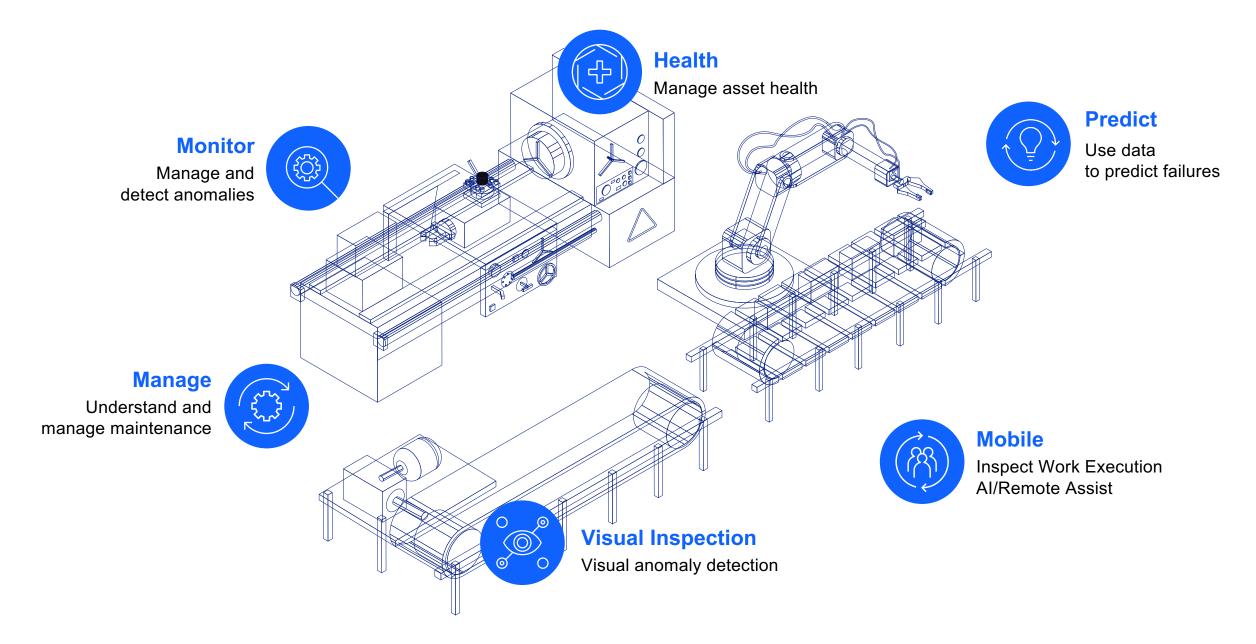
Maintenance is an expense

Maintenance is an investment

Risk

Mitigation

Driving the Automation Journey



Maximo Application Suite

Accelerate your transformation journey while lowering total cost of ownership

- Improved usability with a unified look and feel
- Single entitlement across the suite

- Ease of implementation with OpenShift containers
- Provides industry-leading capabilities and functionalities

Maximo Application Suite

Best of class capabilities to provide complete view of your assets



Intelligent
Asset
Management



Monitor

Monitor and
Detect
Anomalies



Health

360 View of Assets



Predict

Problem Detection



Visual Inspection

Al-Powered Insights



Assist

Prescriptive Assistance



IBM Cloud Pak for Data | IBM Watson Studio | IBM Watson ML | IBM Watson Discovery | IBM Watson Assistant | IBM App Connect | IBM Cognos Analytics



Infrastructure Independent Common Operating Environment















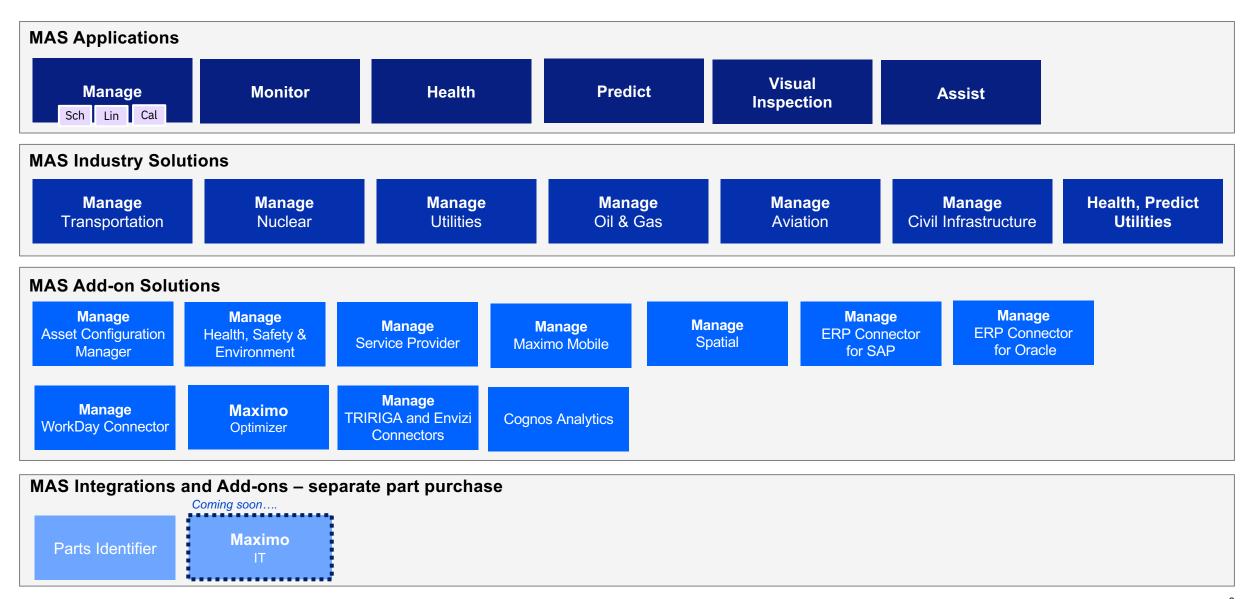
Private Sy

Systems

Maximo Application Suite Deployment Options

Deployment	Availability	Procure	Provision & Operate	Client Benefits
On Premise Customer Managed	Now	Client purchases MAS from IBM Client provides infrastructure	Client provisions, manages, and operates full stack	Maximum operational flexibility
Hyperscalers Customer Managed	Now AWS 1Q22 Azure 2Q22 Now AWS 3Q22 Azure 4Q22	BYOL Client purchases software from IBM and infrastructure from Hyperscalers Paid (Marketplace listing) Client purchases software and infrastructure from Hyperscalers	Client runs IBM-provided automation scripts to deploy MAS on Hyperscalers' cloud Client manages and operates both software and infrastructure	 Simplifies procurement and deployment Allows client to select their Hyperscalers Flexibility for clients to manage and operate their environment
SaaS IBM Managed	Now AWS 3Q22	Client purchase single part (includes software, infrastructure, and operations) from either IBM or AWS Marketplace (Subscription only License)	IBM provisions, manages, and operates Client's MAS environment on AWS Cloud using IBM's AWS cloud account	 Reduced time-to-value Reduced operational costs Allows clients to focus on business priorities
Dedicated (Managed Service) IBM Managed	Now IBM 2021 AWS 1Q23	Client purchases software (subscription or perpetual) and managed service (including infrastructure) from IBM	IBM provisions, manages, and operates Client's MAS operational environment on IBM Cloud or AWS in an IBM owned account. Client Manages Functional application environment.	 Simplifies deployment and operations Provides more flexibility, than SaaS, to customize environment Provides more operational flexibility than SaaS

Maximo Application Suite Catalog



Simplified Licensing and Usage

MAS AppPoints will be used across suite

Entitlement covers the whole suite. AppPoints are expended based primarily upon different active User types and installs.

1. Single license

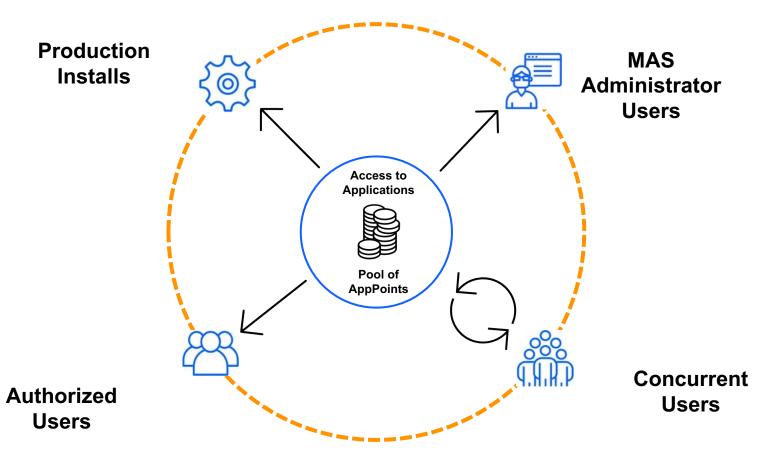
One entitlement to entire Suite

2. Flexible consumption

Sharing of license through concurrent users

3. Simplified usage

Access applications without additional provisioning



IBM Sustainability Software / © 2023 IBM Corporation

MAS LICENSE MODEL

- 4 User types
- **Authorized & Concurrent**
- Install based

Self Service User

Free

O AppPoints

Self Service Applications

- Service Requests
- **Desktop Requisitions**
- Requests (Oil & Gas)
- Create/Review Incidents (HSE)
- Vehicle Requests (Transportation)
- Graphical Appt Book (Scheduler)
- Bill review (Service Provider)

Limited User

Concurrent || Authorized **AppPoints**

AppPoints

3 Modules:

- Manage
- Manage Industry Solutions
- Manage Add-ons

Mobile

- Maximo Mobile
- Assist
- 3rd Partv

Monitor

Base User

Concurrent 10 **AppPoints**

Authorized AppPoints

Manage

Includes:

- Linear
- Calibration
- Spatial (requires install)
- Scheduler

Health

Premium User

Concurrent 15 **AppPoints** Authorized **AppPoints**

Manage

Industry Solutions

· Oil & Gas, Aviation, Transportation, Utilities, Nuclear, Civil Infrastructure

Add-ons

 Asset Configuration Manager, Service Provider, Health, Safety & Environment

Predict

Health and Predict - Utilities Visual Inspection

Install – 1 AppPoint

(x multiplier) **Production Only** SAP/Oracle/Workday Connector (x80)

Spatial (x20)

(x50)

Civil Infrastructure Visual Inspection (x45) Edge (1)

Assist (x150)

Health & Predict Utilities (x60)

Optimizer / **Optimizer Limited** (x220) / (x60)

Focusing on key capabilities for 2023 and 2024



Expand purchase and deployment choices

Easily deploy MAS into AWS & Azure via marketplace integration.

Purchase MAS as a SaaS offering hosted on AWS

Single Node Openshift for smaller footprint installs

Broader DevSecOps capabilities leveraging Red Hat Openshift.



Deliver Al driven asset performance @ Scale

Significant enhancement of ingestion and rendering of large datasets from IoT sensors and operational data.

Al Driven insights delivered where and when needed.



Streamline the EAM to MAS migration experience

End to end migration support with a focus on providing new differentiated value in Manage and the Suite.



Deliver user experiences that increase operational effectiveness

Expand the user experience aligning asset management roles with Al enhanced processes for managers, schedulers, dispatchers and mobile users.







Extend and enhance our Industry Solutions

Bring new user experiences to key roles and expand Industry Solutions to leverage MAS capabilities of value to industry customers.

Maximo Application Suite



Manage

Intelligent Asset Management



Monitor

Monitor and Detect Anomalies



Health

360 View of Assets



Predict

Predictive Failures



Visual Inspection

Al-Powered Insights



Schedule

Schedule Work and Resources



Mobile

Technician Work Execution



Assist

Prescriptive Assistance



Industry Solutions

Accelerate Time to Value

Intelligent Enterprise Asset Management solution to help organizations:

- Manage assets, infrastructure, and resources
- Monitor and measure operations
- 3 Improve product and service quality

Personas

- Technicians
- Technician Supervisor
- Asset Maintenance Manager
- Plant Manager
- Fleet Manager
- Operations Manager

- Reliability Engineer
- Quality Manager
- Planners / Schedulers
- Dispatchers
- Purchasing Managers

Deliver AI driven asset performance @ Scale



Monitor

Monitoring with Al-based Anomaly Detection at Enterprise-Scale

- Rapid data integration
- Scalable dashboard filtering and management
- Enterprise-wide view of operation
- Generate work orders based on prioritized alerts



Predict

Identify asset failure and improve maintenance practices and reliability

- Templates to build common predictive models
- Determine factors that contribute to failure and build failure models
- Score predictive models using Watson ML
- View pre-built visualizations



Health

Reduce fleetwide operational risk by focusing on the right assets

- · Consolidated global view of assets
- · Flexible health scoring by asset type or groups
- · Refurbish vs Replacement Planning
- · Reduce unnecessary preventive maintenance



Visual Inspection

Unleash the power of computer vision for inspection automation

- Visual inspection of the line or asset using commercial, off-the-shelf devices such as iPads and iPhones
- Identify potential quality and performance issues in real time and configure to notify key stakeholders immediately
- Integrate with maintenance and quality workflows for a fast and prescriptive response

MAS 8.8/8.9 2022

Inventory Count Books Spatial - Indoor Mapping

Role Based Apps

- · Scheduling Dashboard
- Operational Dashboard

MAF Configuration

- UI Control Preview
- Ability to use deploy dates
- Full page Component rendering
- Support of MAF non-Mobile applications

Manage Mobile Apps

- Current Mobile App enhancements
- Storeroom Clerk Inventory Counting
- Defect App
- Asset Manager/Auditor

Serviceability / Security / Currency

- Operator maturity model enhancements
- Improved logging options
- Autoscripting Enhancements

Civil Infrastructure enhancements

- Mobile Issue Collection with integration to MVI for Bridge Defects
- Drone Mission table in Manage
- Asset Classification Sample for Bridge
- Regional Asset Manager View Health of Structures on a Map
- Drone Image Upload/Drone Application Alpha
- Linear Road and Rail Defects/Closure Planning
- Key Bridge Asset Template w/ Inspection Forms

MAS 8.10 Mar. 2023

Role Based Apps

- · Scheduler Dashboard enhancements
- Dispatching Dashboard
- Operational Dashboard enhancements

MAF Configuration

- Component view inter-activity with Properties Editor
- Add UI guided features to support App Upgrade process

Manage Mobile Apps

- Current Mobile App enhancements
 - Addition of E-sig to Technician App
- Storeroom Clerk Receiving

Serviceability /Security/Currency

Operator maturity model enhancements

Reporting

• Cognos 11.2

IS enhancements

- RBA and mobile apps
- Civil Infrastructure enhancements

MAS 8.y Q3 2023

Role Based Apps

- Scheduler/Dispatcher enhancements
- Operational Dashboard
 - Operations enhancements
- MMI (Manage Monitoring Information)
- New Inspection Forms

MAF Configuration

· Drag & drop configuration

Manage Mobile Apps

- Current Mobile App enhancements
 - Addition of Calibration to Technician App
- Storeroom Clerk Issues & Returns

Serviceability /Security/Currency

· Operator maturity model enhancements

Reporting

Cognos enhancements

IS enhancements

- RBA and mobile apps
- Civil Infrastructure enhancements

MAS 8.Z Q1 2024

Role Based Apps

- Scheduler/Dispatcher enhancements
- Operational Dashboard
 - HSE enhancements
- New Dataloader

MAF Configuration

- Tool Pallette
- DataSource Assignment
- Data Dictionary Searching

Manage Mobile Apps

- Current Mobile App enhancements
- Desktop Requisition

Serviceability /Security/Currency

· Operator maturity model enhancements

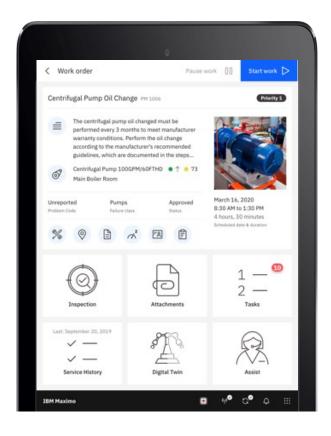
IS enhancements

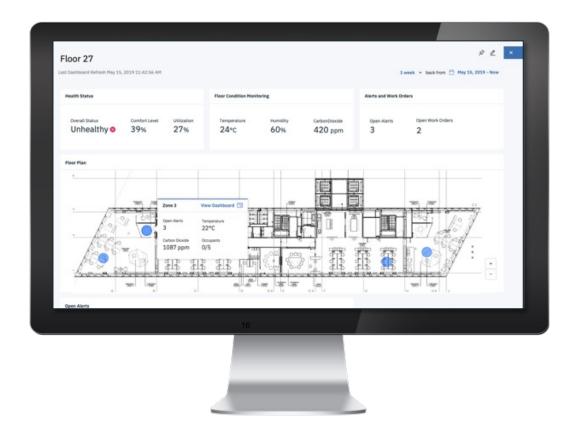
- RBA and mobile apps
- Civil Infrastructure enhancements

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Modernized User Interface

Easy navigation, common controls and visualization



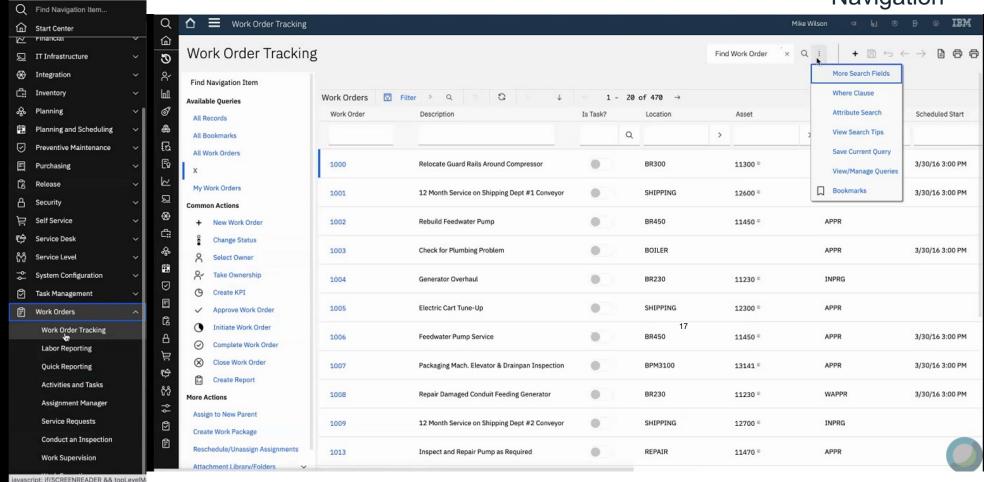


Updated Look and Feel

- Maximo Application Suite Manage

Updated Search
Navigation

Collapsed Left side Navigation allows more screen real estate



Updated Look and Feel

- Maximo Application Suite Manage

Continues to support previous features

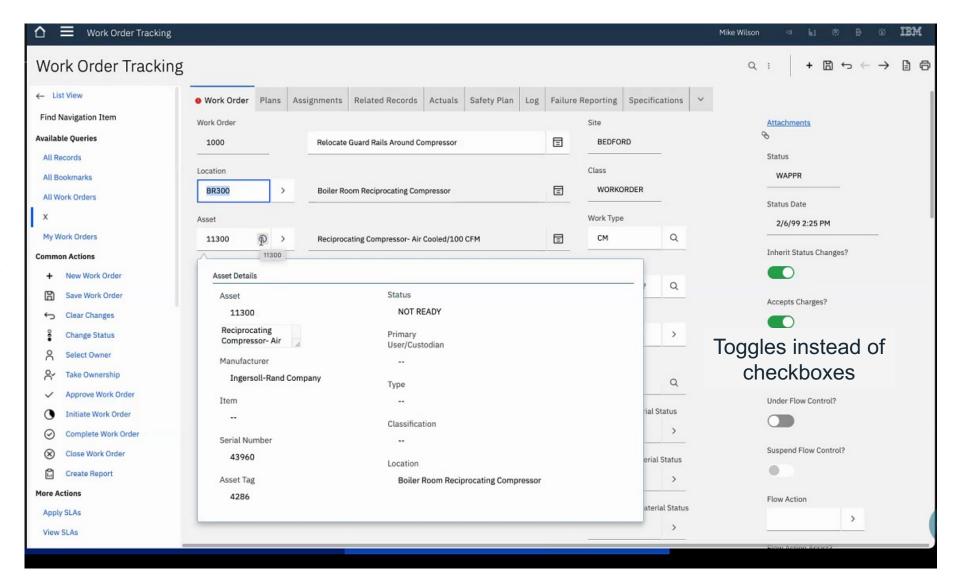
- Application Designer
- Conditional UI

New Capabilities:

Table Window details embedded

Removed properties file options

- Skin
- Dynamicfontsize
- Vericallabels
- showOnToolbar



Reporting Updates

BIRT

 Updated BIRT reporting to the latest 4.8 release in MAS 8.8 and 7.6.1.3

Cognos

 Adding Cognos to the Maximo Application Suite (Available with MAS 8.10)



Provide analytic information to meet strategic and operational needs of our customers



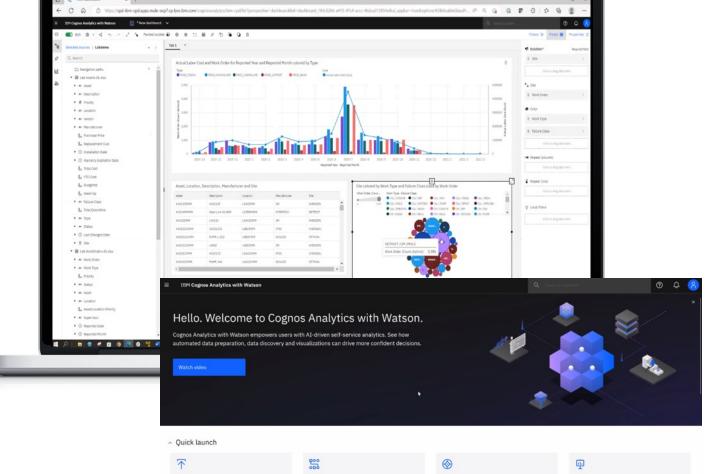
Deliver critical metric to drill down into actionable items



Display information quickly and in real-time



Make content customizable



connect data from multiple

identifying trends in your data with

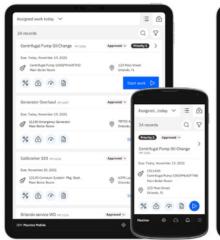
Upload data

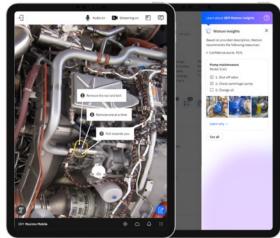
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Modernized experiences to support the new workforce

New Maximo Application Framework

- ✓ Uses <u>REST APIs</u> to ensure business rules with direct connectivity to the enterprise system
- ✓ Applications run in a <u>browser or on a mobile</u> device
- ✓ Same tool to <u>configure</u> an App to run on mobile and desktop, can use xml presentations
- ✓ Same development environment to <u>create/build Apps</u> for mobile and desktop
- ✓ Al Infused Applications
- Award Winning Design





Goals include Improved:

- Increased Productivity
- Actionable Dashboards
- Data accuracy
- First Time Fix Rates

Available

Role Based Applications

Next Generation User Experience



Actionable Dashboards to improve efficiencies



Intelligent workflows



Configurability

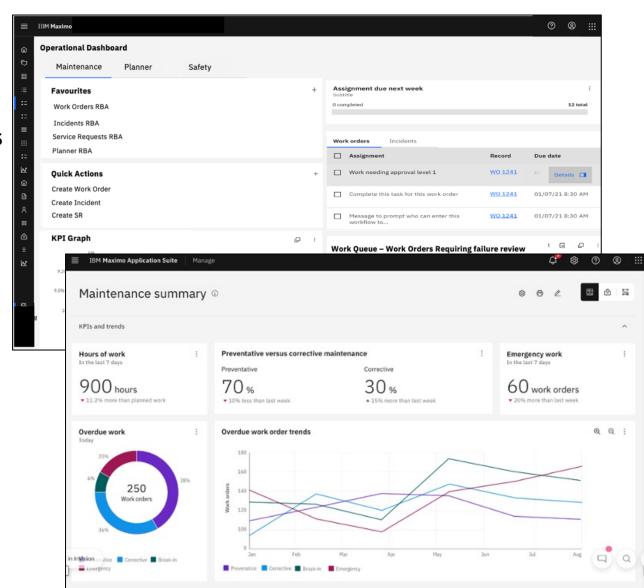


Built on Maximo Application Framework



Connected

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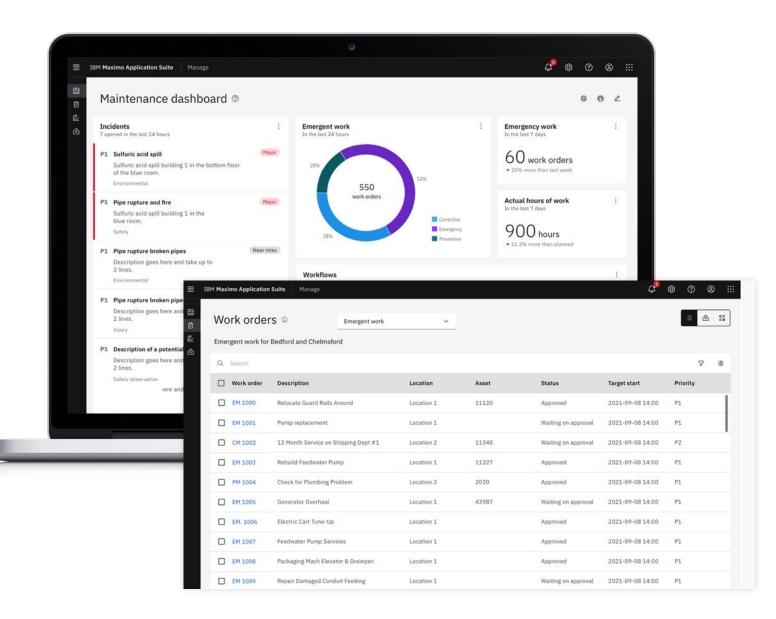
Operational Dashboard

- Role Based Application

Overview dashboard and basic navigation

- Entry point for the Manager will be an overview dashboard. The Manager will be able to navigate to further detailed screens for each main component of the overview dashboard.
- In general, the Manager will be presented with <u>summary information</u> with the ability to navigate to Classic for details when necessary.
- Existing configuration applications will be utilized. These applications will normally be configured for the Manager by a Maximo administrator.

Available

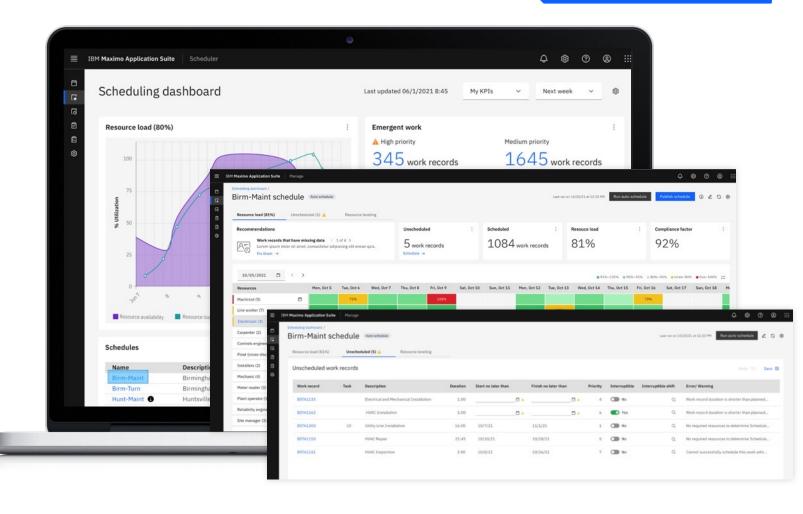


Scheduling Dashboard Role Based Application

A holistic view of schedules, highlighting areas requiring scheduler's attention with navigation to detailed schedule.

- Optimization initiated by the scheduler or at specific times using configurable parameters. The results of the <u>optimized</u> <u>schedules are shown by resource load</u> and resource levelling.
- Resource load and availability is presented as a heat map, <u>clearly indicating areas of concern</u>
- Resource levelling provides the user with an interactive graphical view
- Unscheduled work records are listed with the errors or warnings in a table that allows the user to fix inline
- Ability to bring work into the <u>schedule from a backlog</u>
- <u>Compliance reporting</u> with configurable metrics
- Leverages existing objects and methods of core applications. Ability to navigate to classic applications for details and additional modifications when necessary

Available

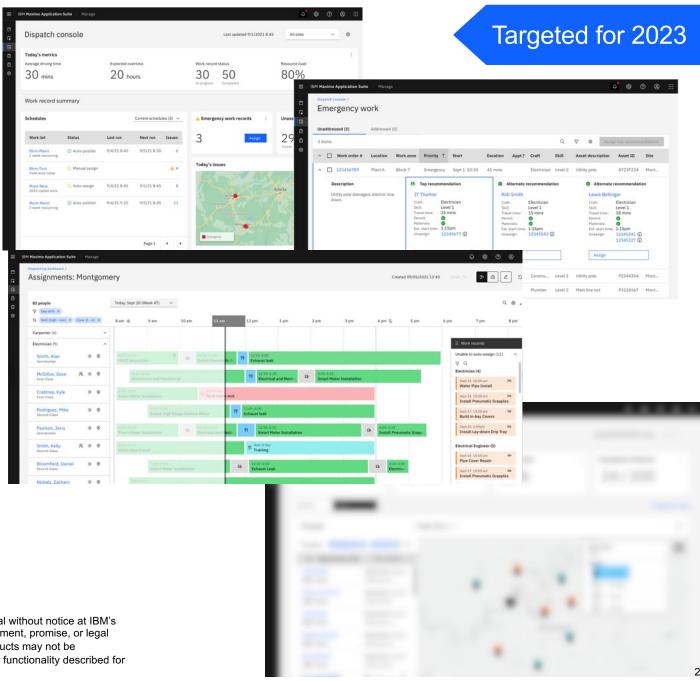


Dispatching Dashboard Role Based Application

Overview

The dashboard is a holistic view indicating areas requiring attention with navigation to detailed schedule

- Rule based optimization can be initiated by the user or scheduled as specific times using configurable parameters. The results of the optimized assignments are presented as KPIs in graphical timeline or map
- Emergency work top recommendations presented to the user to make informed decisions to assign to the right person considering various factors such as skill, travel time and current assignments
- Timeline interactive view allows the dispatcher to monitor work status as the day progresses and indicates areas requiring attention
- Map interactive view allows the dispatcher to view technicians and crews daily routes and locations
- Ability to assign work from a backlog when extra time is available



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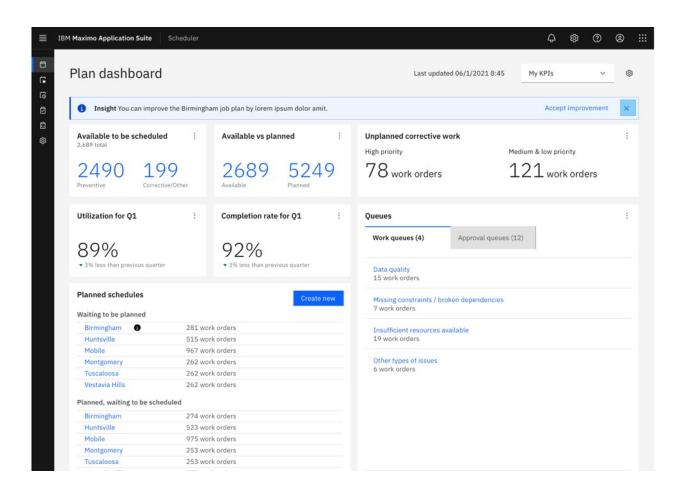
Planning Dashboard

Role Based Application

Overview

- Dashboard is a holistic view of KPIs requiring attention of the planner
 - Job Plans
 - Routes
 - PM status
 - Forecasts
 - Work order generation
 - Schedules
 - Outage/Turnaround
- Outage planning using pert charts
- Optimized PM forecasts
 - Asset health condition to influence forecast

Targeted for 2024

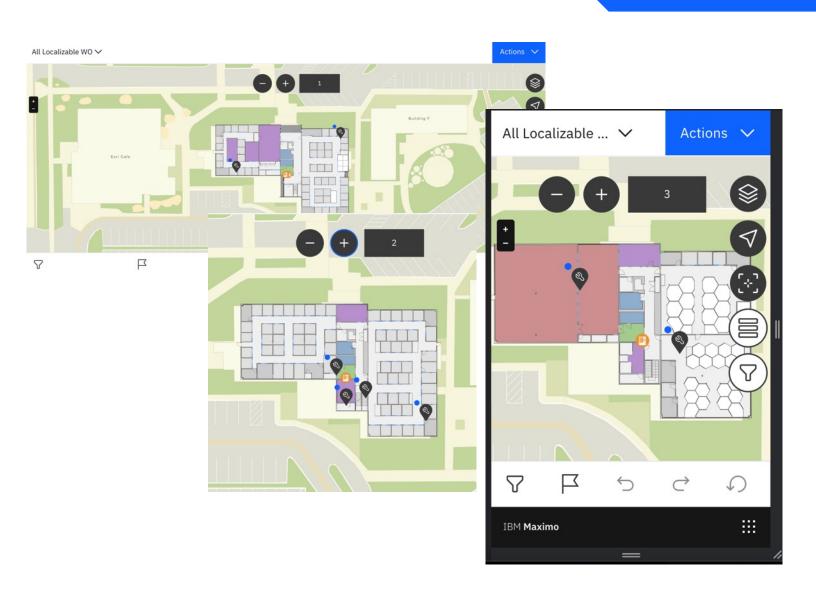


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Spatial – ESRI Indoor mapping

Maximo Spatial

- Support for ESRI Indoor GIS
- Quickly find and validate work locations
- Area Isolation scenarios
- Indoor Positioning for proximity and routes
- Access through MAP tab in existing Mobile and Desktop applications – supports online and offline access



MAS Maximo Mobile

- Next Generation User Experience
- Also works with Maximo 7.6.1.2+



1 application, 1 role-based interface



Connected and disconnected



Intelligent workflows = blue button



Trustworthiness: data quality is higher, and real-time updates



Intelligent forms = configurability





Apple App Store



Google Play Store





Continuing to deliver on mobile applications



Technician

- Create material Requests with multiple materials
- Confirm the work is completed thru Physical Signature
- View history of location work orders
- Report tool actuals
- Scan RFIDs on the work order

Inspection

- Create forms based on legacy paper inspection requirements.
- Ensure accuracy with visual indicators – icons and colors to match responses
- Watson capabilities provide conversation interaction for hands-free capabilities

Work Approvals

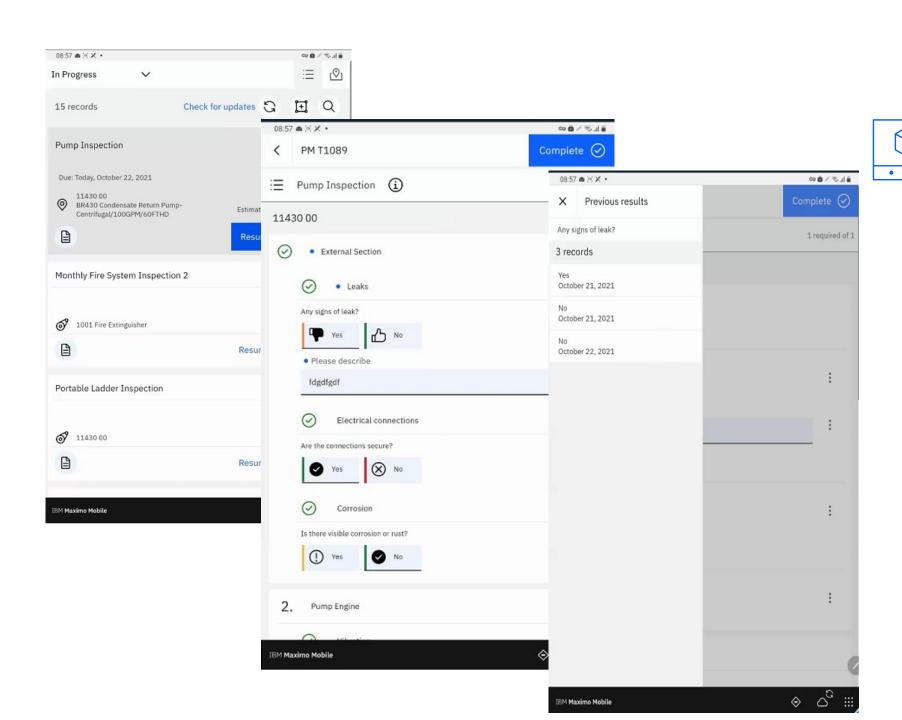
- Review work
- Approve work.

Service Request

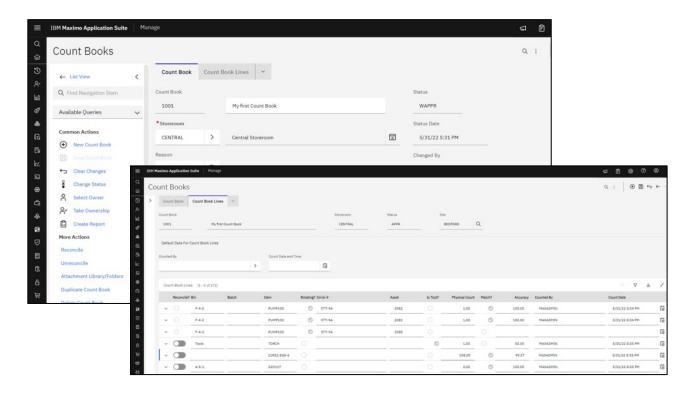
- Ability to create service request
- Choose from predefined problem types
- Attach images
- Quickly identify status on open active requests

Inspections

- Create forms based on legacy paper inspection requirements.
- Ensure accuracy with visual indicators – icons and colors to match responses
- Watson capabilities provide conversation interaction for hands-free capabilities

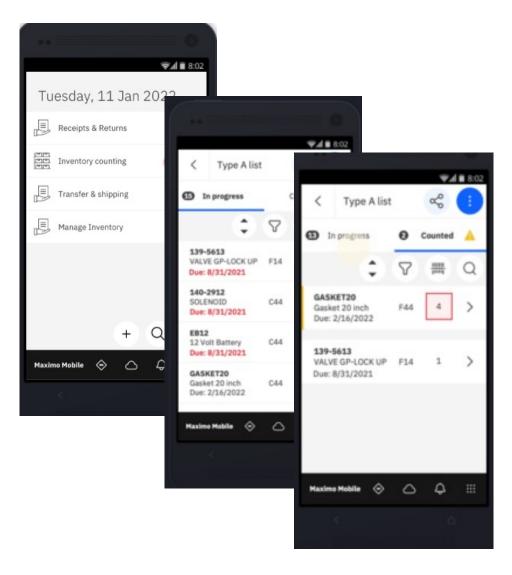


Storeroom Clerk Inventory Count Books – Inventory Counting



A *count book* is a list of items in a storeroom for which you want to periodically record inventory physical counts.

You can check the accuracy of the systemcalculated balances relative to the physical counts and reconcile the differences.



Accept materials being delivered (or returned) and inspect quantity and quality in one place efficiently

Adaptive UI and Configuration of the Maximo Application Framework

Applications that use the new Maximo Application Framework can be configured to add new fields, update labels, or even duplicate an application to make it your own.

Drive Efficiency at Scale



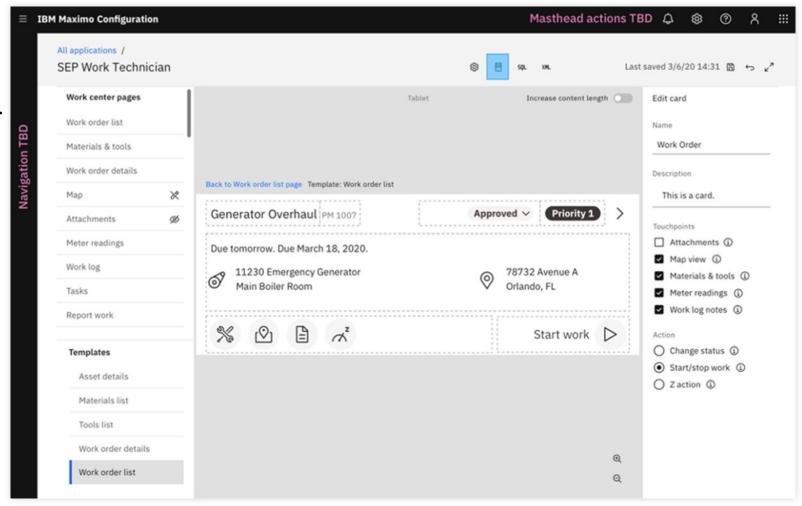
Accelerate adoption



Protect your investment



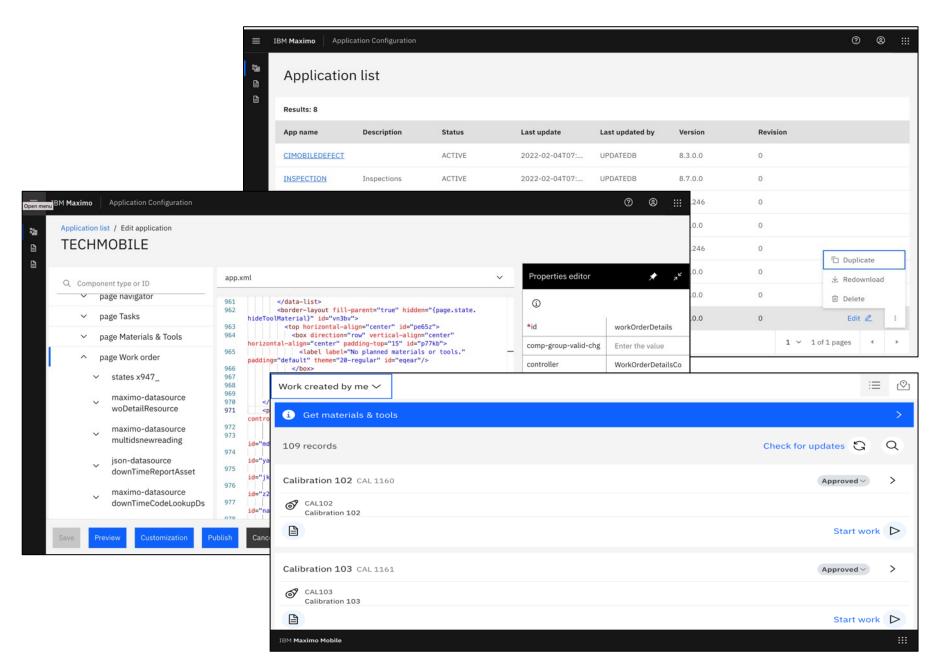
Quicker time to value



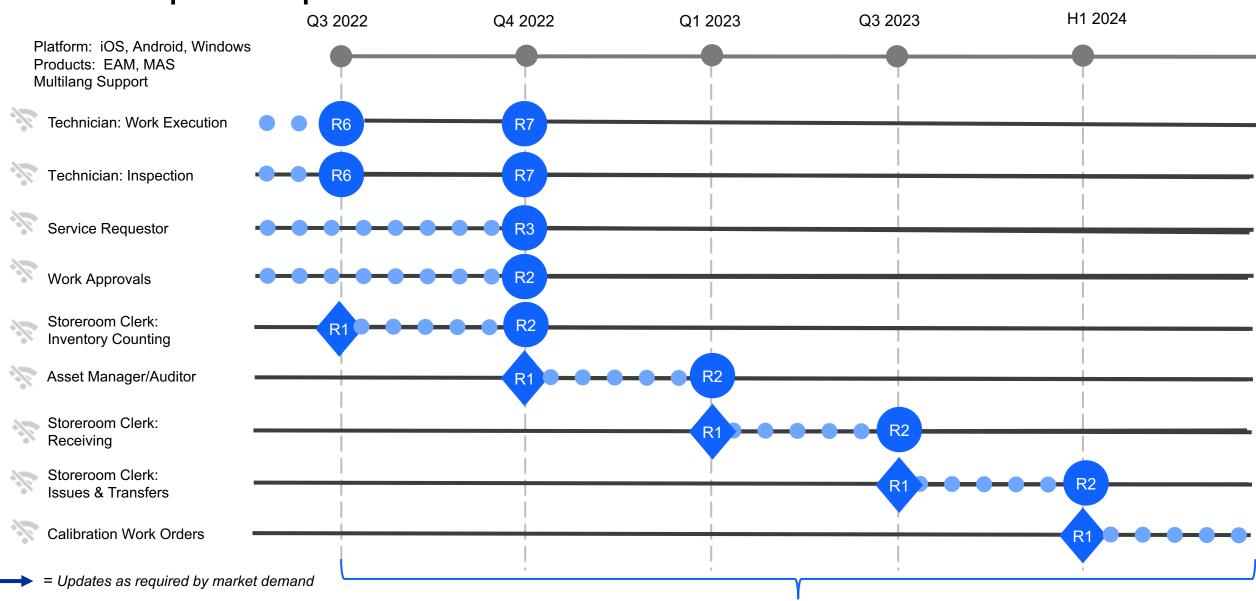
Maximo application framework configuration

Configuration Capabilities:

- XML Editing Page
- Component Property Editor
- Duplicate Application
- Customization enablement
- Preview changes
- Upgrade Tooling (XML Diff)



Roadmap to Expand Maximo Mobile



Mobile Platform and Enhanced Configuration Tool

Maximo Assist

Empower technicians to work autonomously by enabling them to obtain AI guidance whenever they need it



Engineering process: Root Cause Failure Analysis (RFFA) Failure Modes Effects Analysis (FMEA)



Historical work orders (EAM data)



Manufacturer and owner manuals, engineering manuals



Custom training repository



Journals, magazines

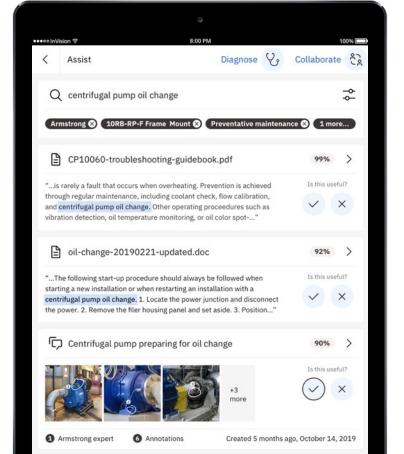


Customer service/helpdesk data



Ask expert technician

Benefits: Reduce mean time to repair, boost first time fix rates, improve technician productivity



IBM Maximo



Assist Remote Guidance

for additional assistance, whenever you need it, wherever you need it



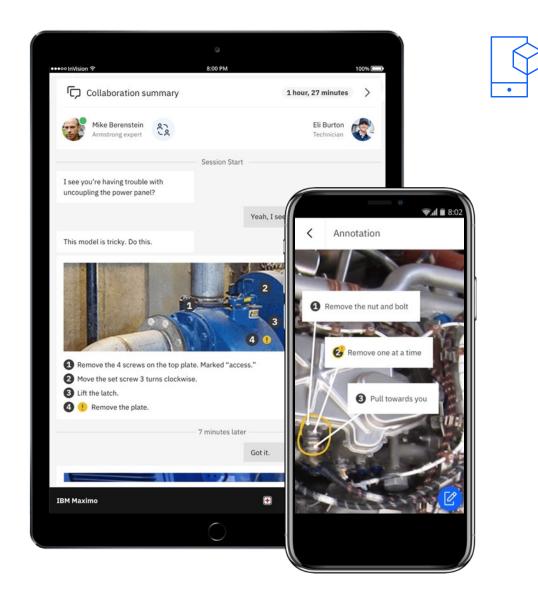
Remote Guidance session history attached to the Maximo work order for future reference and added to AI knowledge base



Capture your expert knowledge and make it searchable next time a similar incident occurs



Enhance experience for new technicians and help every technician perform like your best technician



Manage - Continued Technical Improvements

AutoScripting

- Configurability and extensibility.
- Multiple customer points including lookups, objects
- Test button for validation
- Improved Documentation and a playbook

Integration Improvements

- Import/Export orchestration across multiple data types
- JMS Enablement
- User Interface with improved searching and sorting
- Direct file loading from S3 simple storage service.

Operator Maturity

- Improved deployment
- Backup & Restore/HADR

Serviceability

- MMI Enhancements
- Alerts and auto-closing of MBO sets to prevent memory and connection leaks
- Logging Improvements

Tools API – access to

- Integrity Checker
- DB Config
- Secure execution of CLI through Rest API's

Migration Manager API

IBM Appronnect supporting integration scenarios

Enables data interchange use case(s) between MAS and other solutions

- Between IBM Solutions
- MAS to TRIRIGA
- TRIRIGA to Envizi
- MAS to Envizi
- Between IBM and 3rd Party Solutions
- MAS to Workday

- Transformation Flows capture business logic
- Mapping Map resource data from a source to a target (inbound and outbound)
- Triggered via schedule or Web invoked API



Maximo EAM Lifecycle Updates

	DESCRIPTION	DAIE
Announce End of Market (EOM & EOS)	Announcement Letter published IBM Announcement Letter #922-024	April 12, 2022
End of Marketing (EOM)	Parts are no longer available for purchase	April 19, 2024
End of Support (EOS)	Update Support Plans and Lifecycle page	Sept 30, 2025
		N4 11

DESCRIPTION



IBM Extended Support: Enables clients continued access to IBM Support for "how to" questions, usage issues, known defects published in IBM Fix Central, and new critical sev1 defects (no security fixes) after IBM standard support ends for 7.6.1.x.

IBM Sustained Support: Enables clients to continue to get support for "how to" questions, usage issues, and known defects published in IBM Fix Central after IBM standard/extended support ends for 7.6.1.x. IBM Sustained Support does not include support for new defects or new security fixes.

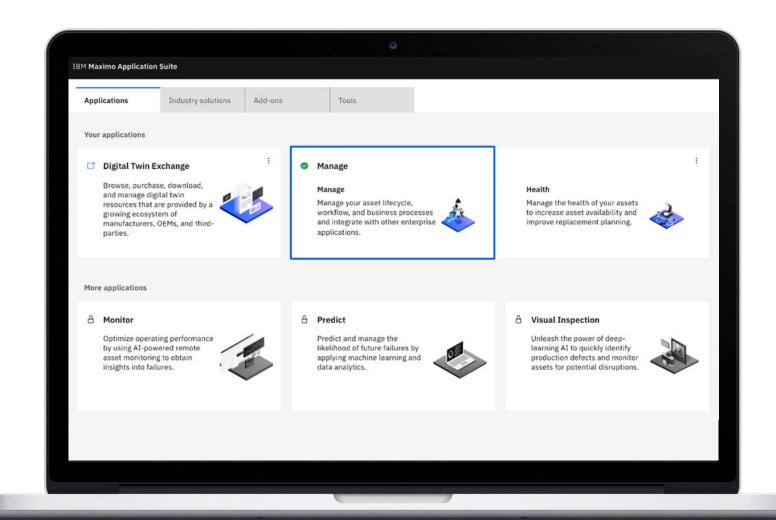
DATE

Upgrading to Manage in the Suite

Maximo Manage is part of the Maximo Suite: Best of class capabilities to provide a complete view of your assets

Manage in the Suite

- New installation process at the MAS level
- Deployed on Red Hat OpenShift Container Platform (OCP)
- Authentication and User Management moved to the MAS level
- Modernized user experience to align with rest of the Suite
- Improved serviceability for monitor and logging options



MAS Digital Trials

Maximo Application Suite

(MAS SaaS with Health & Manage capability only)

Environmental Intelligence Suite (EIS)

Envizi ESG Suite







Customer/Partner/Prospect signup links

Prospects will find our new trials on the main product pages for each of the products. You can also share these links that take them directly to the sign-up page. Please direct all customers, partners and prospects to sign up for the trials using the links below in order to properly track their participation.

Maximo: https://www.ibm.com/account/reg/us-en/signup?formid=urx-51868

EIS: https://www.ibm.com/account/reg/us-en/signup?formid=urx-51911

Envizi: https://www.ibm.com/account/reg/us-en/signup?formid=urx-51857

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Digital learning subscriptions

Maximo Digital Learning Subscription

Whether you are an enterprise seeking to get your team up-to-speed or a single individual seeking to build skills for your career, a 12-month subscription to the Maximo Digital Learning catalog of courses can save you time and money.

- **Maximize your investment**: Maximize your investment in IBM Maximo solutions. Bring your newly-acquired solutions to life. Pay one price for a 12-month learning subscription. Realize built-in savings compared to individual course purchases.
- Build expertise, stay current: Develop skills through flexible learning plans based on your
 goals, schedule, and budget. Get easy, on demand access to eLearning with hands-on labs
 included for 12 months. Close the skills gap. Meet your talent and skills transformation goals.
- **Personalize the learning experience**: Prepare for major IT initiatives or learn when needed during a project deployment. Choose courses that map to your learning journey and desired role. Prepare to be a certified professional.
- Adopt a flexible and modern approach: Move at your pace. Choose self-paced courses with hands-on labs and web-based courses during your subscription. Choose learning when you are available. A modern approach to learning with IBM.
- Cost savings: Pay one price for 12-month subscription. Save up to 45% over purchasing the courses individually.

To learn more about the IBM learning subscriptions and how to purchase, please visit the Maximo subscription pages on IBM.com:

IBM Maximo Individual Learning Subscription
IBM Maximo Enterprise Learning Subscription

Individual subscription

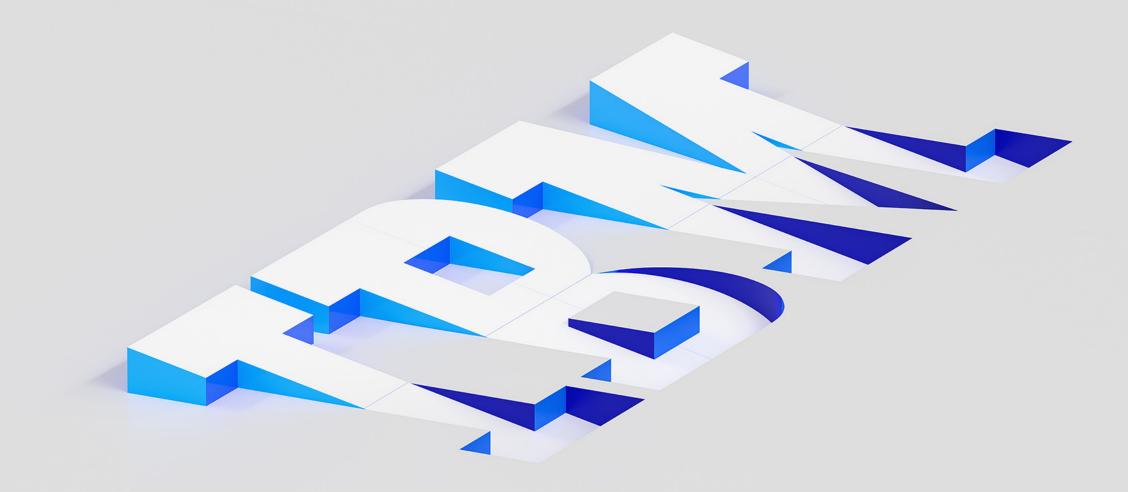
- Individual student access to digital learning course material for 12 months for one fixed price.
- Student can take up to 9 digital courses from the Maximo DLS catalog.
- · List price \$2400 USD

Enterprise subscription

- 30 digital enrollments for up to 30 individual students for 12 months for one fixed price.
- Company Administrator can assign and track up to 30 courses to enterprise employees.
- List price \$12,504 USD

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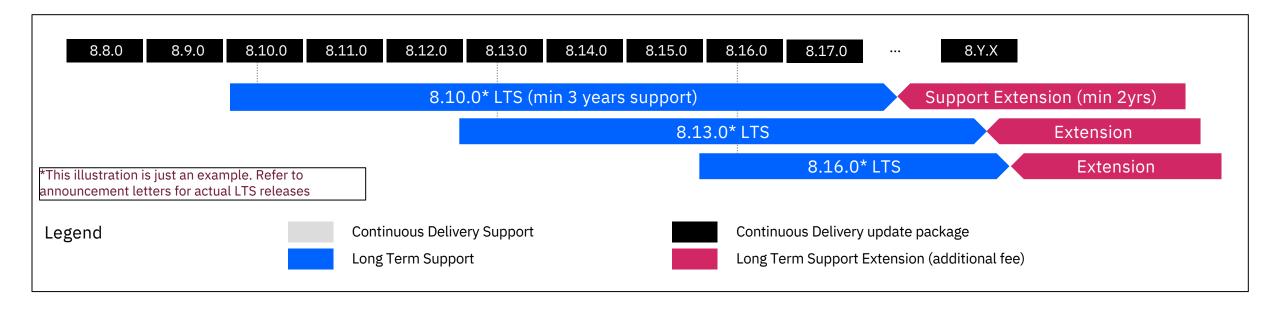
Questions?





IBM Maximo Application Suite continuous delivery support

Starting with MAS v8.7



- MAS v8.7 signifies a change of lifecycle support policy from 'IBM Standard' to 'IBM Continuous Delivery'
- CD update packages (v8.x) incrementally deliver new capability.
- Regular maintenance releases (v8.x.y) deliver defect fixes for the most recent two updates.

- A CD update package may be declared a Long-Term Support (LTS) release, which is supported for a minimum of 3 years.
 - LTS releases just receive security and defect fixes with no incremental functional enhancements.
- If a CD update package is no longer eligible for defect fixes, update to a package that is eligible, and if the defect can be recreated, a fix will be provided.

MAS Support Lifecycle Policy statement: https://www.ibm.com/support/pages/ibm-maximo-application-suite-software-support-lifecycle-policy Red Hat OCP Support Lifecycle statement: https://www.ibmscom/support/pages/node/718165
IBM Support Policy definitions: https://www.ibmscom/support/pages/node/718165

What's New in MAS 8.10 for Manage

Manage

- FIPS 140-2 Support (completed 8.10.1)
- Single-node OpenShift (Manage IS/Add-ons – excluding Workday connector)
- Continued work on Continuous Delivery items (CICD) and Operator maturity level items
- Integration to Cognos 11.2
- Bulk User load at MAS level

Maximo Mobile

- New Inventory Receiving
- Ability to create and update asset details
- View work order specifications
- Maximo Mobile integration to Visual Inspections
- eSignature support for Work Order status changes
- Enhanced synchronization and error handling

Scheduling Dashboard

- Optimize Report Summary, Status and Alerts
- Optimize Schedule additional actions – Auto Refresh / Terminate
- Resource Leveling Page (1st edition)
- Navigation improvements (e.g., Add Additional Schedules from Dashboard)
- Enhance Calendar functionality in Scheduler to account for Breaks during scheduling
- Optimizer explain ability of bottlenecks, improved resource leveling and locking of work orders

Operational Dashboard

Operational Dashboard

- New KPI card linked to KPI Manager including 4 out of the box KPIs
- New Favorites card with out of the box Favorite applications
- New Quick Actions card with out of the box Quick Actions
- Actions added to Workflow Assignments card

Work Orders - Advanced Filter added to Work Order List page & Walk Me video tutorial now included Workflow Assignment -Advanced Filter added to Workflow Assignment List page

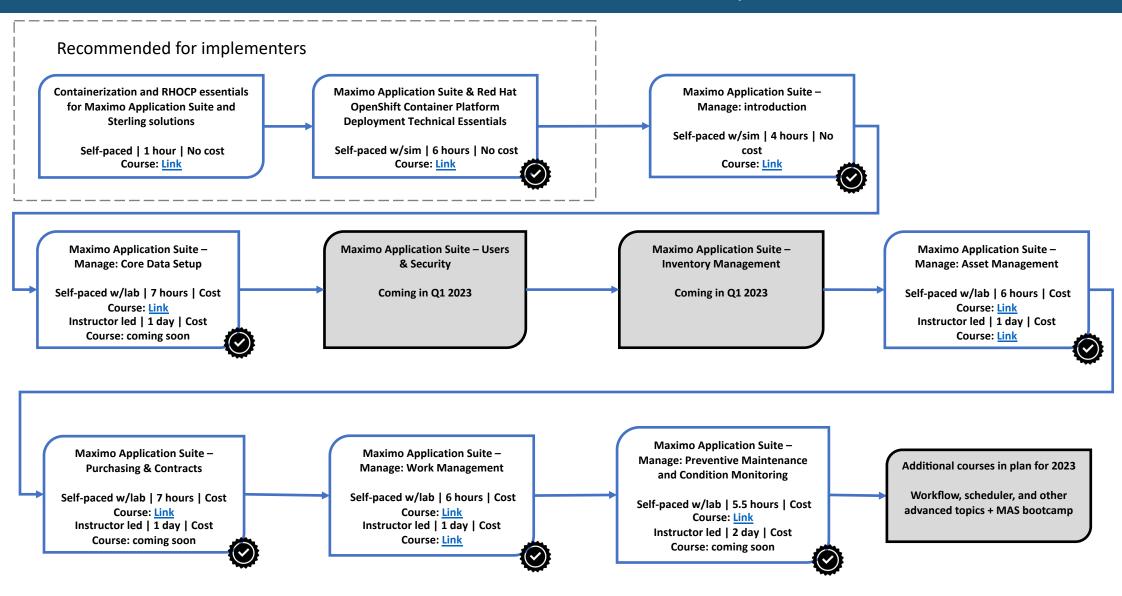
Spatial

- Add and Edit tool Phase 1 -Create Feature and Link
- Enhancement of Identify Tool / Preview Card
- Query Tool Offline mode & Nearby - Around me + Maximo Objects
- Highlight Line Feature. / Enhancement - Data Panel
- Replace PlusSGeoJson for Geometry and auto-locate
- Indoors Automatic Association Work Orders - Facility ID and Floor ID

Civil Infrastructure

- New Operation Maps application
- Enhancement to Defect Tracking
 - Track manual changes of MVI anomaly for future model training
 - Usability updated to the Maximo Mobile Defects app
 - Open Defect Detection against multiple asset/locations
- US Tunnel Classification Accelerator Content

Technical education recommended roadmap



Technical certification

Maximo v7.6

IBM Maximo Asset Management V7.6 Infrastructure and Implementation (including prep material)

> Self paced | Exam fee Credential: <u>Link</u>

IBM Maximo Asset Management v7.6 Functional Analyst (including prep material)

> Self paced | Exam fee Credential: <u>Link</u>

Maximo Application Suite

IBM Certified Deployment Professional –
Maximo Manage v8.0
(including prep material)

Self paced | Exam fee Credential: Link

IBM Certified Administrator – Maximo Manage v8.x (including prep material)

> Self paced | Exam fee Credential: <u>Link</u>

IBM Maximo Visual Inspection v8.3
Developer Specialty Exam
(including prep material)

Self paced | Exam fee Credential: Link





Certification

Al Apps on OpenShift— Delivering Expanded Value

Scale your operations with optimized resources

38% percent lower infrastructure

35% less IT staff time per application

Packaged with latest and greatest technology stack

80% reduction in installation effort











Containers

Manage Deployment Lifecyle through single pane of glass

60% increase in IT administrator

Production ready containers built with highest industry standards

80% faster time to market

(*)Sources

- Emerging Technology Assessment: The Total Economic Impact of Using Both IBM and Red Hat Solutions Together, Forrester
- "The Business Value of Red Hat OpenShift", IDC
- "Delivering Business Value through Transitioning from Managing VMs to Orchestrating Containers", Ovum



Georgia MUG 2023 Attendee Survey

Instructions



What topics are you most interested in discussing?









Seeing other Maximo options and uses	The orange juices were expired on 6/7/23	Good presentations.
Customer Use Cases	Everyone is super friendly and the get together the night before was a great icebreaker	Project use cases
Like hearing other customers use cases and different ways they utilize Maximo	Seeing where Maximo is used	Peer interaction and networking







More Maximo specific demos like Mobile, MVI, MAS8	Great presentations	Variety of topics within Maximo, user presentations, business impact of Maximo use
Enjoyed Interaction with other Maximo users.	More Cowbell!	Learning how different companies use Maximo.
More power outlets	More training opportunities vs just seeing what others are doing.	Success stories







Different industries

Variety of Subject Matter

Enjoyed Lessons learned and hearing about people's journeysCollaborationsWillingness to shareDemonstrations

Liked hearing about other companies experiences with implementations

Inventory struggles with Great Dane. Conference location (training building) not clear on invite.

Innovative add-on solutions- IoT

Asset management for Maximo

Open forum for discussion on best practices

Good networking! Sam could sing first. Show the benefits on your stories







Introduce the room attendees

Meeting other Maximo Users!

I enjoyed meeting fellow peers in the Maximo space that are local(ish) to Atlanta. It was great hearing/seeing what others are up to from both a vendor and customer perspective.

Networking opportunities were greatIntroductions of users at least by companies representied would have been great

Customizations vs configuration.

Struggles and successes

Real World Industry Solutions Offer Training and/or Testing Options

The high tech new screens

Learning about the broad uses Maximo has and how it is being used at other companies.







Customer Use Cases. It'd be great to have a session about customizations (auto scripts, escalations, etc)

Sharing tips and Implementation challenges

Local group of Maximo users where collaboration and networking can occur

Maximo Mobile Demo

Other industries have similar issues to us.

Enjoyed the networking and the presentation of different integrations.

Presentations, Maximo hints and guidance, and the coffee.

Variety of topics and presenters.

Overtime tracking and Projetech overview of capabilities in Maximo were quite interesting.







User community sharing both positive and negative experiences, as well as custom apps and why they were developed.

Learning about how other company use Maximo to meet their business needs.

Enjoyed danishes. Bigger font on presentations

Anybody hiring?





That's a wrap!

Thank you for attending & being present here today.



